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BI OFFERS 5pc PEG ON RICE RISES inflation expected in 'mini-budget'

RETURN for reflationary measures that would increase the economic growth rate 4 per cent. The Confederation of British Industry last night offered the Government a 2 per cent. ceiling on price increases over the next year.

The offer came as it was announced in Commons that Mr Barber, Chancellor, is to make a statement on the economy on Monday. OUR POLITICAL CORRESPONDENT writes: M.P.s immediately came to the conclusion that a mini-budget was on the way.

The announcement by Mr Whitelaw, Leader of the House, was taken as a sure indication that the Chancellor decided for a degree of reflation.

The C.B.I. plan to curb rising prices depends on it 200 leading companies giving a written undertaking to either avoid price rises entirely for the next months or to limit them to 5 per cent.

Editorial Comment—P14

Barber statement

By H. B. BOYNE, Political Correspondent

MR BARBER, Chancellor of the Exchequer, is to make a statement on the economy in the Commons on Monday. Immediately he heard this bald announcement yesterday from Mr Whitelaw, Leader of the House, M.P.s jumped to the conclusion that a "mini-budget" is on the way.

200 FIRMS URGED TO SIGN PLEDGE

By ROLAND GRIBBEN
Business Correspondent

A CEILING of five per cent on price increases was offered to the Government last night by the Confederation of British Industry in return for reflationary measures that would increase economic growth rate to four per cent.

About 200 of Britain's biggest companies will be asked to sign a written undertaking to avoid price rises over the next 12 months or to limit them to five per cent, according to Mr Barber's forecast of the stimulus in his speech to the Commons on Monday.

Industrialised industries have been urged to support the C.B.I. initiative and non-C.B.I. members, mainly food retailers and department stores, have also promised to operate.

Banks in talks
Extensive discussions with industrialists and business leaders in the past two weeks have included the banks.

Companies will also be urged to restrict price increases to one per cent for the first time the Government will set-up a monitoring device to ensure the undertaking is being observed.

The initiative was endorsed at yesterday's meeting of the C.B.I. Steering Council and after the meeting Sir John Partridge, president, said that a similar scheme from trade unions was a condition of the price restraint.

It made it clear that industry was looking for a "post-counterpart."

Stage is set
Mr Campbell Adamson, director-general, told Mr Vic Feather, C.B.I. general secretary, about moves before yesterday's meeting and the stage is set for the evolution of a price restraint and incomes policy by both sides of industry.

Mr Feather last night gave a dictably cautious welcome to the C.B.I. move and said it could be "useful" if the C.B.I. proposal was tabled for the next meeting of the National Economic Development Council on July 24.

Further moves are expected as the Government's policy is being worked out, including the two sides of industry and the Government.

He added: "I find a good deal of encouragement in the C.B.I. statement. It shows a constructive response to the policy which the Government is advocating at the moment."

The C.B.I. move was last night regarded in Westminster as another important indication that the Government was now ready to announce further reflationary measures.

Continued on Back P., Col. 5



PICTURE BY ANTHONY MARSHALL

NO SIX DEBATES ON RADIO

By Our Political Correspondent

BY an unexpectedly small majority of six to four, with two members abstaining, the House of Commons Services Committee has recommended that the coming debates on Britain's entry into the Common Market should not be broadcast.

It had been thought that a B.B.C. proposal to broadcast the entire proceedings live on Radio 3, would have been much more decisively outvoted. The final decision will be with the House.

Strict conditions
Broadcasting to be confined to the debate alone, and thus to begin no earlier than 3.30 p.m.

The commentator, from a position under the gallery, to fill in any interval before the speeches begin by explaining the procedures of the House; Only experienced political journalists on the B.B.C. staff to be employed as commentators; Comment to be strictly confined to the name and constituency of the Member speaking, with the minimum necessary procedural explanation;

No comment on M.P.s' opinions, and no attempt to summarise.

As the chamber is already equipped for sound amplification, with 12 extra microphones linked for testing purposes in 1968, the only additional technical facilities needed would be two general microphones suspended at high level from the roof and a mobile control room parked in a courtyard nearby.

Because there is insufficient time for the House to reach a decision about broadcasting before the exploratory debate which begins next Wednesday, the committee maintains that only the "yes" or "no" debate in October should be considered, and that the House should decide before the summer recess.

Tax groups
By using the "regulator," the Chancellor can reduce the main indirect taxes overnight by 10 per cent of existing rates. These taxes are in five main groups: purchase tax, oil, alcohol, tobacco and other.

Since 1964 it has been possible to apply the "regulator" to each group separately. The Chancellor thus could reduce purchase tax without changing any of the others. He has no power to apply the "regulator" to motor vehicle duties.

Speculation circles around other measures Mr Barber may take. Among them is a possible reduction in Bank Rate, designed to encourage capital investment in new plant to increase productivity.

M.P.s recall that in his Budget statement he talked of breaking away from the "rationing approach" which is inimical to progress in banking, and which tends to stultify competition.

"What he had in view was to initiate more flexible arrangements," basically by operating on the banks' resources rather than by directly guiding their lending.

Hire-purchase control
Mr Barber has also been studying the report of the Crowther Committee, which recommended that consumer credit "should be subject to the general methods of quantitative monetary control," and that control over the terms of hire-purchase contracts should be abandoned.

The Chancellor received two or three days ago the mid-year economic forecast, prepared by Treasury experts, for which he was waiting before committing himself to "reflate." Evidently this was the clinching factor in his decision.

Continued on Back P., Col. 6

Watney bid faces strike threat

By NICHOLAS OWEN, City Staff

DIRECTORS of Truman Hanbury Buxton, the London brewing group at the centre of a fierce takeover battle, expect to decide today which of two rival bids they will accept.

Yesterday saw a declaration by Truman workers of support for Grand Metropolitan Hotels' £34 million offer. They are worried about warnings that if its rival bidder, Watney Mann, gets control, up to a quarter of the employees will be made redundant during the next five years.

Mr Maxwell Joseph, Grand Metropolitan's chairman, repeated yesterday his pledge that no jobs would be in danger under his plans.

More than 200 workers at Truman's Stepney brewery stopped work for nearly an hour to discuss the situation. They resolved unanimously that Mr Joseph's offer should be accepted.

Mr George Desmond, branch secretary of the Transport and General Workers Union, said: "In the event of a Watney takeover we will ask the union to take the matter up at national level. We will strike if we have to."

Drop in share value
When Watney stepped in with its second counter bid the terms were worth £4 million more than Grand Metropolitan's latest offer. But Watney is using its own and International Distillers and Vintners shares—in which Watney has a large holding—to make the bid.

Because the price of these shares dropped sharply in the Stock Market yesterday the Watney bid has fallen in value and is worth practically the same as its rival's offer.

An important factor is the attitude of Whitbread, which owns 10.7 per cent of Truman. It has supported Grand Metropolitan.

Grand Metropolitan has made a small adjustment to its terms to try to win the Truman board's support. It is willing to take out cash and substitute stock, which means the recipients would have no immediate liability to pay capital gains tax if they accepted the offer.

Details—P17

STOP VISITS TO SPAIN, TRADE UNIONISTS ASKED

Trade unionists were urged yesterday not to take holidays in Spain because this involved supporting a Fascist régime.

The recommendation was made by the Transport and General Workers' Union conference in Scarborough.

Mr Jack Jones, general secretary, who served with the International Brigade in the Spanish civil war, said visitors to Spain were supporting a "rapacious dictatorship." Trade unionists, he added, could be jailed by the Spanish Government.

Government confident
OUR MADRID CORRESPONDENT telephoned: General Franco's Government is confident few if any Britons will heed Mr Jones's words. "When it comes to the crunch holidays and politics don't mix," said an official. "Sennor Jones is backing a loser."

Pensions Campaign—P7

BRICK PRICES TO GO UP AGAIN

By Our City Staff

Brick prices are to go up again. Builders fear that the continuing rise in the price of all types of building materials will mean a house costing £5,000 at the start of the year will cost about £5,650 by December.

London Brick said last night that it will raise prices by an average of 3 per cent. This would put an extra £5 on an average house. Brick prices last went up a year ago.

Mr E. V. Dawson, president of the National Federation of Builders' and Plumbers' Merchants, said: "The rate of increases in prices of building materials is absolutely frightful. What we want is stability, with manufacturers promising a definite date before any more increases are made."

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U.S. VOTE TO LIMIT GREEK AID

By ALAN OSBORN
in Washington

THE House of Representatives Foreign Affairs Committee yesterday voted to limit American military aid to Greece and to make it conditional on a written pledge by President Nixon that such aid was an "overriding" requirement of United States national security.

By 17-12 vote the committee agreed to limit American assistance to the controversial Greek régime to \$80 million (£53 million) this year, the same as in 1970. The Nixon Government is seeking an increase in the assistance to \$118 million.

The House panel's action followed several days of testimony, most of it hostile to the present military junta in Athens and despondent about the chances for a return to democracy without American pressure.

United States military aid to Greece was resumed last autumn after being suspended when the colonels came to power in the 1967 coup.

Anti-Pakistan vote
The House Foreign Affairs Committee also voted 17 to six yesterday to end all American military aid—and most of its economic aid—to Pakistan until the Government of the war-torn country adopts measures to restore stability and allow the return of refugees.

The vote would suspend all sales of military and agricultural goods to Pakistan until President Nixon was able to report to Congress that the Pakistan Government was "operating fully in allowing the situation in East Pakistan to return to reasonable stability."

An amendment to this, subsequently approved by the House Committee, would exempt from the embargo aid provided for humanitarian reasons by the US under international auspices.

Pakistanis threat to quit Commonwealth—P4

SPEED-UP ON CIVIL LIST

By Our Political Correspondent

So as to complete its inquiry into the Queen's finances as quickly as possible, the Select Committee on the Civil List intends to hold meetings during the summer recess.

A motion asking Parliament's formal permission to do so will be required. Sitings are likely to be arranged during September.

LATE NEWS

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WALL ST. CLOSE

The Dow Jones Industrial average fell 2.26 to 828.95.

MINISTER'S CAR ATTACKED

Several hundred Italian Defence Ministry workers smashed rear window of Defence Minister Signor Mario Tanassi's car during demonstrations for more pay in Rome yesterday.—Reuter.

TV and Radio Programmes and Entertainment Guide
—Inside Back Page

Mintoff waiting for visit by Minister

By HAROLD SIEVE in Valetta

MR DOM MINTOFF was said last night to be awaiting the "imminent" arrival of a senior British Minister for talks on new defence and aid arrangements.

The unpredictable Maltese leader has apparently dropped the conditions which torpedoed the planned opening of talks yesterday with Lord Carrington, Defence Minister, who abandoned his flight to the island at the last minute, on receipt of a harsh message.

Mr Mintoff now seems to have had second thoughts. These were conveyed to London through the High Commission yesterday afternoon.

The message prompted Sir Alec Douglas-Home, Foreign Secretary, to tell the House of Commons that there were now hopes of settling the difficulties.

Sources in Malta say the government is awaiting only the name of the leader of the British team. It is not yet known if it will be Lord Carrington again or Sir Alec himself.

In these changed circumstances there is now an likelihood whatsoever of Mr Mintoff accepting Mr Heath's invitation to London. But he does want the mountain to come to Mohammed.

Visit off
Meanwhile, the guided missile destroyer London stood off Grand Harbour briefly yesterday before steaming for Taranto.

A seven-day visit to Valetta was called off by the Royal Navy apparently to avoid the impression of "gunboat diplomacy" during the talks Lord Carrington had hoped to begin yesterday.

Cartoon—P4
Heath's Message—Back Page
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PLENTY OF SUN FORECAST FOR NEXT 30 DAYS

An unsettled period at first is expected to be followed by spells of warm, dry sunny weather, according to the Meteorological Office's long-range weather forecast for the next 30 days.

Mean temperatures are expected to be about average, except in the North East, and rainfall to be below average, except in Southern England and North East Scotland.

Its last forecast was "broadly correct" but there was a little more rain than expected, the office said.



BODY OF GIRL FOUND IN BAG

The body of a 10-year-old girl was found stuffed in a polythene bag and partly hidden by rags on a river in Leith yesterday. She was Maria King, of Elbe Street, Leith.

Preliminary examinations showed that she had been badly injured before death. She had been missing since Wednesday.

Today's Weather

GENERAL SITUATION: Cool North-west wind covers much of British Isles.
S.E. S.W. CENT. ENGLAND, W. MIDLANDS, LONDON, S. WALES: Mostly dry, sunny spells developing. Wind N.W. moderate locally fresh. Max. 72 (18C).
E. N.E. CENT. N. ENGLAND, E. ANGLIA: Occasional showers, sunny spells. Winds N.W. moderate to fresh. 72 (18C).
N. WALES, N.W. ENGLAND, LAKE DISTRICT, NORTH STRAITS OF DOVER, ENGLISH CHANNEL: Wind N.W. fresh breeze or force 6-7 strong to moderate gale. Sea rough, becoming moderate.
ST. GEORGE'S CHANNEL, IRISH SEA: Wind N.W. force or 5. moderate to fresh breeze. Sea moderate.
OUTLOOK: Occasional showers in W. and E. Mostly dry in W. and rather cool.

HUMIDITY FORECAST

Noon 6 p.m. (Sat.)
London 65/55 45/45 92/87
Birmingham 55/40 50/55 85/80
Manchester 60/70 55/70 80/85
Newcastle 65/70 60/65 85/87
Thursday's readings in brackets

POLLEN COUNT

The pollen count in London for the 24 hours to noon yesterday was 57 (high). Forecast: similar.

Weather Maps—P22

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TAX 'BASED ON TITLE-TATTLE' ALARMS JUDGE

REJECTING a claim that certain confidential documents used in assessing purchase tax were privileged and need not be disclosed to the taxpayer, a High Court Judge said yesterday:

"Purchase tax was introduced in 1940 and it appears that for the past 50 years the Commissioners may have conceived it to be their duty to base their valuation in part on the tittle tattle of the market place."

TAX ERROR DECISION 'UNFAIR'

By JOHN KEMP Social Services Correspondent

THE victims of income tax errors, whose cases led to a Government review of rules, will not benefit from the decision to wipe out arrears in some cases.

They include Mr Albert Farrow, of Dunmore Road, Swindon, who received a demand for £220 unpaid tax following mistakes by tax officials.

His case was referred to the Parliamentary Commissioner for Enquiries who said that Mr Farrow had suffered injustice as a result of maladministration on the part of the Inland Revenue.

Under the new rules announced by the Chancellor, people with incomes below £1,500 a year will not have to pay arrears which result from mistakes in assessment, and those with incomes between £1,500 and £2,999 will have half their arrears waived.

Only people with an income of more than £3,000 a year will continue to face demands for the full arrears.

"Unfair" decision Mr David Stoddart, Labour MP for Swindon, who raised the case of Mr Farrow and others in the Commons, said yesterday he thought the decision not to backdate the new rules to apply to those already facing arrears was "most unfair."

People involved in the mistakes included several who had now retired, to whom hardship would be caused.

He hoped to raise the matter in the Commons as soon as possible in the hope that the decision could be changed.

At the very least, said Mr Stoddart, anyone now living on the debt should be included in "This" to waive arrears.

"The Government has got a down on old age pensioners. I am sure this is how it looks," he said as he left the House.

A spokesman for the Inland Revenue said yesterday that the suit of errors, which he detected in future they would deal with automatically.

There would be a need for people to make claim, and a £1,500 would not receive further demands.

JUDGE REFUSES PLEA FOR £17,500 BAIL

A request for bail for one of two men charged in connection with explosions including that at the home of Mr Carr, the Employment Secretary, was rejected yesterday, at the Old Bailey.

Mr Justice Melford Stevenson's refusal came after hearing that bail totalling £17,500 could be put up for Ian Purdie, 24, a film technician, of Tyneham Road, Wandsworth, London. Purdie's mother was willing to stand bail for £10,000, a solicitor, £2,500 and a town councillor, £5,000.

Mr John Mathew, for the Crown, said Purdie's co-defendant, Jack Leonard Prescott, 26, decorator, of Rochester Lane, Rochester, was charged with causing explosions at Mr Carr's home and at the Department of Employment in St. James's Square. Purdie was charged with conspiracy and had been in custody since the first week in March. The trial had been fixed for September 7.

SHOT POLICE VERDICT

Open verdicts were returned by a Belfast inquest jury yesterday on two Royal Ulster Constabulary policemen killed by automatic gunfire during a riot in Belfast last February. They were Det. Insp. James Patterson, 46, of Ravenhill Gardens, and P.C. Robert Buckley, 32, of Coolpark Avenue, Belfast.

Faulkner tries to avert Stormont split

By COLIN BRADY in Belfast

THE British Government and its people would not allow Ulster to become a "stamping ground for thuggery" Mr Faulkner, the province's premier said yesterday in his frankest statement since taking office in March.

He also forecast that Ireland on both sides of the border would be "engulfed in chaos" unless there was co-operation to defeat IRA extremists.

The statement came as 12 of the 15 Opposition M.P.s at Stormont threatened to withdraw in protest against the Whitehall refusal to hold full public inquiries into the deaths of two Catholics during riots in Londonderry last week. They met last night to discuss the withdrawal and the setting up of a separate assembly.

Mr Faulkner said: "I have tried to give leadership where I can, but others with influence to deploy must show constructive leadership too. Nothing less will be enough."

People's choice

He asked Opposition M.P.s not to betray their constituents, and told the people of Ulster that it was a choice between chaos and progress. But the Unionist Government's programme of reforms would go ahead even if the Opposition withdrew.

The people of Londonderry "can have all the social and economic benefits of an imaginative development plan for their area, or they have riot and the fruits of destruction, injury and death."

He praised the Opposition at Stormont for their welcome for his plan to give it a bigger say in the running of the State.

He added: "They can have real and effective participation in our affairs, a chance to do genuine constructive work together, or they can have the instant politics of exploiting every issue as it arises without consideration of long term effects."

"I had hoped, and indeed still hope, for the advice of all parties and interests as we move forward."

Mutual respect

Mr Faulkner said Mr Lynch, Prime Minister of the Irish Republic, could develop with Ulster a relationship of mutual respect in which, while acknowledging fundamental differences "we can do business of practical issues."

He appealed for a joint effort against Republican terrorists and said: "The IRA have been frank about their intentions. Just as they dispose of life and death today without responsibility to anyone, so they would propose for their desired united Ireland a period of military government."

YOUTH ACCUSED OF ATTEMPTED MURDERS

Frank Morrison, 19, of Wellington Road, St Thomas, Exeter, pleaded not guilty at Harford Assizes yesterday to attempting to murder six police officers in incidents at Birmingham and Hitchin, Herts. He was remanded in custody to stand trial.

Morrison has admitted 17 other charges including burglary, carrying firearms and ammunition; using a firearm with intent to resist arrest; being in possession of a firearm while committing an offence and taking cars.

COUNCILS VOTE FOR ALDERMEN

An attempt to do away with the aldermanic system was defeated at a meeting in London yesterday of the council of the Association of Municipal Corporations. Mr Derrick Walker, of Rochdale, had claimed that the system had suffered at the hands of petty politicians.

The council rejected the demand by 54 votes to 28, but accepted a General Purposes committee report that the number of aldermen should be reduced from one-third to one-fifth of the number of councillors, that only members of the council should be eligible, that aldermen should retire at 75, and that the period of office should remain six years.

S. AFRICA VISIT OFF

Birmingham libraries committee has withdrawn permission for Mr W. A. Taylor, city librarian, to visit South Africa in October on a visit arranged by the British Council, Labour Councilor Peter Tebbutt, who proposed the motion said afterwards: "We could not agree to the city librarian visiting a racist State like South Africa."



A discussion between Mr Sargent Shriver (left), 56, former United States Ambassador to France, and Mr Mark Bonham Carter, 60, chairman of the Race Relations Board, at a meeting of the American Bar Association in London yesterday.

Channel policing plea by Attorney-General

By TERENCE SHAW, Legal Correspondent

THE Attorney-General, Sir PETER RAWLINSON, Q.C., told the American Bar Association conference in London yesterday that the risk of collisions and strandings in the English Channel, one of the busiest waterways in the world, was of special concern to Britain because of the hazards of pollution.

"One means of reducing the risk would be to establish some effective system for segregating the movement of ships in the area, aimed at preventing collisions or strandings," he said, suggesting some form of international policing.

The International Maritime Consultative Organisation had accepted Britain's proposal that the existing voluntary trans separation scheme in the Dover Strait should be made compulsory.

The organisation had also decided to make its other traffic separation schemes throughout the world compulsory.

Both Belgium and Britain were making it an offence for their ships to proceed against the traffic flow. The important point is that under our proposals, States would impose the law on ships of their own flag."

Sir Peter said the Torrey Canyon disaster had "opened a new chapter" in the way the international community tackled pollution and environmental problems. In the Government's view a basic principle in international action for dealing with pollution was the need for regional co-operation.

A regional approach was the best means for tackling pollution from waste material which found its way into the sea from rivers, pipelines and through the air, as well as by dumping from ships.

Race relations

In a comparison of British and American experiences in race relations, Mr MARK BONHAM CARTER, chairman of the Community Relations Commission, said neither Britain nor America could be proud of its record.

"Equality before the law, individual freedom, toleration—these are after all the touchstones of our political life," he said. Political and legal traditions should have allowed both countries to handle the problem of race relations better than they had.

"We must remain ashamed until these principles, of which we are justly proud, apply across the board, irrespective of race, colour, or national or ethnic origins," he added.

"Secrecy eroded"

At a session on tax law, Mr PATRICK JENKIN, Financial Secretary to the Treasury, said formulation of tax policy in Britain was changing fast and the cult of budget secrecy was being eroded by the Government.

Its disclosures of future policies in Green Papers and the setting up of the Commons Select Committee on Corporation Tax proposals were being widely welcomed by industrial and financial interests and should lead to better informed debate and better legislation, he said.

HOME AID ON FAMILY PLANNING

By CLARE DOVE Science Staff

FAMILY planning is to be brought to the homes of people who are unwilling or unable to attend family planning clinics, if efforts by the Department of Health and Social Security are successful.

Problem families and families living in outlying districts will benefit mainly. A circular from the Department has been sent to local councils urging that more money should be spent on this type of service.

Local authorities in England and Wales forecast an increased expenditure on family planning from £750,000 in 1970-71 to £2,500,000 in 1972-73.

The Family Planning Association, which acts as agent for local authorities in running clinics, already runs 55 home services, 16 of which are in the London area. Others are based in large centres of population such as Glasgow and Leeds. In Westmorland, the service caters for country districts.

No question of force

The association is expecting a rush of applications to provide home services can operate, these home services can operate.

There is no question of forcing family planning on people against their will, an association spokesman stressed. The families to be helped would be identified by health visitors, district nurses, social workers, general practitioners and probation officers.

"Once the health visitor or social worker has found a couple that she thinks is ready for family planning, she gets their permission to write to us, first checking with the G.P."

Efforts will be made to encourage women to go to family planning clinics, where possible, rather than waiting for the service to come to them. The annual cost to a local authority of treating a person in a clinic is £4-50, compared with £13 to £15 at home.

"There are women, mainly in the low-income bracket, who already have children, and would like to avoid having more, who simply cannot manage to attend a clinic," the spokesman said. Problem families would grow into even larger problem families unless the treatment came to them.

"We also hope to contact pre-problem families. It could be a low-income young couple with one child. The health visitor might see that this family would be on the way to becoming a problem family by having more children, which they cannot keep in a proper manner."

BOY IN PIPE HAD NO RELATIVES

John Moran, an 11-year-old orphan boy was killed when he was sucked into a filtration pipe in a public swimming bath at Torquay on Tuesday had no relatives, Mr John Brophy, headmaster of Abbey Road Catholic Primary School, where John was a pupil, told an inquest yesterday.

John, of St Vincent's Children's Home, Torquay went to the Marie Spa swimming pool with two friends. He was sucked bottom first into an 8in diameter filtration pipe, and was found in a jack-knifed position in the pipe 26 hours later. The inquest was adjourned to a date to be fixed.

BBC rejects schools' broadcasts report by Mrs Whitehouse

By SEAN DAY-LEWIS, TV & Radio Correspondent

THE BBC has rejected a report from National Viewers' and Listeners' Association alleging that schools' broadcasts were guilty of bias and of encouraging children "to contemptuous of all forms of authority."

Mr Charles Curran, BBC director-general has written to Mrs Mary Whitehouse, the association's secretary.

He says that "many of the assessments in the report are personal and subjective, based often on selective references quoted out of context."

The report, "Schools Broadcasting Monitoring Project: Coverage of Schools' Broadcasts with Ethical, Social and Personal Topics, Autumn, 1970," urged that such broadcasting should be brought under Government control.

The monitoring work was said to have been undertaken by a team of 40, which included teachers and parents, and took in 1 TV as well as BBC programmes.

"Fully representative" In reply, Mr Curran writes that all programmes are provided only at the request of, and in accordance with, policies determined by the School Broadcasting Council, an association "which as you know is fully representative of the different teachers' associations and other educational interests."

He says that in examining the report two questions constantly arise:

1—Is the evidence based on an adequate understanding of the purpose of the broadcasts and knowledge of the educational situation in which they are used?

2—Are the education aims advocated in the report those which the BBC is counselled to pursue, or is the BBC providing programmes which are incompatible with the educational aims of the association which is to be promoted?

"On the first score, I feel bound to say that the assessments made by the members of NVALA monitoring the programmes are evidently personal and subjective, often based on highly selective references quoted out of context."

"They do at points speculate as to how pupils might or might not respond to the broadcasts, but in no single instance is the speculation related to actual study of the use of broadcasts in a classroom."

"Ignores principle"

"For the most part the report assumes that broadcasts are self-contained lessons, complete in themselves. It thus ignores a basic principle of school broadcasting which is to provide material for teachers to use and develop in the light of the needs, circumstances and concerns of their particular pupils."

He adds that he is "not impressed by the methods" used under the association's study.

On the second question of educational aims he finds that the report asks for "moral yardsticks," refers to "something called the established moral code," and urges high ethical standards to remedy the influence of teachers "sympathetic to radical aesthetic philosophies."

Much broader Mr Curran writes that "the aims laid down by the School Broadcasting Council are much broader than this, having in mind as they do the many different educational purposes that school broadcasts might be required to serve."

The Council had never asked the BBC to make its school programmes "permissive or atheistical or anti-authoritarian" and "a closer study of the programmes criticised will show that they are none of these things."

"The Council is indeed concerned with right standards but it knows, and is constantly reminded by teachers, that the generalities of today's teenagers are not responsive to imposed systems of religion, morals or discipline."

Self discipline

"They will only come to accept standards if they are encouraged by the teachers to consider their attitudes and opinions to think of themselves as individuals and as members of society, and so to arrive at the only worthwhile discipline which is self-discipline."

After dealing with the specific programmes mentioned in the report, Mr Curran points out that Mrs Curran, the Education Secretary, has herself recently turned down the association's suggestion that schools' broadcasting should be brought under Government control.

UNCLE WEL HIS NIECE COURT TOL

Daily Telegraph Report

A YOUNG Southampton couple married, although they knew it was wrong and niece, it said yesterday in Southampton magistrates' court.

Mr J. L. McNEIL, prosecutor, said that RAYMOND PAUL ALLEY, 24, and LINDA INIS HEAT, 20, both of Deozil Ave, Southampton, were released through a common father. He denied making a false declaration, required under a Marriage Act, that they did know of any impediment to their marriage.

Adderley also denied, for purpose of obtaining a marriage licence, wilfully signing a false notice of marriage.

Mr McNeil told the magistrates that Adderley was uncle of the young woman. Heather Adderley's first husband, Ernest Adderley, married in 1922. He had a daughter, Mrs. Rosena Edith.

The marriage had ended in divorce. Ernest Adderley had married again in 1947 a Raymond Paul Adderley was son of that marriage.

Raymond, therefore, became a halfbrother to Rosena. She had married and a daughter, Linda Adderley, Linda Heate was born.

"Told by family"

"The two families started associating and both young people were aware of their relationship. The family warned them about any monkey business and against any marriage," said Mr McNeil.

The young people insisted on going ahead with the marriage. He said, and taking the advice of the local Citizens Advice Bureau and reading books in the library, could see nothing against their marriage.

"The Marriage Act of course forbids a marriage because of their blood relationship," said Mr McNeil.

After his opening he applied for an adjournment for one week, which was granted, because prosecution witnesses had not been warned.

WOMEN CHECKED LAVATORIES AT THE PALACE

A two-year check into the state of the nation's toilets by members of women's clubs included even the lavatories at Buckingham Palace, No. 10, Downing Street and the House of Lords. Yesterday, the annual conference of the National Association of Women's Clubs at Dudley, approved a resolution urging the provision of compulsory washing facilities in all public lavatories.

Mrs Audrey Bailey, who disclosed the penetration into the Palace and No. 10 was one of the two movers of a Middlesex resolution. She said: "We now know what really excellent toilet facilities they enjoy there. We are simply asking for a general improvement."

Mover of the resolution, Mrs Lily Hammond, from Harrow, said that husbands had been used to inspect gents lavatories. There was after-shave in some of them and they had warm breezes in which to dry their hands.

HOSPITAL ORDER AFTER ATTACK

Charles Robert Frier, 35, of Gloucester Avenue, Camden, was ordered to be detained in Broadmoor Hospital "without limit of time" at the Old Bailey yesterday after he pleaded guilty to attempting to murder Dr Marian Gilbert.

Mr Robert Harman, prosecuting, said Dr Gilbert, 65, suffered multiple injuries when Frier attacked him with a knife. Frier was suffering from a severe mental illness.

LIFT SHAFT DEATH

Mr Frederick Hills, 35, of Weardside Road, Ladywell, Lewisham, was killed while working in a lift shaft at Loyds Bank, High Street, Chelmsford, yesterday. The lift began to move and he was struck on the head by the lift weight.

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KILLER'S LETTERS TELL OF 'MY SINS AND FAILURES'

By WILLIAM BARTON

THREE letters found in Michael Bassett's pockets after his death in a fume-filled room told of his life of "lies, sins, failures and general uselessness" and of how he was provoked into shooting and killing three young French tourists as they camped in a Shire lane. "I taught them a lesson," he wrote.

Extracts from the letters were read at the inquest at Stafford yesterday when the Mid-Staffs coroner, Mr WARD HUNTBAUGH, recorded a verdict that BASSETT, 24, of Park Drive, Barlaston, Staffs, killed himself.

The first letter read by the coroner was a confession to a triple killing on Monday at Clonogue, 20, herter Monique, 22, and Daniel, 20, of Clonogue, Ireland.

I confess I have saved a lot of police time and public money I hereby confess to the murder of three persons camping at Mouldsworth.

I shot them with a .22 rifle which I stole the day before from the fairground at Rhyll together with three magazines and 100 rounds of Remington cartridges.

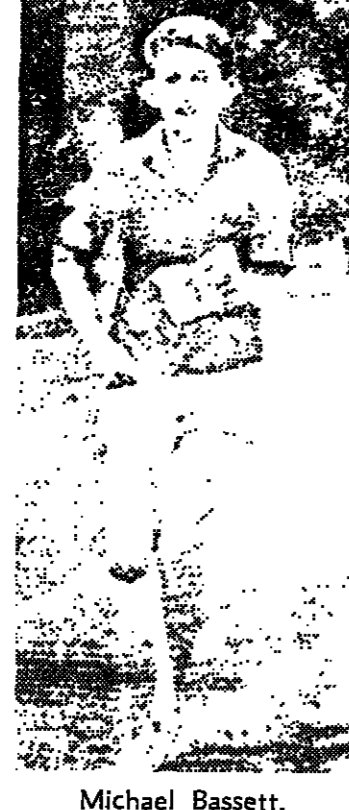
All I fired about 20 shots at the three of them. They had provoked me so I taught them a lesson. In the lay-by just by you will find an empty cider flagon with my fingerprints on.

The second letter, addressed to his sister with whom he lived, said: "I have just about as much as I can stand of life. I have decided to do away with myself. I felt the only way to get away from all my lies, sins, failures and general uselessness is to turn myself off as it were."

When you are in the habit of doing evil things they escalate finally to the ultimate sin. The coppers are as bright as they are supposed to be you will learn of my ultimate sins. I do so dear I must away. I hope you accept my dying as the best thing for me. Don't grieve for me.

Stolen gun In his third to an unnamed friend he wrote: "At long last I have decided to put myself out of my misery."

He referred to a mutual acquaintance saying "He is indeed fortunate he did not come



Michael Bassett.

into my gun sights or he would not have carried any more tales."

Det. Chief Supt ARTHUR BENFIELD, head of Cheshire C.I.D., who is investigating the killings of the tourists, said that the gun found in the car with Bassett's body was the one stolen from a Rhyll fairground and as Bassett had said in his confession, an empty cider flagon — Bassett's favourite drink — was found in a lay-by at the murder scene at Mouldsworth, near Chester.

The chief said that a newspaper found in the car with a confession to murder also written on it above the murder headlines also had the news-

paper report of the killings altered. The alterations coincided with later information gathered during the investigation into the killings. Dr HAROLD BROWN said Bassett was his patient. He had attended him since May, 1969, for child ailments and inoculations. He last saw him at the surgery in June, 1969. Asked if Bassett had any mental trouble, Dr Brown said: "Not to my knowledge. He never consulted me for any mental stress."

Dr FRANK PICK, consultant pathologist at Staffordshire General Infirmary, said Bassett died from asphyxia following carbon monoxide poisoning. No mental trouble Mrs Maudie Hurdall, Bassett's sister by adoption, said she last saw him at 6.15 p.m. on Friday. He said he was going to a party and might stay out all night. Mrs Hurdall's husband, John, said Bassett had no history of mental trouble, showed no signs of depression and had never talked of taking his own life or anyone else's.

He was interested in weapons but did not collect them, although he had owned an air rifle until a few months ago. Mr Hurdall said Bassett's mother died at his birth and he was adopted by his grandparents. After leaving school he tried for a job on a local newspaper but did not get it.

He then had several other jobs, and in the past few months had worked for a publishing company. Mr MICHAEL CURTIS and Mr GREGORY KEELING, both of Meadow Road, Barlaston, gave evidence of finding Bassett in a car which had tubes leading into it from the exhaust pipe.

Mr Huntbaugh said he was satisfied that Bassett had taken his own life. The murders were a matter for the authorities and he would be making available to them the inquest exhibits and notes of the evidence.

ONE MOURNER AT Mrs GETTY'S FUNERAL

By Our Rome Correspondent Only one unidentified woman, attended Mrs Talitha Getty's funeral at the Verano Cemetery in Rome yesterday. There were no flowers. Mrs Getty, 30, Dutch, born wife of Mr Paul Getty jr, died in a clinic on Sunday.

No-one paid respects during the 48 hours that Mrs Getty's body lay at the Institute of Legal Medicine, where doctors carried out an autopsy. Police sources said the death was probably caused by barbiturates.

Her body will be cremated next Tuesday. The sole mourner was believed to have been a Dutch relative. Mr Getty, third son of the oil millionaire, was said to be in seclusion with their two-year-old son.



POLICE AVOID PIG LANE

Daily Telegraph Reporter THE address of the new police station in St Ives, Hunts, is to be Broad Leas, not Pig Lane as police had feared.

They contended that the name "Pig" would be used as a derogatory term by Left-wing militants when the station was built in the lane.

But three months ago the town's magistrates refused to allow the borough council to change the name after the residents claimed that Pig Lane had historical connections with the town.

After a series of meetings a compromise was reached: the part of Pig Lane where the police station will stand will be called Broad Leas.

Mr Frederick Drayton Porter, the chief constable, said yesterday: "I am delighted with the new name. On the court's advice I think the council and the residents have come to a most amicable and agreeable decision."

Mr Smirnovsky, the Soviet Ambassador, being confronted by a portrait of a Russian Jew on trial in Moscow at the opening of an exhibition of Soviet Press photographs in London. The demonstrator was whisked away—and so was another picture of the Jew which mysteriously appeared among the exhibits.

Moscow police seize Jewish protesters

By JOHN MOSSMAN in Moscow POLICE made a dawn swoop on Moscow's Central Telegraph Office in Gorki Street yesterday and detained a group of 40 or so Soviet Jews who had been on a sit-in and hunger strike since Monday, according to Jewish sources.

The Jews, mostly men from the southern republic of Georgia, were protesting against alleged official delays in dealing with their applications to emigrate to Israel.

Others join According to the sources, a large force of uniformed policemen took the protesters away in a small convoy of vans. For the next two hours, it is said, police checked the documents of all people entering the Central Telegraph Office.

The original group of silent protesters from Georgia was joined on Tuesday by others from Moscow, Kiev and Simferopol, the sources said. They added that the protesters were taken away at about 4 a.m. to an undisclosed destination. Those from Moscow were released after an hour. In the past, people involved in similar demonstrations have been detained for only a few days on charges of petty hooliganism.

Crossing death train driver 'did not know boy was trapped'

DAILY TELEGRAPH REPORTER THE driver of a diesel train which killed an eight-year-old boy trapped by his arm on a railway crossing on Wednesday night did not realise that the boy could not move, a British Rail spokesman said in Nottingham yesterday.

"He saw a man trying to flag him down and also noticed people on the crossing."

"I understand that the driver sounded the engine's hooter and braked but could not stop in time."

The boy, Graham Wilson, of Clarence Road, Attenborough, Notts, had his arm trapped between the rail and the crossing sleepers at a footpath crossing near his home. He is thought to have been listening with his ear to the line when his hand slipped through the gap.

As a train approached, a husband and wife walking past tried to pull Graham clear. Then the man ran down the line to try to stop the train.

His wife waited with the boy until just before the train passed.

Nature reserve A local school manager, Mr Derek Guest, said the site—directly opposite a children's recreation ground—was "a nasty crossing." He added: "I think it ought to be closed for all the purpose it serves."

The crossing is part of a footpath which leads to a nature reserve and is used regularly by children and local residents.

Mr Len Smallwood, keeper of a main crossing 200 yards away at Attenborough Station, said last night: "There was a group of about half a dozen children on the line before the train arrived."

"They just go through" "I have fetched kids off the line no end of times but as soon as you turn your back they are there again."

"I lock the wicket gate at my crossing whenever a train is coming but they just go through the gates on the platform, ignoring the warning signs."

British Rail yesterday began an inquiry into the incident and a report will be sent to the Secretary for the Environment.

£900 FINE ON HORIZON HOLIDAYS

Daily Telegraph Reporter HORIZON HOLIDAYS, one of the biggest tour operators in Britain, were fined £900 by magistrates yesterday after admitting six breaches of the Trade Descriptions Act.

A couple had complained that some of the attractions promised at the Hotel Miami, Playa es Cana, Ibiza, in a Horizon brochure did not exist.

Mrs Diana Pick of Squitchey Lane, Oxford, booked the family holiday after reading that the Hotel Miami had three bars, "two beautiful swimming pools," a boutique, a beach snack bar and the chance to go skin diving and waterskiing.

Mr QUENTIN CAMPBELL, prosecuting at Oxford told the court there was no water skiing, skin diving or snack bar, the boutique was not yet open and there was only one crowded bar.

Dirty pool "There was one rather dirty swimming pool and one empty pool," said Mr Campbell.

In imposing a fine of £150 on each summons, a £50 advocate's fee and £22 witnesses' expenses, Mr C. J. Howes, the presiding magistrate, said: "There was a fully culpable breakdown of administration. That is the crux of the matter."

Horizon Holidays gave immediate notice of appeal against the fines.

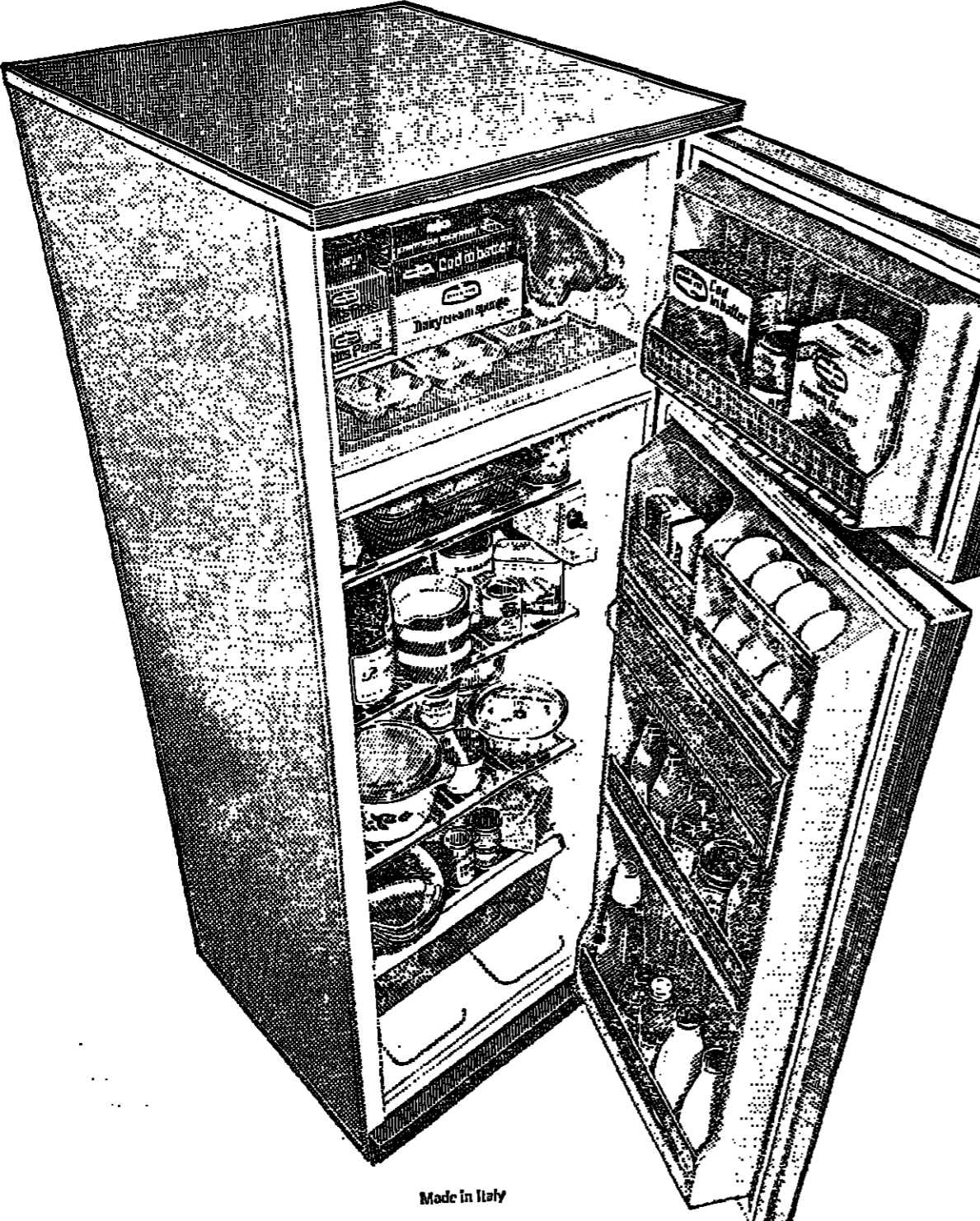
Mr MONTAGUE SHERBORNE, counsel for the firm, said it had accepted information about the hotel in good faith "and there was no reason to believe that it was other than accurate."

When the company received petition from holidaymakers' director had immediately filed out and people had been of the choice of another hotel.

Later they were offered a compensation of the amount of 50 per cent off a holiday year. This had been accepted by many involved.

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- Plus straight answers**
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- Plus payments insurance**
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WILSON SEEKS TO AVOID CONFERENCE MARKET CLASH

By ROWLAND SUMMERSCALES, Political Staff
MR WILSON, the Leader of the Opposition, was still hopeful last night that tomorrow's special Labour party conference could still be staged without a disruptive vote against entry to the Common Market.

Approaches are said to have been made to Mr Jack Jones, militant leader of the transport workers, in an attempt to avert an open clash. The key figure will be Mr Ian Mikardo, Left-wing anti-Market chairman of the party, who presides at the conference, the first special conference for more than 50 years.

No guarantee
It is still hoped that he can be persuaded to declare that, although the conference has the absolute right to decide its own procedure, his personal wish is that there should be no more than a make-no-debate.

Even if he took this course, which would back up the executive's recommendation, there is no guarantee that the militant unions and constituency delegates present would approve.

Mr Mikardo seemed to go too far in his attempt to be neutral, some of his Left-wing colleagues might move a motion expressing no confidence in the chair.

Another key figure will be Mr Callaghan, party treasurer, who has been deputed by the executive to stem the tide of militant demand for a vote.

Mr Michael Stewart, former Foreign Secretary, hopes to speak in the special conference. He has taken the view that members of the 1967 Cabinet cannot with integrity reject the terms secured by the Conservative Government.

The final act will be a wind-up by Mr Wilson. This may prove to be an anti-climax since he is still reserving his "clear and unequivocal decision" until the July 28 executive meeting.

If the executive has to admit defeat on its plan to prevent a decision until the October conference, the odds on a motion rejecting entry being passed are immense.

At the last count 18 unions representing a block vote of 4,030,000, enough to elect a majority.

Difficult week
The Medical and Administrative Workers' Union have planned to put it if a rejection motion is put. But it matters only for on the 17th, the General Council, the electrical, railwaymen, local government workers, could probably

oppose taking a decision but a heavy anti-vote seems certain if Mr Callaghan cannot convince the delegations.
The biggest vote that could be mustered from the trade unions in favour of entry would seem to be under two million. The constituency vote is expected to be largely anti-Market.

Mr Wilson will find it increasingly difficult to fulfil his various engagements in the next week without making his final decision known.

He will speak on the roles of the executive, party conference, and the Parliamentary Labour party, at a party meeting on Monday. But Mr Roy Jenkins, Deputy Leader, and Mrs Castle, will speak on the issues.

Mr Jenkins is a deeply committed pro-Market and Mrs Castle is equally fervent against entry. At Tuesday night's party meetings, Mr Harold Lever, pro, and Mr Ross, anti, will be the front bench speakers. They will have no inhibitions in expressing their views.

Party protests
But there were protests at last night's party meeting, when Mr Douglas Houghton, chairman, announced that front bench spokesmen in the four-days' Committee debate beginning on Wednesday, would be restricted to "the framework of the party's position, namely that it had not yet reached a conclusion on the merits of the matter."

Speakers in the debate
Speakers in the four-days' Common Market debate in the Commons next week and Monday week are:
Government:
Wednesday: The Prime Minister; Mr Rippon, Chancellor of the Duchy.
Thursday: Sir Alec Douglas-Home, Foreign Secretary; Mr John Davies, Secretary for Trade and Industry.
Friday: Mr J. Prior, Minister of Agriculture.
Monday: Mr Barber, Chancellor; Mr Maudling, Home Secretary.

Opposition:
Wednesday: Mr Wilson, Opposition Leader (attitude still undecided).
Thursday: Mr Jenkins, Deputy Leader (pro-Market).
Order of speaking not yet decided: Mr Harold Lever, spokesman for European Affairs (pro); Mr Denis Healey, shadow Foreign Secretary (undecided); Mr Fred Heat (anti) and Mr Michael Foot (anti).



FARMERS ARE NOT OPPOSED

By W. D. THOMAS
Agricultural Correspondent

OPPOSITION to Britain joining the Common Market will find little support among farmers.
This became clear yesterday at a meeting in London of some 200 leading members of the National Farmers' Union.

Before the meeting was a letter from Mr Prior, Minister of Agriculture, to Mr Henry Plumb, NFU president, giving a number of assurances safeguarding the interests of British agriculture.

Preliminary meeting
The meeting broadly backed the terms the Government has agreed on agriculture, provided that assurances still needed were met.

The meeting was a preliminary to an assessment by the unions of country branches of the terms of entry as far as they affect agriculture.

The view on the Minister's letter, said Mr Plumb, was that while he had gone as far as he could, many assurances were set out in fairly vague terms. But the letter was felt to be helpful.

"What we are anxious to see," he added, "is the period before membership is attained if Parliament so decides—is that the Government should see that agriculture has the necessary resources and conditions to enable it to finance expansion

Zambia university shut by troops and bayonets

By CHRISTOPHER PARKER in Lusaka

PRESIDENT KAUNDA yesterday replied to the student challenge to his authority by moving riot police and a battalion of troops into Zambia University and closing it down for six weeks. There was no resistance from the 1,566 students.

The troops moved in with fixed bayonets while the students were still in bed, telling them to pack their bags and go. The presence of the troops prevented militants, who held off hundreds of the President's supporters the previous day, from resisting.

A few students who ran out of their rooms were stopped by troops who threatened them with guns. Two petrol bombs exploded but there were no reports of casualties.

The confrontation between the Government and the students stems from a letter they sent to President Kaunda describing his policy towards South Africa as "inconsistent." It was said by the Government spokesman to be "highly insulting."

Ten barred
The spokesman said yesterday that ten members of the Students' Union which wrote to the President, would not be readmitted to the university when it reopens. Others would have to apply and their readmission would not be "automatic," each application would be "considered on its merits."

The government had taken the decision to close down the university "after receiving and considering disturbing reports of indiscipline and lawlessness among students at the university campus."

The arrogant and highly insulting letter sent to His Excellency the President, the breakdown in law and order in which the life of the university has been seriously and adversely affected, and widespread intimidation of the majority of students loyal to the Government, have made it abundantly clear that the deteriorating situation should not be allowed to continue."

Pledge required
When students are readmitted to the university they will be required to sign a pledge to devote all of their time and energy "to the pursuit of his or her studies, and not to engage in any activities calculated to undermine either the university authorities or the Government."

Students I spoke to said they were loyal to President Kaunda, although they believed the Government would benefit from an infusion of new blood.

They said there had been no "bridge" between students and ministers with whom they had hoped to discuss Zambia's foreign policies.

In their letter to President Kaunda the Students' Union rejected his ban on any further demonstrations against the French Embassy, which they attacked a week ago in protest against the building of French Mirage jet fighter-bombers in South Africa.

Its publication caused 600 members of Mr Kaunda's United National Independence party to march on the university demanding it be closed down. The students defended themselves effectively, and the demonstrators could not get near, causing even further annoyance.

Britain contributed £1 million towards establishing the university, almost a third of the total cost.

Editorial Comment—P14

AFRICAN CHIEFS FOR BRITAIN

Leaders of three Bantustans (African homelands) in South Africa will visit Britain in October at the invitation of the British Government. Chief Matanzima, Chief Minister of the Transkei, said yesterday.

They are Chief Matanzima, Chief Gqisa Uthelazi, Chief Executive Officer of the Zululand Territorial Authority, and Chief Lusasa Mncose, Chief Councillor of the Tsaviana homeland. Chief Matanzima will also visit the United States at a later date.—Reuter.

AMMAN ARMY EJECTS GUERRILLAS

By Our Amman Correspondent

THE Jordan Ministry of the Interior said yesterday that the Royal Army had ejected Palestine guerrillas from 12 villages and sites in the Jerash area, where fighting has been going on for three days.

The operation, a spokesman said, was decided on when the guerrillas refused to move from the area to a mountain district at Jellad, west of Amman. The main Army attacks had been on the chief guerrilla base in the Forest of Dibein, three miles south west of Jerash.

The guerrillas had now been sent to "new agreed positions," though the spokesman did not specify where they were.

Source in Amman said the guerrilla positions attacked were in a populated area, and the guerrillas had for several months been threatening the villages and making rocket attacks on their homes. They had also endangered Army vehicles by planting mines in roads.

MOPPING UP
Aims achieved
OUR BERRIT CORRESPONDENT cabled: Reporters who went to the area of the clashes saw pillars of smoke in the forests and heard the thuds of explosions, mortar fire and the sound of machine guns. Though mopping up seems to be continuing, the impression was that the fighting was dying down after the Army had achieved its main targets.

It was stated in Damascus that a Syrian military delegation was visiting Amman with representatives of the Palestine Resistance Movement to intervene between the two factions. The decision was taken after the guerrilla commander Yasser Arafat, met President Hafez Assad.

ARABS CONFER ON MOROCCO

President Sadat of Egypt, Col. Gadhafi of Libya, Vice-President Mahmoud of Syria and a Sudanese Army leader met at Mersa Matruh yesterday for talks on the aftermath of the abortive weekend coup against King Hassan of Morocco.

No details of their discussions were disclosed.—Reuter.

PAKISTAN threatens to quit Commonwealth

By OUR KARACHI CORRESPONDENT

PAKISTAN was giving serious thought to leaving the Commonwealth, a spokesman said in Islamabad yesterday. The attitude adopted by senior Commonwealth nations—including Britain to the internal affairs of the country was blamed.

Noteable among the "other senior Commonwealth countries" is Canada. Earlier in the crisis over East Pakistan, Canada had said that it was Pakistan's internal affair. But early this month Ottawa suspended economic aid to Pakistan.

After making the threat to quit yesterday, the spokesman said: "We are going to wait for British response but the waiting will not be indefinite."

Difficult to assess
It is difficult to assess the full implications for Pakistan of quitting the Commonwealth because of the large Pakistani population in Britain. They remit about £3 million to their families in both wings of Pakistan. If Pakistan did quit it would mean that Britons entering the country would be treated as aliens. This was expected at some time in retaliation for the recent Immigration Act in Britain.

Anti-British feelings have been mounting in Pakistan since Britain announced the suspension of the dispute between East Pakistan and the central Government, Canada and West Germany followed Britain.

Retaliatory diplomatic and political moves including sup-

Lockheed TriStar guarantee Bill 'by Aug. 8'

By ALAN OSBORN in Washington

CHANCES that Congress will act on the controversial Lockheed guarantee legislation before the critical deadline of Aug. 8 have perked up following a statement by Mr Wright Patman, Chairman of the House Banking Committee, that he expected the House of Representatives to have approved "some kind of bill" by then.

This is the first authoritative prediction made for the guarantees. It had been thought that Mr Patman, an opponent, would have kept hearings open for at least two or three weeks making the deadline impossible to meet.

The August deadline when the House goes into recess is vital for Britain's contract to continue supplying Rolls-Royce RB 211 engines for the Airbus project is conditional on the guarantees being approved by then. About 40,000 jobs in Britain depend on the fate of Lockheed.

It was earlier expected that, so long as there was a chance of the guarantees eventually being passed by Congress, Britain and Lockheed's airline customers and bankers would continue to support the TriStar on a day-to-day basis.

Full approval
Although full Congressional approval seems improbable before the month-long recess, it looks as though the legislation could be significantly closer to realisation by then than had been thought even two days ago.

On Tuesday Senator Mike Mansfield, Democrat leader of the Senate, had said it was "most unlikely" the Senate would act on the legislation until September.

The Senate Banking Committee approved on Tuesday a Bill that will almost certainly empower the Nixon Administration to secure for Lockheed the \$25 million (£103 million) in loan guarantees needed.

Under the Bill a new three-man board will be established with powers to dispense Government guarantees of up to \$2,000 million (£832 million) to ailing firms. The Bill could come to the Senate at any time.

CHINA WILLING TO EXCHANGE AMBASSADORS

By Our Staff Correspondent in Hongkong

China's Foreign Ministry has told the Chargé d'Affaires' office in Peking that China is now willing to exchange ambassadors with Britain.

As part of an agreement, Britain must close its consulate in Formosa and issue a statement that Formosa is an integral part of China along the lines of statements made by the Canadian, Italian and other Governments now fully represented in Peking.

The British consul in Formosa, whose office is some distance outside the capital, Taipei, is accredited only to the Formosan Provincial Government and not to President Chiang Kai-shek's National Government. The consulate is concerned mainly with trade.

TEACHER KILLS 3
A 35-year-old teacher shot himself dead as he drove away after killing three women yesterday, police in Torre Del Greco, Italy, said. The car smashed into a railing and turned over.—UPI.

MAN WHO STONED POPE INSANE

An investigating magistrate at Velletri, Italy, ruled yesterday that a man who hurled two stones at the Pope 10 months ago was insane. He dropped penal charges against him and ordered him held for at least five years in a hospital for the criminally insane.

"It was the spirits who ordered me to do it," Luigi Ciuseppe Donno, 36, told police after staging the attack during a general audience at the papal summer residence of Castelgandolfo. The stones did not hit the Pope.—UPI.

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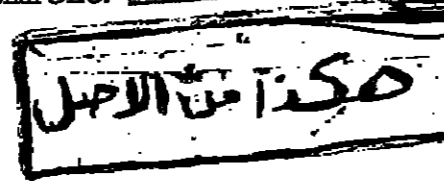
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مركز الأعمال

To the shareholders of TRUMAN HANBURY BUXTON & COMPANY LIMITED

The following table demonstrates the comparison between the dynamic growth of Grand Metropolitan Hotels and the pedestrian performance of Watney Mann:-

Year to 30th September	Earnings Growth Index per Ordinary Share*	
	Grand Metropolitan Hotels	Watney Mann
1965	100	100
1966	88.3	81.0
1967	99.5	94.8
1968	108.5	80.9
1969	152.2	80.1
1970	229.5	99.9
	plus	minus
6 years' growth	129.5 per cent.	0.1 per cent.

*Adjusted for rights and capitalisation issues.

Can there be any doubt as to which company the shareholders of Trumans should prefer?

Mr. George Desmond, Branch Secretary of the Transport and General Workers Union at Trumans is reported as having said "We are behind the Grand Metropolitan offer because we fear for our jobs."

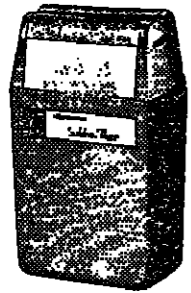
Can there be any doubt as to which company the staff of Trumans would prefer?

Can there be any doubt as to which is the better offer?

This advertisement is inserted by Grand Metropolitan Hotels Limited, a duly authorised Committee of the Board of which has carefully considered all statements of fact and opinion contained herein and accepts individually and collectively responsibility therefor.

15th July, 1971

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'BLACK MARKET' MAY CASH-IN AS FLATS SHORTAGE GROWS

DAILY TELEGRAPH REPORTER

A WARNING that there will soon be a "black market" for rented flats in London was given yesterday by London's biggest residential landlord, the Freshwater Group.

The group, which owns 23,000 flats, said that it was "getting tougher" to rent a flat in London. It also called for Government action to "turn the tide."

LONDON LAGS IN HOUSING FAMILIES

Daily Telegraph Reporter
LONDON is falling behind other big cities in efforts to rehouse families on its waiting lists, it was disclosed yesterday.

The number of families on the London borough councils' waiting list has risen by 10 per cent in the last five years, although 88,606 families have been found homes since December, 1965, when there were 152,030 applications for the whole of London.

Birmingham, Manchester and Liverpool housing departments reported that there had been a drop in the number of applications for rehousing in the five-year period. They indicated that the problem was a difficult one, continuing one with new applications being received every month.

A report published by the Greater London Council yesterday said that despite variations between individual boroughs, the waiting lists remained fairly constant between June, 1965 and December, 1970, at 167,000 and 168,000.

Losing battle

A spokesman for the housing department said: "If you are talking about the numbers of the waiting list it could be said that London is losing the battle to rehouse its families."

"But we think the degree of need is being reduced and we are carrying out more investigations into this aspect of housing."

Mr Geoffrey Chase Gardener, chairman of the G.L.C. Housing Committee, said that at the end of 1970, 35,000 applications a year were lapsing because housing needs were met in some other way, or people moved or lost interest.

"These were more than replaced by applications being registered at the rate equivalent to 57,000 a year."

In Birmingham, the number on the waiting list has fallen from 38,000 to 22,000 since 1965. Mr J. J. Atkinson, the housing manager, said: "We have made substantial inroads on slum clearance and the waiting list, but no one is sure whether there are families who ought to be on the waiting list who have not applied."

The waiting list in Liverpool has been reduced from 14,000 to 12,000 in the past four years. Manchester has reduced its waiting list from 10,048 to 7,550 since 1965.

MAGISTRATES WANT TO END LOCAL LINKS

By Our Legal Correspondent
The Magistrates' Association decided yesterday to press for reorganisation of magistrates' courts within the new framework for the higher criminal courts set up under the Courts Act 1971.

The association's council voted to end the historical financial and administrative links between magistrates' courts and local authorities and urged that they should be administered by the Lord Chancellor's office. But the council stressed that magistrates' courts committees should retain their present responsibility, including the appointment of clerks to justices.

Under the Courts Act, Crown Courts will replace sittings and quarter sessions. A need for magistrates' courts to be brought within the framework work is also being urged by the Justices' Clerks' Society.

Mr REGINALD BIRCH

We are asked by Mr Reginald Birch to correct a misprint in our article of July 15, 1971, in result of which Mr Birch was described as the "Facist" member of the engineering union executive. The correct adjective, as written in our Industrial Correspondent's report, should have been "Maoist."

A statement by the group said: "Within three to five years the black market will be rife."

"Rents will be double and large premiums, supposedly for fixtures and fittings, will be extorted. The Government rent officer service will be helpless, because demand will so exceed supply that people will find ways and means of paying the market price for a rented home."

Lack of confidence

"Today and in the very near future it will be the middle class families which will begin to suffer the crude and painful results of scarcity."

"This buildup of pressure on the middle class range of rented accommodation has been an inevitable consequence of the lack of confidence by developers, landlords and financial institutions in the future of rented accommodation as a form of investment."

"The return on capital and the security of investment are subject to political interferences and uncertainty. So no major flat building for letting has been carried out since the 1950's by private enterprise despite the demand there is for rented accommodation in London."

There was no increase in the number of homes available for rent, and yet the demand steadily increased. In 1914, 90 per cent of rented accommodation was provided by private landlords. In 1968 this figure had dropped to 18.4 per cent. It was still dropping, because there was no economic basis for building homes for rent.

"Time is running out"

There was a trend to sell, which was the basic cause of the squeeze to which the London middle classes were being subjected. There was a danger that each time a flat was sold another was not built to take its place. Yet the demand continued unabated.

"We are now reaching the danger point where a disaster is striking London's middle class families, having already left in its wake hundreds of thousands of inadequately housed working class families."

The group said that if it sold off its flats to the sitting tenants, 23,000 units of accommodation would be lost to the rented market forever.

"The effects of Freshwater withdrawing from the rented market would be catastrophic. It would reverberate throughout London. It would accelerate the disaster."

"Time is running out. Unless the present Government introduces urgent, even emergency, measures to encourage the development of new homes for renting in London, there will be little point in flat hunting in five years time—unless you have a spare £1,000 to pass under the counter for non-existent fixtures and fittings or can afford to buy a flat for £10,000 or more."

Plight of homeless

There were a number of decisions the Government could take which would start to turn the tide.

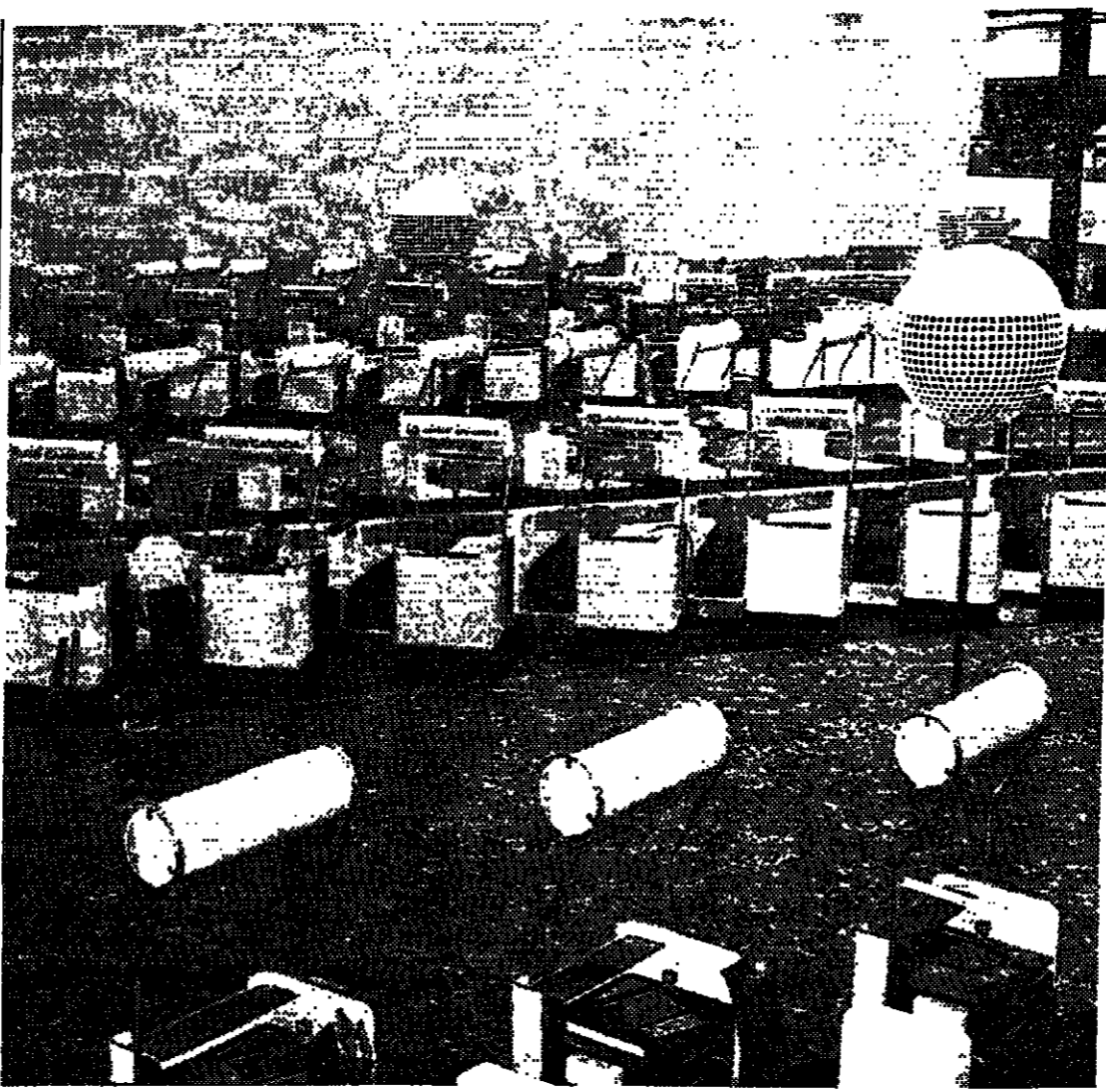
The Government must reconsider its decision not to lower the rateable value of properties to which the Rent Act applied. It must ensure that the rent rebate scheme was implemented this year for private tenants. It should introduce a mortgage guarantee scheme such as operated in America. This enabled financial institutions to advance up to 90 per cent of the capital for a home-tenure scheme on which rent levels had been agreed.

Office development permits should be issued for new office schemes in Greater London.

The Government should grant depreciation allowances on the fabric of residential buildings in the same way as industrial buildings.

It should make a concerted attack on the plight of the homeless.

It should also undertake a study of London's housing needs.



RENT ROW TERMINAL EMPTY

Daily Telegraph Reporter
THE new long-distance Airlines terminal at Heathrow Airport remained empty yesterday because of a rent row.

Airlines, including B.O.A.C., Pan American and Trans World, have refused to sign tenancy agreements for desks and offices because the British Airports Authority was demanding "exorbitant" rents.

The authority, which has refused to let the airlines take over the accommodation until they sign agreements, yesterday rejected the airlines' claim that the rents were too high.

All-in charge

It said the rents were higher because they include, for the first time, charges for items such as heating, lighting and maintenance.

In some cases basic rents had not been raised for nine or 10 years. The rents also reflected cost rises since the charges were first calculated some time ago.

The airlines said the rental charges had "more or less" doubled.

For "commercial reasons" neither side would give details of the rates charged, but £5,000 a year for a 4ft square check-in desk would be about the right figure.

There are 86 such desks in the terminal's first phase. Completion of the second phase will double the number.

If the airlines continue to refuse to accept the charges, work on the second phase, due to start at the end of the month, will be seriously delayed.

Breakaway union for senior pilots

By Air Cdre E. M. Donaldson
Air Correspondent

SENIOR B.O.A.C. captains have decided to break away from the British Airline Pilots Association (BALPA) and to form a new union to represent pilots' problems.

Several senior captains are "disillusioned and disenchanted" with the association. "One said: 'It is totally unprofessional and acts like a trade union involved in day-to-day squabbles and militant practices.'"

The new union is to be called the Professional Pilots Association and is to be registered under the new Industrial Relations Act. Scores of Britain's leading pilots are said to be keen to transfer.

Upset over claim

B.O.A.C. does not operate a closed shop, but most of its 1300 pilots are members of BALPA. All new pilots joining the airline are "asked" to join BALPA. But it is understood that B.O.A.C. will recognise the new association.

The pilots were particularly upset with BALPA over the handling of their claim for pay increases to fly the new Jumbo. The jets were grounded for a year at a loss of millions of pounds to B.O.A.C. and in the end BALPA accepted less than was offered by B.O.A.C. during negotiations.

A spokesman for the British Airline Pilots Association said he understood that only a handful of B.O.A.C. pilots wanted to break away from the association. No resignations had been received so far.

"In order to form an effective union the sponsors must take at least 51 per cent of the B.O.A.C. pilots who are members of BALPA. If people feel disenchanted they are free to leave and they can join the Guild of Airline Pilots and Navigators."

WHITE RAILS FOR SWEDEN

By Our Staff Correspondent
in Stockholm

The Swedish Railway Board has ordered rails to be painted white in certain areas to prevent them from buckling in sunshine. White rails expand less than ordinary rails.

Last summer, an express was derailed near Gothenburg because heat had buckled the track. Two people were killed and 64 injured.

Grammar school pupils study most science

By JOHN IZBICKI, Education Correspondent

GRAMMAR school pupils spend twice as much time studying science subjects than pupils in secondary modern schools and 50 per cent. more than those in comprehensive schools, says a Government survey published today.

The survey also shows a marked disparity in the proportion of children studying modern languages at the different schools.

While most at grammar schools continue taking languages through all five years of secondary education, those at modern and comprehensive schools show a fairly high "drop-out" rate.

It will be seen from table A below that, in general, more girls than boys study modern languages (in percentages).

It will be argued that the survey, by the Department of Education and Science, is out of date since it covers 1965-66, when there were only 387 comprehensive schools compared with the present 1,200.

Poor cousins

Secondary modern schools, often considered the poor cousins of the secondary sector, come out of the survey better in some fields than comprehensives and grammars.

For example, 81 per cent of secondary modern pupils study history compared with 80 per cent grammar pupils and 52 per cent comprehensive pupils.

Other subjects, giving percentages of pupils studying them are shown in table B below.

The survey found that science, mathematics and languages accounted for about 40 per cent of the curriculum time of pupils in secondary modern schools, 50 per cent in comprehensives and about 65 per cent in grammar schools.

Those studying eight or more subjects for either the Certificate of Secondary Education or the General Certificate of Education, showed 59 per cent (boys) and 55 per cent (girls) in grammar schools, 40 per cent (boys) and 30 per cent (girls) in moderns and only 20 per cent (boys and girls) in comprehensives.

In G.C.E. "A" levels, in the sixth year of the course, substantial differences were shown according to the types of school.

Fourth and fifth year of course: CSE/GCE "O" level examination aims, show the divisions of Table C below.

Only about one quarter of the modern school pupils were studying for at least one Advanced-level subject. This compared with 90 per cent of pupils in grammar schools and 80 per cent (boys) and 60 per cent (girls) in comprehensives.

The Curriculum Survey of Teachers (Secondary Schools), 1965-66: Part 1: Curriculum and Assessment; Part 2: Curriculum and Assessment; Part 3: Curriculum and Assessment.

Table A: Language

Boys	1st yr.			2nd yr.			3rd yr.			4th yr.		5th yr.	
	For	For	For	For	Total	For	Total	For	Total	For	Total		
Modern	37	32	21	9	12	10	12	12	12	12	12		
Grammar	99	99	97	89	93	83	85	85	85	85	85		
Comprehen.	74	70	55	26	27	11	42	42	42	42	42		

Table B: Subjects

Subject	Modern		Grammar		Comprehensive	
	Boys	Girls	Boys	Girls	Boys	Girls
General Studies	21	45	15	15	15	15
Technology and Handicraft (boys)	97	45	81	81	81	81
Geography	85	82	58	58	58	58
Shorthand/Typing (girls)	25	—	36	36	36	36
Social Studies	13	1	10	10	10	10
Cookery and Domestic (girls)	85	34	56	56	56	56
Music	66	49	51	51	51	51
Drama	11	2	10	10	10	10

Table C: Courses

4th year of course	Modern		Grammar		Comp. Girls	
	Boys	Girls	Boys	Girls	Boys	Girls
1 to 4 subjects	24	31	2	2	19	20
5 to 7 subjects	36	59	40	43	62	59
8 or more subjects	40	30	59	55	20	20

Table C: Courses (continued)

5th year of course	Modern		Grammar		Comp. Girls	
	Boys	Girls	Boys	Girls	Boys	Girls
1 to 4 subjects	8	22	3	3	7	15
5 to 7 subjects	67	58	56	61	73	63
8 or more subjects	24	20	41	37	20	22

State corporation to run ordnance works opposed

BY OUR POLITICAL STAFF

THE idea that the 11 royal ordnance factories should be "hived off" from the Civil Service and turned into commercially run State owned concerns, like the Post Office, is rejected in a report by a Government appointed committee published yesterday.

The committee says its instinctive reaction was that the factories were a "natural candidate" for hiving-off.

But as it began to understand the underlying reasons for the relationships between the factories and the Ministry of Defence "we gradually came to accept that hiving-off was not feasible."

Instead, it recommends that the factories should remain under direct Ministerial control as part of the Ministry of Defence but that they should no longer be financed by the Ministry's vote. They should have their own trading fund and greater commercial freedom.

Financial target

A Treasury paper on the possible form of such a fund says that the aim would be to obtain sufficient income to cover interest on capital and depreciation. A financial target over and above this would be a matter for consideration.

The committee argues that such a fund would "give more point to commercial considerations." But it adds that although this would have a good effect on management morale, "we do not delude ourselves into thinking that this will automatically extend down to the factory floor."

About 16,300 industrial and 4,000 non-industrial civil servants work in the factories organisation. They produce about £24 million worth of munitions stores and equipment a year for the Services and for some friendly countries.

The committee, under the Chairmanship of Sir John Malabar, a chartered accountant and director of several firms, including David Brown Corporation, was set up by the Labour Government in 1968.

It was also asked to look at the organisation of the four home dockyards, Portsmouth, Devonport, Chatham and Rosyth.

It found the task difficult, partly because there was no agreed means of measuring output and productivity.

But the report says that there are "symptoms of an unhealthy situation," including relatively high levels of overtime and waiting time, apparently low productivity, hints by the unions that management could be improved and lack of self criticism by the managers.

Speed-up urged

The report endorses changes initiated by the Ministry of Defence but urges faster progress in improving the financial and management accounting systems.

It says there should be progress towards establishing the dockyard organisation as an accountable unit of management with a separate financial system based on capitalisation of assets and loan financing instead of vote financing.

In a Commons written answer yesterday, Mr David Howell, Parliamentary Secretary, Civil Service Department, said the report on the Ordnance factories would be referred to Mr Derek Rayner, chief executive designate of the new defence procurement executive.

He would consider whether there was a case for some alteration in the present role of the factories.

The Government accepted the broad principles of the recommendations on the records and was considering how best to implement them.

Members of the committee were: Sir John Malabar (chairman), Mr A. P. Colclough (chairman), Mr Transport Salaries Staff Association, Mr R. A. Moore (managing director, Tooling, Rectifiers and Colman), Mr R. O'Brien (deputy chairman, rod division, Delta Metall), and Mrs Joan Woodward (deputy chairman, Institute of Industrial Technology, University of London).

WORK ON TANKS FOR PERSIA TO BEGIN SOON

By Our Defence Correspondent
Production of Chieftain tanks for Persia will start soon at the Royal Ordnance Factories at Leeds and at the Vickers Works near Newcastle. The sale is believed to be for about 700 tanks, and may be worth up to £70 million.

Negotiations reached a conclusive stage in the spring, as reported in The Sunday Telegraph on May 30. Vickers' share of the order is believed to be about 140 tanks.

Now the husband, who married in 1927, is petitioning under the Divorce Act, seeking a decree on the ground of irretrievable breakdown of their marriage. His case appears in the latest list of Divorce Court actions for hearing in London, but may not be heard until the autumn.

FRESH LOOK AT BAN ON CAMP

Daily Telegraph Reporter

SEVERAL Ealing councilors, after visiting the controversial camp for young visitors at Old Oak Common, feel it is not as objectionable as was thought it might be, a borough spokesman said yesterday.

Christian Action, which established the camp, has submitted a fresh planning application for it. This will be considered by the borough planning committee on Wednesday.

Fears that the camp would prevent normal use of the common and possibly become a nuisance to residents caused the committee to refuse approval on June 16.

But the camp opened on June 23 with the backing of the Greater London Council, owner of the land. Under the Town and Country Planning Acts no planning permission is needed to put up a camp for up to 28 days providing the landlord agrees.

"No complaints"

"Everyone has remarked on how well run the camp is," the Rev. Colin Hodgetts, director of Christian Action, said yesterday. There had been no complaints from local people.

The camp, which has six marquees sheltering about 250 youngsters a night, is about 300 yards from houses. The visitors are allowed to use showers and changing rooms normally used by footballers.

Charges range from 25p to 35p a night, depending on whether a visitor brings his own bedding. If Christian Action's new application for planning permission is granted the camp is expected to close on Sept. 3.

3 ACCUSED OF ROBBING PEER'S CASTLE

Three men were accused at Bedford yesterday of entering Odell Castle, near Bedford, home of Lord Luke, chairman of Bovril, and stealing valuable silverware and paintings. All three were sent in custody for trial at Bedfordshire Quarter Sessions.

They were: Roy Allison, 23, minicab driver, of Belvedere Road, Streatham, his brother, Michael Heston, previously known as Michael Allison, 29, photographer, of Waverley Road, Streatham, and William Nolan, 65, of no settled address.

Roy Allison also faced five charges concerning illegal possession of two pistols and ammunition.

Kenneth Hempton, 52, jeweller, of Frant Road, Thorveton Heath, and John Markham, 59, car dealer, of Sangley Court, Streatham, were sent for trial accused of handling property stolen from the castle. Bail was allowed.

MAN TO REPORT DAILY TO POLICE

Leonard Lee, 19, arrested at Croydon register office as he was married on June 17, appeared at Croydon magistrates court yesterday on a theft charge. He was remanded until next Friday on bail in spite of police opposition.

When he first appeared in court he was refused bail but when his wife, Bernadette, of Morland Road, Addiscombe, appealed to High Court judge in chambers, he was released. The magistrate ordered yesterday that he must report to the police daily until his next appearance in court.

PETITION TO END 1927 MARRIAGE

Sir John Eric Duncan Holder, 71, is seeking to end his 44-year marriage to Lady (Evelyn Josephine) Holder, who in 1948 obtained a decree of restitution of conjugal rights in an undefended case.

Now the husband, who married in 1927, is petitioning under the Divorce Act, seeking a decree on the ground of irretrievable breakdown of their marriage. His case appears in the latest list of Divorce Court actions for hearing in London, but may not be heard until the autumn.

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LORRY DRIVERS WIN BIRTHDAYS OFF WITH FULL PAY

By HUGH DAVIS

BIRTHDAYS off with full pay form part of a deal on working conditions negotiated with a haulage company by the Transport and General Workers Union.

If the birthday falls on a weekday or bank holiday the employee will be allowed another free day—and if he was born on Feb. 29 he will live March 1 off in non-leap years.

RAILMEN TO LODGE FRESH PAY CLAIM

By MICHAEL GREEN Industrial Staff

A CLAIM for a "substantial" pay rise is to be lodged next week by leaders of the National Union of Railwaymen for their 200,000 members.

The 24-man executive was ordered to lodge the claim in a resolution passed unanimously at the union's annual conference at Plymouth yesterday—10 weeks after the last agreement, giving 11.2 per cent. rises, came into operation.

But the tone of the wages debate was moderate. Sir Sidney Greene, general secretary, said he was not happy at putting in a new claim so soon. He was glad of the bargaining flexibility the conference had given him.

The unspecified claim compares with a demand for an extra 25 per cent. last year.

60 p.c. rises defeated

The 77 delegates defeated demands for a flat-rate claim to help the lower paid. A £16 minimum claim for the union's 8,000 women members, many of whom work in railway hotels, was ruled out as unrealistic. It would have meant a 60 per cent. rise for some.

Delegates generally were satisfied with the recent settlement, and there was no indication of any wish to embark on a head-on clash with the Government. In the union leadership, there is recognition that:

1—Industrial action in the face of the continuing anti-inflation campaign by the Government would be futile;

2—British Railways has no money in the kitty to pay out big rises. Income has dropped considerably because general stagnation of the economy has reduced passengers, while costs have risen alarmingly—more than eating up last year's modest £15 million profit.

The conference also launched a campaign to raise pensioners' living standards. They called on the executive to make a "vigorous approach" to the Government and other unions to try to obtain a substantial increase in pensions.

WALK-OUT BY LABOUR OVER 'ALL-IN' PLAN

The 29 Labour members on Northampton county council walked out of a meeting yesterday after the go-ahead had been given to revised comprehensive education proposals under which grammar schools will be retained.

In addition to retaining grammar schools that have not already been reorganised on comprehensive lines the new proposals reject the idea that all children must be sent to comprehensive schools. The voting was 49 to 32 in favour of the changes.

The revised plan will now be considered by a working party. Teaching organisations have all come out against the changes and say they will boycott the working party.

Car workers asked to give up holiday

By ALAN HUGHES Industrial Staff

WILMOT BREENEN, the Birmingham car component works, yesterday made a revised pay offer to 2,700 pieceworkers and coupled it with a request that some of them should give up part of their annual holiday to restart production of car window winders.

A previous pay offer, giving rises of up to £6 a week for men and £5.50 for women had been rejected. A group of 87 workers at the company's Tyseley plant, mostly women, have been on strike for over a week seeking an improved offer.

1,000 laid off

Over 1,000 Chrysler U.K. workers were laid off at Coventry last night because of the overtime ban being operated by 10,000 Coventry toolroom workers.

Some 2,800 day workers at British Leyland's Austin-Morris car assembly plant at Cowley, Oxford, voted yesterday to reject the company's latest pay proposals which would have given rates ranging from £30 80p to £40 00p for a 40-hour week.

A meeting of 500 toolroom workers at British Leyland's Austin-Morris plant at Longbridge, Birmingham, decided to resume normal working following their strike over the operation of a productivity agreement.



Relief "on tap" yesterday for Andy, the black Himalayan bear, at Chessington Zoo, not the best of places to have a fur coat on in this weather.

Lucas militancy and suspicion 'due to rows'

THERE is "a general militancy and a deep suspicion of management" among Merseyside plants of the key motor industry electrical component group, Joseph Lucas, Ltd., a report by the Commission on Industrial Relations concludes.

"But we judge these to be the consequences rather than the causes of industrial strife," it adds.

The report recommends changes in management and union attitudes, together with new dispute procedures and a movement towards an agreed job evaluation system for hourly-paid workers.

"One might conclude that Merseyside factories do constitute a special problem," it says. Over 25 per cent. of all the industrial actions in the Lucas organisation during 1969-70 arose from the five Merseyside works which constitute only 10 per cent. of the total Lucas labour force.

"Various other measures were given to us to illustrate the different labour relations situation on Merseyside, including greater wage pressures, restric-

tion on the use of labour and a higher labour turnover.

"We examined all these factors and concluded that in themselves they do not distinguish the Merseyside establishments from the rest of the organisation.

"We found defects in the management structure, in trade union organisation, in the working of the domestic negotiating and dispute procedures and the consultative machinery.

"Such defects are present in many ailing industrial relations situations and are not necessarily related to a specific geographic region."

The report, which has been generally accepted by management, and is being considered by the unions involved, is on five Lucas Merseyside factories—Lucas Industrial Equipment; C.A.V. Lucas Gas Turbine Equipment; Girling, Ltd., and the Lucas Central Service Department, Fazakerley.

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Maintenance plans

Mr (redon Brown, 45, general manager of the firm, said: "Each day will cost the company £ or £6. But so long as the men are happy, I am quite content."

"I know they will appreciate having the time off to spend with their wives and children."

"In addition it will help us to plan our vehicle maintenance programme. We will know well in advance when each lorry is free for servicing."

Mr Cill Freer, shop steward for the drivers, said: "It's a great idea. It will give us the chance to celebrate our birthday in style."

This is the third unusual agreement negotiated by Mr Avison in the three years he has worked in the area. He persuaded other haulage firms to allow him union to inspect their books, at a company agreed to pay the drivers if they came out on strike.

'BE BUSINESS-LIKE' PLEA TO SURVEYORS

By Our Property Market Correspondent

More businesslike approaches by professional people to the many aspects of property valuation will be necessary irrespective of whether Britain joins the Common market. Members of the Royal Institution of Chartered Surveyors were told this at the conference at the University of Lancaster.

Professional men must shake off outmoded methods if they were to succeed in a more competitive world said Mr C. G. Hunt, managing director of Taylor Wadrow. He spoke on the question of development opportunities in Europe.

Mr R. E. Thomas, manager of an overseas branch of the Midland Bank spoke of problems of obtaining long-term finance on the Continent. He suggested that there would be freedom of capital in Europe in five years with British banking systems having increasing influence on Common Market countries and British bank possibly having European branches.

GHANA PLANS FOR ALUMINIUM

By Our correspondent in Accra

President Ekwueme Awufo-Addo of Ghana said at the opening of Parliament yesterday that the Government was negotiating with a number of foreign organisations for extending the country's aluminium industry. The new development would be based on bauxite deposits in the Kibi, Nyinbin and Ashanti areas of the country, known to be in excess of 800,000 tons.



Jaguar's critical eye for detail starts in the drawing office, Ted Addy is chief engine draughtsman.



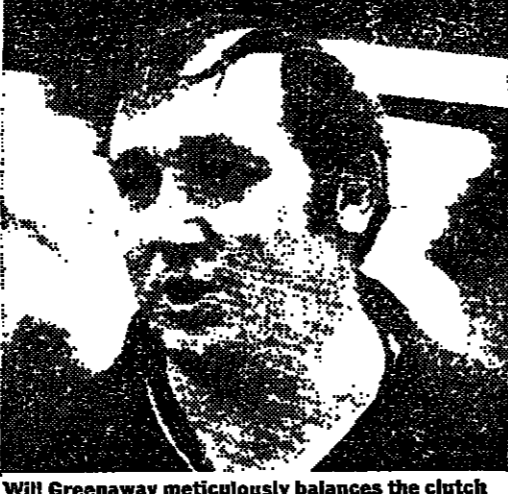
No precision part is too small for attention. Mary Jones helps check every valve adjusting pad.



Peter Mann grades to the finest limits the bores in the cylinder blocks.



And Joseph Grant balances pistons and con-rods into precisely matching sets.



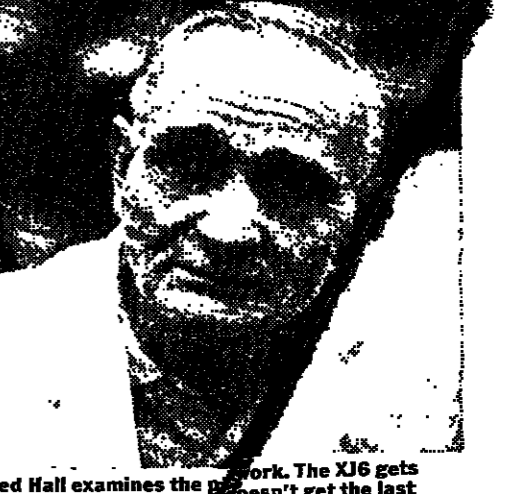
Will Greenaway meticulously balances the clutch and flywheel with the crankshaft.



In the manual gearbox test room Matthew Struthers checks every box through all the gears.



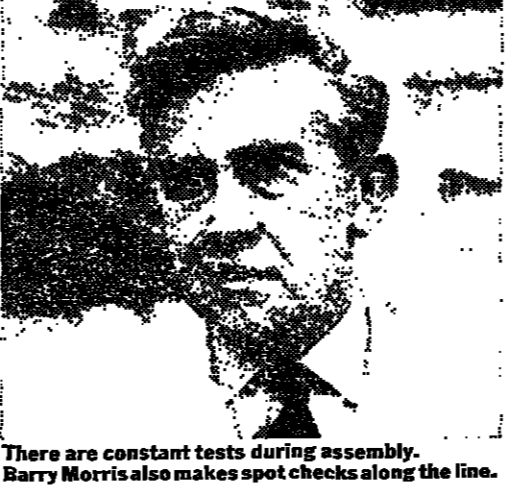
Thomas Mann benches tests the famous 6-cylinder XK engine. Every engine is tested.



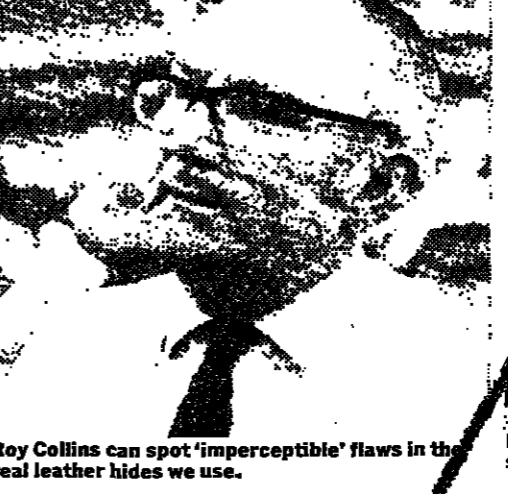
Ted Hall examines the work. The XJ6 gets seven coats of paint but doesn't get the last one yet.



Bill Burke carefully matches veneers for fascia and trim in our own woodwork shop.



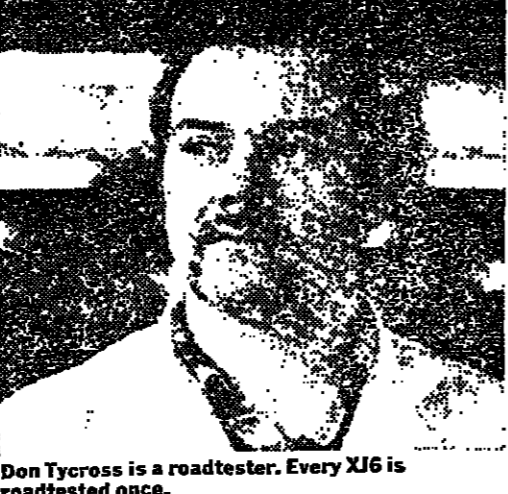
There are constant tests during assembly. Barry Morris also makes spot checks along the line.



Roy Collins can spot 'imperceptible' flaws in the real leather hides we use.



Elizabeth Brown checks that the seams on the seating are stitched correctly.



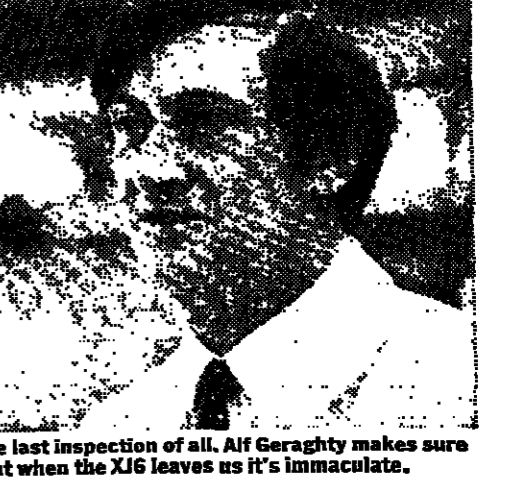
Don Tyross is a roadtester. Every XJ6 is roadtested once.



Howard Hunt is a roadtester. Every XJ6 is roadtested twice.



Now the car gets its final coat of paint. Carefully checked by Ray Williams.



The last inspection of all. Alf Geraghty makes sure that when the XJ6 leaves us it's immaculate.

Transport Workers

Campaign for larger pension increases

By JOHN RICHARDS, Industrial Staff

A CAMPAIGN to raise State pensions to a least £8 a week for a single person and £14 for a married couple is to be launched this autumn by the 1,160,000-strong Transport and General Workers' Union.

The union, Britain's largest, will press for a new deal for 8,000,000 aged and retired workers including concessionary fares, a seven-day meals-on-wheels service, and local authority laundry and chiropody facilities.

Present pensions of £5 (single) and £8-50 (married couple) are due to be increased by the Government to £6 and £9-70 in September. But the union urges even faster progress towards its objective of matching minimum wage demands of £16-50 to £20 a week.

It is an emotional cause which, at the union's policy-making conference in Scarborough yesterday, attracted at least one historic demand for a one-day strike to enforce the union's policy on Mr Barber, the Chancellor.

Ruled out

Such a move was firmly ruled out by Mr Jack Jones, left-wing general secretary, who had also been challenged by one of the delegates to "go to jail" in support of higher pensions—an ironic echo of his proud boast

on Wednesday, when he said he would risk the unlikely prospect of imprisonment to defy Mr Carr's Industrial Relations Bill. Mr Jones said that "drastic action" would only be possible if future pension adjustments became a matter of negotiation between the T.U., the Government and the employers' organisations. This is also a keynote of the union's demands.

Instead, the union will for the present back a campaign of nationwide demonstrations organised through the near-moribund National Council of Labour (representing the U.C. Labour party, and Co-operative movement).

Frequent reviews

This campaign will seek an immediate improvement on the £1 rise due this autumn, a second pension increase in the next budget, and more frequent reviews of State payments.

Borrowing and unending a Gaitskillite pledge, first voiced in opposition to the union's policy on unilateral disarmament, Mr Jones, 58, old the conference the union would "fight hard and fight again" for improved pensions.

What they say goes.

At Jaguar there are craftsmen putting the XJ6 together. And there are craftsmen pulling it to pieces.

Or trying to pull it to pieces. These are our inspectors. The men whose only function is to make sure your XJ6 is as faultless as we can make it.

And until they give it the go-ahead it doesn't go anywhere. Not even if you go down on your bended knees.

As you can imagine, the demand for the XJ6 being what it is, there are some pretty important people trying to hurry a car through the system. All to no avail.

What our inspectors say goes. What they say doesn't go, stays.



Jaguar Cars Ltd., Coventry

Recommended retail price 4.2 litre manual £2,989.40 inc. p.t. Seat belts, optional extras and charges relating to delivery, are extra, of course.



Yesterday in Parliament

CALL TO TAKE-OVER LAND OF BRITISH RAIL FOR HOMELESS

BY OUR PARLIAMENTARY STAFF
LAND owned but not being used by British Rail should be taken over for housing, Mr Fresson, Opposition spokesman on housing, said in the Commons last night.

The present figures for house-building in London indicated "disaster" for the homeless. A fresh initiative was needed and it might be necessary to cut across the autonomy of local authorities.

Mr Amery, Minister for Housing and Construction, said that if he succeeded in a demand for security of tenure to be extended to furnished accommodation, such tenancies might dry up altogether.

Mr FRESSON (Lab., Willesden, E.) opened the debate by moving an Opposition motion deploring the Government's delay in acting effectively on the grave report on homelessness in London and other reports on London housing available to Ministers during the past twelve months.

More than a year had passed since the Conservative election manifesto declared that one of the aims of a Conservative Government would be to "house the homeless".

Since then, the record of the Conservative Government had been one of many words but virtually no action.

Mr Fresson said that having inherited the Greve Report from the previous Administration in June, 1970, it was not until March, 1971, that any action was taken by the Government.

When Conservatives won control of the Greater London Council in 1967 and most town halls in 1968 the housing effort had slumped. It was running now at about 20,000 starts a year with only 5,000 starts a year being cleared and with house modernisation running at 10,000 to 12,000 homes a year.

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ment the Lord Chancellor issued a White Paper in January, 1970, called "The Report of the Advisory Committee on the Better Provision of Legal Advice and Assistance."

Over 18 months had passed and this report was still being considered by the new Lord Chancellor's department.

A second recommendation was that the public needed to be better informed about selection procedures for council tenancies and the general management of properties and related matters.

A further recommendation was that there was a strong case for extending security of tenure to furnished accommodation in London.

The Greve Report found that there was an increase in furnished accommodation with little security, poor facilities and high rents. It was in such housing that a substantial part of the housing problems arose but the Government refused to act.

There was a net shortage of about a quarter million homes in London. There was need for London local authorities to build 40,000 homes a year and to clear up 50,000 slums a year if the housing problems were to be solved in the 1970s.

When Conservatives won control of the Greater London Council in 1967 and most town halls in 1968 the housing effort had slumped. It was running now at about 20,000 starts a year with only 5,000 starts a year being cleared and with house modernisation running at 10,000 to 12,000 homes a year.

If the figures continued at these rates they would spell disaster for London and hopelessness for the homeless. Fresh initiative was needed and it might be necessary to cut across the autonomy of local authorities.

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might be necessary to cut across the autonomy of local authorities.

There was an overriding Government responsibility to end the unequal housing which millions of men, women and children had to suffer.

He urged them to direct the GLC and the Outer London boroughs to list all available development sites, for compulsory purchase where it was necessary.

British Rail should be required to make its non-operational and surplus land available for housing with house space in such places as Victoria, Kingston, Kings Cross and St Pancras.

There should be an end to the procrastination which had gone on under successive governments.

Hospital boards, too, should give up land held for the speculative future needs of the hospital service.

"Legacies of history" Mr AMERY, Minister for Housing and Construction, moved an amendment which declared the legacy of homelessness and housing shortage in London inherited from the last Administration.

It "welcomed steps taken by the Government, together with the London authorities," to secure better provision for London's homeless.

It also expressed confidence in Government determination to solve the problems as quickly as possible.

He said that both parties were the legacies of history in this problem of London housing.

There were Labour slums of "13 years" when he said that clearly if there was a responsibility it lay more heavily with those who had more six years in Government rather than those who had been in Government for one.

He had been astonished by the charge of delay in the Government's handling of the Greve Report. What had been called by Professor Greve his "final bid" had been rejected just before the General Election, but this was to some extent a misnomer.

The report, as it then stood, was based on 1967 figures and took no account of the third report of the standing working party on London Housing and other material.

Material to enable Professor Greve to bring his report sufficiently up to date for Ministers to take action on it had been prepared in August, 1970. It was not until January, 1971, that Professor Greve was able to evaluate and take account of the additional information supplied to him.

Sound basis for talks Within a few weeks of receiving the final version, the Secretary for Social Services (Sir Keith Joseph) set up a working party. They had produced a report on May 27 which provided sound basis for talks with the working party.

The working party had now turned its attention to the social services aspect of the problem and had started to look at single homeless people.

The underlying cause of homelessness was the physical shortage of houses. It would put the possible deficit in Inner London in 1974 as high as 120,000 dwellings but the Government had recognised the gravity of the situation.

He had called a conference of all London boroughs and the Greater London Council for September.

Furnished tenancies If the Government gave the same security to furnished tenancies as it had to unfurnished ones, there was a danger that the supply of furnished tenancies would dry up altogether.

Land availability was a continuing problem, especially in London, even allowing for the potential of the docks and of Covent Garden.

"The essence of the problem lies in improving existing houses and helping them from becoming slums. Here I believe the Government's reform of housing finance will prove a shot in the arm. Owners will have an incentive to improve

'Six warning' privilege issue allowed

By Our Parliamentary Staff THE Speaker, Mr Lloyd, told the Commons yesterday he had decided to allow a motion alleging breach of privilege.

This arose out of a Press report the previous day which said that Mr Alex Kitson, executive officer of the Transport and General Workers' Union, had threatened to withdraw financial support of Labour MPs who did not oppose entry into the Common Market.

The matter had been raised the previous day by Mr STEEL (Lib., Roxburgh, Selkirk and Peebles).

After the Speaker had given his ruling, Mr WHITELAW, leader of the House, moved that the complaint be referred to the Committee of Privileges.

Mr WILSON, Opposition Leader, suggested that as the Commons was going to be asked to take decisions the next day on the procedure involved in privilege cases, Mr WhiteLaw should withdraw his motion and consider the position on Monday, in the light of what happened.

After further discussion on procedural difficulties the motion was by leave withdrawn, the SPEAKER pointing out that the matter could be considered de novo on Monday on a motion moved by Mr WhiteLaw.

Continued from preceding column their houses and tenants will be protected from hardship."

Mr STALLARD (Lab., St Pancras, N.) said there were some homes in London so overcrowded that the families had to dismantle the beds before they could set up a table.

Family planning Mr FRASER (Lab., Norwood) said he did not want to offend religious feelings but at the same time wanted to see a domiciliary family planning service.

Families with only one child had a better chance of saving money which would give them a wider choice of accommodation. If children continued to come along the chances became less and less.

Mr GUMMER (C., Lewisham W.) said that there were people in council houses today who ought to be given the urge would wish to buy homes of their own. But there were not enough homes for them to buy.

He questioned the rightness of people being badly housed for a whole generation while others tried to accommodate them with two, three and four bedrooms which they no longer occupied.

Mr GRANT (Lab., Islington E.) said that decent housing would do more than any other single thing to reduce social service spending, to reduce crime and delinquency, prevent wrecked marriages and ill-health and stop the creation of nerds.

It would be a waste of money to spend more on housing.

"Cynical opportunism" Mr CHANNON, Under-Secretary, Environment, said the Labour party had controlled London for 50 years and the citizens of London had cause to regret it.

The Opposition motion revealed cynical political opportunism, taking advantage of the misfortunes of a minority, and should be rejected.

The government had taken continued action on housing and would go on tackling the problem energetically. Housing starts and completions in London had risen since they came into office and there had been an improvement in slum clearance.

The Government amendment was carried by 501-267, Government majority, 34, and the main motion as amended was then carried by 502-268, Government majority, 34.

Today in Parliament HOUSE OF LORDS 11: Social Security Bill, 2nd rd; Special Roads (Clawes of Traffic) Order 1971 and similar order for Stroudland; Cinematograph Films (Collection of Levies) (Amendment No. 2) Regulations, 1971.

HOUSE OF COMMONS 11: Annulla Bill, all stages; debate on privilege.

Commons Questions

Admiral's Cup captain sails despite 'petty jibes'

YACHTING as a recreation and being Prime Minister are not incompatible, Mr HEATH declared in the Commons yesterday.

Amid loyal cheers from his quarter-deck, the Prime Minister made it clear he intended to ignore "cheap, petty-minded jibes" from the Opposition and to go on sailing.

Mr WILSON accused Mr Heath of petulance, and added: "If the House wants a part-time Prime Minister, they can have him."

Mr SKINNER (Lab., Bolsover) asked what provision the Prime Minister had made for exercising his responsibilities during his absence at sea in the last week in July and the first week in August.

Mr HEATH: The usual provisions, if you are expecting me to be out of London throughout that period, you will find out, as usual, much mistaken.

Mr SKINNER referred to this rich man's sport while millions of ordinary working-class people have been having their sails trimmed by this reactionary Government.

Amid cheers from the Government benches, Mr HEATH retorted: "I am quite asked to captain the Admiral's Cup team and I intend to do so."

Problems ashore Mr HEFFER (Lab., Walton) spoke of employment difficulties for school-leavers in Liverpool and declared: "People believe that you are sailing around the coast yet you are concerned with rising unemployment, rising prices, with attacks on social services."

"They are aware that you really do not care about their problems."

Mr HEATH: I do not propose to do the woman's oil tanker in the past three months. I am quite capable of doing my job as Prime Minister and at the same time taking the necessary recreation like any other sensible person.

"I intend to go on doing so."

Results of the 1971 Trinity bar examinations, are as follows: Pass list for Part I students admitted since April 1, 1969:

GROUP A CLASS I: No award. CLASS II: No award.

GROUP B CLASS I: No award. CLASS II: No award.

GROUP C CLASS I: No award. CLASS II: No award.

GROUP D CLASS I: No award. CLASS II: No award.

GROUP E CLASS I: No award. CLASS II: No award.

GROUP F CLASS I: No award. CLASS II: No award.

GROUP G CLASS I: No award. CLASS II: No award.

BY OUR PARLIAMENTARY STAFF

Mr WILSON, accusing the Prime Minister of "a little fit of petulance," asked: "Are you really so complacent as you sound about the number of jobs available for school-leavers this year?"

Mr HEATH: I am in no way complacent. When it comes to questions of cheap, petty jibes one would expect you to join in.

Mr WILSON: I have made no remarks about your hobbies. I will choose my own time to describe them.

Officer shortage Lord BALNIEL, Minister of State, Defence, said the shortfalls of trained male officers in April were 549 in the Royal Navy and Royal Marines, 80 in the Army and 149 in the R.A.F.

But applications in the first six months of this year had been 50% for the Navy, 51% for the Army and 72% for the R.A.F.

Rear-Admiral MORGAN-GILES (C., Winchester) said the Navy shortfall was very serious.

Mr ASHTON (Lab., Raseley) said that the improvement in applications was due to unemployment among school-leavers and graduates who had not other opportunities.

Lord BALNIEL replied that there was a realisation that there was a future in joining the Services.

Beira patrol Mr EVELYN KING (C., Dorset S.) said the woman oil tankers had in the past three months been prevented from delivering oil by the ships and aircraft of the Beira patrol.

Mr KIRK, under-Secretary, Defence, said no oil in Rhodesia had passed through Beira. All tankers which would otherwise have been delivering oil had "obviously been deterred from doing so."

Mr KING: In a week which Zambia has announced she is increasing trade with Rhodesia, can you tell us why Britain and Britain alone, should bear the cost of the phantom Beira patrol? It has not been going on for six long years and isn't it time to assure us that, whether or not it is present in Rhodesia, this particular waste of money should cease?

Mr KIRK said the notion of the patrol was a matter for the Secretary of State. "It is an obligation laid on us by the Security Council of the United Nations."

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House of Lords SPECIAL POLICE EXCLUDED

By Our Parliamentary Staff GOVERNMENT amendments to extend special police forces such as the British Transport Police and the British Airports Authority constabulary from the ambit of the Industrial Relations Bill were added to the Bill in the Lords yesterday.

Earl JELlicoe, Leader of the House, moving an amendment on a report, recalled that the constitutional document said it was proposed to exclude the police from the scope of the Bill.

At that time the Government had in mind primarily the constabulary, whose inclusion would be inappropriate because of their special responsibilities and because they had their own negotiating machinery.

Since 1919 no member of a police force might be put in a position where actions contemplated by the report would require him to call him out on strike. Parliament, the public and the police themselves accepted that situation.

Special police forces played an important and ancillary role in the country's police network. In the areas in which they worked they had powers similar to the civil police and operated in close liaison with them.

Some of these constabularies were engaged in important tasks which were, in some respects, of vital importance to national security.

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A MOST IMPORTANT PUBLIC AUCTION at SHORT NOTICE on THURSDAY, 17th JULY, 1971, at 11.15 a.m. STOPPED CONSIGNMENT Airway Bill No. 220-73752700 Ex. Tolera. 4 Bales Marked T/15Z VERY VALUABLE PERSIAN CARPETS & RUGS A COMPLETE SHIPMENT TO BE URGENTLY CLEARED OWING TO ACCRUING STORAGE CHARGES

MPs fear Government pamphlet broke rules

By Our Parliamentary Staff SUGGESTIONS that the Government broke the rules by giving away copies of the short version of the White Paper, "Britain and Europe," at post offices were made in the Commons yesterday.

Mr JAY (Lab., Battersea N) drew attention to a Commons motion which condemned the use of public money by the Government "for the dissemination of partisan propaganda."

He said this use of the taxpayer's money was a disreputable practice which ought to be discontinued.

Mr WHITELAW, Leader of the House, said he simply did not accept what Mr Jay said.

He was pressed by Mr FOOT (Lab., Ebbw Vale) to make a deeper study of the subject because important questions of principle arose.

Mr WILSON supported the plea. The previous Government had twice been advised, on "not necessarily controversial issues," that it would be contrary to the rules if they published popular versions of White Papers at public expense when the House had not approved them.

Highly controversial Mr THORPE, Liberal leader, said that even for MPs like him, with a committed position in favour of entry to Europe, there must be cause for disquiet if the

taxpayers' money was used for propaganda on a highly controversial matter not debated or discussed in the House.

Mr WHITELAW said he would go into the matter.

Mr ST JOHN-STEVAS (C., Chelmsford) said it was a reasonable exercise of the Government's "informing function" to publish factual information about Government policy whether in full or abbreviated form.

But the "dangerous implications of this point of view" were denounced by Sir DEREK WALKER-SMITH (C., Hertford), who claimed that anxiety about constitutional propriety on this issue was by no means confined to Opposition MPs.

Precedents wanted He called on Mr WhiteLaw, in his statement next week, to give a full exposition of the precedents.

There were loud protests when Mr WHITELAW replied that he had not undertaken to make a statement. I have undertaken to look into the matter."

Mr WILSON: Surely when you have looked at it, you are not just going to write a little note to yourself and not tell the House about it.

Mr WHITELAW said there would be a statement but he was not certain he would be making it.

Mr WILSON indicated that this satisfied the Opposition.

First Class Honours Degrees

The following students have been awarded First Class Honours Degrees: Bath University

ASTON UNIVERSITY The following students have been awarded First Class Honours Degrees: Aston University

BRADFORD UNIVERSITY The following students have been awarded First Class Honours Degrees: Bradford University

SALFORD UNIVERSITY The following students have been awarded First Class Honours Degrees: Salford University

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Continued from Page 9 Col. 2

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Spectacle akes over Le Mans

By PATRICK GIBS

FTER Frankenheimer's "Grand Prix", which took us round several racing circuits, comes Kazan's Le Mans (Odeon, Arcl, "U") which ups us grating round the me circuit for 24 hours, but quite so fast, for this nous race. Of course, is t for Formula One but for called sports cars whose pearance is far removed m the conventional car, re-lling rather something signed to go into space.

In fact one or two are seen take off spectacularly, and it on this aspect of motor racing at the film concentrates, one tter say inevitably, since er, more interesting aspects, ch as a driver's skill and a r's design, appear so dif-ilt to communicate in a film; deed even for the initiated is a tricky sport to follow less one is in sight of the oreboard and within hearing the commentary, for unlike horse race, the man in front not necessarily the leader.

So it is on the "thrills" which have heard described cynically "arising from a likelihood of anger to life or limb," that the more interesting aspects, ch as a driver's skill and a r's design, appear so dif-ilt to communicate in a film; deed even for the initiated is a tricky sport to follow less one is in sight of the oreboard and within hearing the commentary, for unlike horse race, the man in front not necessarily the leader.

Our appetite thus whetted for rills to come, the film moves to the track itself, rapidly ling with spectators and teams nong whom, rather curiously, widow (Elga Andersen) on last year's accident, return- g, presumably for some retro-atic reason, to the scene of e disaster. Naturally Delaney somewhat embarrassed to eet her.

He is in the Porsche team, s rivals are Ferraris, the cars ring easily differentiated by eir colour, the first being ivery-blue, the second red, but w they differ mechanically we ver know, nor strange omis- n—are we taken round the

15-km circuit to see the diffi-ulties, thgh we do experience a good al of fast motoring from canas covering a corner on ed of the front of some careering car.

The wle of straight-toothed gears, it staccato crackle of exhausts id the screaming of tyres are much with us that one com to envy the drivers their earugs; indeed the gen-eral implosion of noise, speed and danr, as the race gets und way appears authen-tic, as it should since a great deal of elementary material is used, coined, very cleverly, with the tion.

It is this general impres- sion rath than for any parti- gular dria that the film is to be eesteed, for the characters could haly be more casually introduced their relationships be more nous.

Questin dodged

No dor it is in character that the ivers between spells and the h's resty is to be admired sparing us the usual improb- track-side love affair. G driver promising his wife retire after the race and a bf conversation be- tween Deyey and the widow are abouthe only exchanges between t sexes. "Is all this worth thiek of a life?" the widow as. A more positive view on t question, one way or the ol, would have made a better fi. As it is there is a slight srt of a human blood sp comparable with the Romantices.

While nothing vegue is shown of eam management, tyre-chang during rain and repairs toars, it is on the of the venous visual thrills that the h concentrates, pre-paring us to some early shols of ambulans, rescue helicopters and suraic instruments being laid out for e crashes that must happen soor or later.

When the come at last, they are certain spectacular, with car hitting each other in the crash barrid speed, going around andhen disintegrating in mid-air, ne can understand the direct being so pleased with the rst that he calls for an action play, as it were, going thre it all again in slow motion. Spidid in its way, but little to do motor racing and less with it, which is rather remote idis context.

Satire fades as joke goes up in smoke

HE agonies of a man trying to stop smoking I have en made very amusing in a vue sketch. Norman Lear's old Turkey London Pavilion A") attempts the same sort of ke on a considerable scale, the esult being that the humour is ather buried beneath the laboration.

A devious P R man (Bob New- vort) persuades an old tobacco vcoon (Edward Everett Horton) to offer \$25 million to any town hich gives up smoking for 30 ys—partly as a salve to his onscience, it seems, partly as a heap publicity stunt, for it is ssumed any attempt will fail.

This doesn't take into account e dire situation of Eagle ck, Iowa, and the energies 'its minister (Dick van Dyke) his little town, which is with- it industry of any kind, has en dead since an air force use closed in the post-war riod, with the young tending emigrate and their parents get older. What would the ie not do for the town in the ay of new developments?

Needless to say, most of the habitants are dedicated nokers with awful coughs and mplaunts, and it takes much russion and blackmail from e minister before the pledge signed by all and they settle wn to 30 days hard. While e antics of some addicts pre- de amusement, the joke tends e repetitions, and one can se the scriptwriter desper- ely searching for a way out.



Scene from the film "Le Mans": a clever combina- tion of a fictitious story and documentary material.

From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

Malta
MALTA'S Premier, Mr Mintoff, in an official statement, laid the blame for the latest Anglo-Malta row clearly on Whitehall. He accused the Foreign Office of misguiding public opinion.

Vienna
AUSTRIA'S National Assembly is to be dissolved. A nine-hour debate ended with 85 votes for dissolution from the Socialist Government, and a small opposition party, against 77 votes from the Conservative People's Party, the principal opposition. New general elections will be held on Oct. 10.

Paris
WOMEN took part for the first time in the traditional Bastille Day Parade. The group of 180 were with 10,000 servicemen in a 70-minute march-past.

London
FARM workers in England and Wales are submitting a claim to the Agricultural Wages Board for an increase of £5.20 on the present minimum wage of £14.80 and a five-day working week of 40 hours, a reduction of two hours. With overtime pay now averages £20 a week.

Defence Ministry papers in a Government brief case marked "confidential" were found in a street at Gipsy Hill.

MILITANT Engineering union shop stewards decided at a mass meeting to set up an emergency fund to back workers involved in disputes over the scrapping of the war-time Tool-room Agreement.

The agreement signed in 1941 to prevent skilled toolroom craftsmen from leaving for lucrative jobs in armament factories, guaranteed high average earnings.

£470,000 SALE OF BBC PLAYS TO U.S.

By Our Television Staff
The B.B.C. has sold plays and drama series worth £470,000 to the American Corporation of Public Broadcasting. The programmes will be shown under the title of Masterpiece Theatre by 200 television stations at peak viewing time throughout America.

Among the programmes sold are Jude the Obscure, the Gambler, Resurrection and Cold Comfort Farm. With the sale of these programmes B.B.C. drama exports to America have now exceeded £750,000 over the past nine months.

San Sebastian Film Festival PUBLIC SCHOOLBOY'S IMAGE SLIPS AGAIN

By ERIC SHORTER in San Sebastian
THE ailing reputation of the British public school- boy has dropped another notch at the San Sebastian film festival. Having always been depicted as a sadistic bully, he comes out now in "Unman, Wittering and Zigo" as a murderous blackmailer not above rape and apt to push form-masters over cliffs.

If he doesn't reach the point of actually raping the attractive wife of the new teacher in this adaptation by Simon Raven of a play by Giles Cooper, it is an extremely near thing.

One attributes his ultimate reticence to a respect shown by most of the films in this festival for Spanish susceptibilities and censorship.

After Cannes, where they have a sex film market, and Berlin, where the recent caudours of "The Decameron" caused the projectionist to lower the screen lighting, the tactful fade out at San Sebastian and the absence of nudity—except in the postscript long shots—come as a refreshing change.

It is not, however, lust which matters in this rather far-fetched tale of a humiliated master at a small public school in Wales. It is menace.

The victim, David Hemmings, in his first job as a teacher becomes convinced that his class was responsible for the death of his unlamented predecessor. The boys keep dropping clues in his path.

The headmaster, Douglas Wilmer, dismisses it all as nonsense. So does the only other teacher he can talk to. And even his wife won't listen—despite several strange accusations by the boys—until they corner her in the squash courts.

John Mackenzie's heavy-handed treatment of this hokum and Mr Raven's less subtle arrangement for the screen, fail to blend satisfactorily the elements of sinister fantasy and realism on which most of Mr Cooper's plays depend.

The background is not persuasively established, and Mr Hemmings submits with improbable haste to the impish power of his pupils.

As if to show us how such thrillers ought to be made, Claude Chabrol's "Juste Avant La Nuit" presents the most richly theatrical situation with the coolest calculation imaginable.

Too cool, perhaps, to carry such conviction but stylistically so brilliant in its studied calm that it keeps us easily and admirably absorbed whether we believe it or not.

In a moment of excessively kinky passion a husband strangles his mistress who happens to be the wife of his best friend.

Later he feels compelled to confess it to his wife. She smiles and being Stephane Audran she smiles beautifully. But she feels no resentment or indignation.

Later still he tells the best friend that it was he who murdered his wife. Shrugging his

The Old South rises again—in Austria

By ANNEISE SCHULZ in Bregenz

ON A stage built on piles just off the Austrian shore of Lake Constance, the Old American South has risen—complete with Catfish Row, cotton boats and a hurricane. "Porgy and Bess," generally proscribed in the States, has moved to the European outdoors.

A glittering cast of Negro singers from New York's Metropolitan Opera will appear at this summer's Bregenz Festival in the first open-air performance of Gershwin's musical. They have been rehearsing since the beginning of July for the premiere on July 25.

In the opinion of Herr Marcel Prawy, producer of Vienna's Volksoper, it will be hard to equal the authenticity of this production. William Warfield is Porgy, Joyce Bryant, Bess, James Randolph, Crown, and Robert Guillaume, Sporting Life—all singing in the original Charleston dialect. The setting is by the Met's Robert O'Hearn.

The director, Mr Nathaniel Merrill of the Met, has taken great pains to reproduce Southern life on the nine-acre stage, with bathing children, fishermen and fireworks; at times, the stage is swarming with some 200 people.

"Porgy" is not at present played in America because of its racial connotations. Mr Merrill said. This is why not only regular audiences of holidaymakers but also sophisticated music lovers should be attracted to the new Bregenz production.

Coloratura assurance of Beverly Sills

By ROBERT HENDERSON

THE operatic concert, like that given by the American coloratura soprano Beverly Sills with the London Symphony Orchestra at the Festival Hall has nowadays a slightly old-fashioned air.

From the enthusiastic response of the large audience some pleasure can obviously still be derived from hearing a true, disciplined and agile voice negotiating in an apparently unadorned manner one virtuoso aria after another.

Though the natural sound of her voice is not in itself especially attractive, it rippled easily and with the utmost assurance through Rossini's "Una voce poco fa" and a familiar showpiece from Donizetti's "Linda di Chamounix."

The rapid scale passages and intricate embellishments were exactly in place, her technique always in absolute control of the teasing vocal line.

A scene from Bellini's "I Capuletti ed i Montecchi," if slightly impersonal, was again sensitively shaped and sung with a certain polish.

The accompaniments were directed by John Pritchard, who also conducted an admirably clean and elegantly poised performance of Mozart's 34th Symphony.

NO BUYER FOR HARLECH HOME

Lord Harlech's family home at Woodhill, near Oswestry, failed to find a buyer at public auction at Shrewsbury yesterday.

The sale was attended by only 10 people, of whom four were members of the family.

The early 18th-century, 17-bedroom property and adjoining coachhouse, entrance lodge and three cottages, were withdrawn at £45,500, having failed to reach the reserve price.

A spokesman for the auctioneers said: "We expect to complete the sale privately within a day or two."

Painstaking portrait of quirky lecturer

First Night

By JOHN BARBER

THE interesting thing about Simon Grey's new play at the Criterion, "Butley," is that a distinguished dramatist, Harold Pinter, took the trouble to direct it. So it is no surprise that the acting is crisp, the jokes take wing, and the sudden moments of tension grip the house.

But it is an unrewarding piece, about a day in the life of a university lecturer called Butley.

He is a whimsical joker who masochistically enjoys himself kicking his vicious way through the debris of a failed friendship with a younger colleague.

Alan Bates, on stage throughout, draws a painstaking portrait of this quirky fellow, with his sloppy clothes, his impromptu little rhymes, his donnish turn of phrase ("May one wonder why?"), and the characteristic goatee of cotton-wool over the shaving cut on his chin.

Butley's homosexual relationship with Joey (Richard O'Callaghan) did not stop him from marrying or having a child. Now the marriage has broken up. As Butley puts it: "I'm a one-woman man, and I've had mine, thank God."

His day gives him scope to exercise a waspish tongue and a subtle gift for hurting and embarrassing people. He is blisteringly rude to his own students.

His patronising cruelty to the weak Joey, whom perhaps he still loves, has ended by driving that fickle charmer to another man (Michael Byrne). Butley ends his day with no heart to teach his one promising pupil and fretting his way into another drunken coma.

Here, in fact, is yet another study of failure, a man choked with self-pity and hiding a breaking heart under pawky jeer and puckish sneer. The play is precisely tuned, carefully played and quite often funny. But since it never really explains what turned the bitter in Butley rancid, it is finally unsatisfying.

Reprinted from yesterday's later editions.

PUPPET OPERA BRILLIANTLY DESIGNED

By MARTIN COOPER

The production of Stravinsky's "Soldier's Tale" at the Little Angel Marionette Theatre, Leighton is something that no lover of this work should miss. Although the musical performance is not live, this is a small theatre with good acoustics and the usual objections to taped music do not make themselves strongly felt.

Stravinsky's score certainly invites the simplification of gesture and the generalising of emotional situations associated with the puppet theatre, and the puppets themselves have been brilliantly designed by Lyndie Wright.

Each is operated by two black-masked operators and the Devil—who in one scene reached nine feet in height—needs three. One of the Soldier's operators, Chris Barry, also spoke his part, with a naïveté that perfectly shed the facial expression of the puppet.

Alan Judd, the narrator, also entered the stage and during the card game, the successful scenes were the Royal March, where two sets of puppets, excused a circus which the Ragtime sees her gradually increase interest in the Soldier.

Two chorales Stravinsky wrote since they proved a suggestion of movement, are the puppets' element, which the producer, John Wright, had devised poses and gestures of an extraordinary eloquence.

This is the first time I have seen the Shakespearean Athenian Woods resemble a reservation. It is a touch that will no doubt be welcomed and recognised by this summer's United States visitors to the Park production.

Such an intrusion into the play does little, of course, for the poetry. Yet it does underline, obviously, the disparate relationship between the two worlds that converge in this play.

Gary Raymond's Oberon, truly the tall and dark noble savage, and his followers, darting in and out of the arena bushes, are ubiquitous, all-powerful and fully in control.

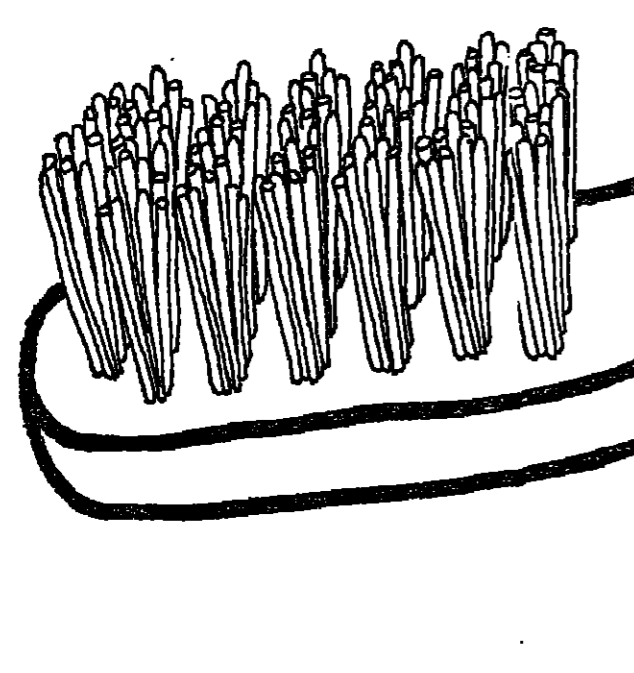
The Plaque Fighter

Dentists will tell you that plaque is a sticky film that forms on your teeth. It holds the bacteria that produce the harmful acids and other chemicals which attack the teeth and irritate the gums.

weapon in the fight against plaque. For plaque is considerably reduced by people who brush their teeth frequently and properly with a well-designed toothbrush like the Wisdom. So fight plaque now with a new Wisdom.

Tests have shown that the toothbrush is beyond any doubt the most effective

The wise buy Wisdom The best-designed toothbrush in the world.



COURT AND SOCIAL

Court Circular

BUCKINGHAM PALACE, July 15

H.E. Dr. Lee Yong Leng was received in audience by the Queen this morning and presented the Letters of Recall of his predecessor and his own Letters of Commission as High Commissioner for the Republic of Singapore in London.

His Excellency was accompanied by the following members of the High Commission, who had the honour of being presented to Her Majesty: Mr. Anthony Tan Song Choo (Secretary), Mr. Ng Kwee Choo (Students' Adviser), Mr. Daniel Jacob (Second Secretary), Mr. Maurice Ang Ong King (Attache) and Miss Tan Siew Lian (Attache).

Mrs Lee Yong Leng had the honour of being received by the Queen.

Sir Denis Greenhill (Permanent Under-Secretary of State for Foreign and Commonwealth Affairs), who had the honour of being received by Her Majesty, was present and the Queen of the Household in Waiting were in attendance.

Sir Arthur Bliss had the honour of being received by the Queen when Her Majesty invested him with the insignia of a Member of the Order of the Companions of Honour.

Mr I. F. S. Vincent (Her Majesty's Ambassador Extraordinary and Plenipotentiary at Managua) and Mrs Vincent had the honour of being received by the Queen.

The Queen and the Duke of Edinburgh gave an Afternoon Party in the Garden of Buckingham Palace.

The Duchess of Gloucester, Princess Alexandra, the Hon Mrs Angus Ogilvy and the Hon Angus Ogilvy were present.

Her Majesty's Body Guard of the Honourable Corps of Gentlemen-at-Arms and the Queen's Bodyguard of the Yeomen of the Guard were on duty.

The Band of the Scots Guards and the Cambrai Staff Band of the Royal Tank Regt. played selections of music during the afternoon.

The Duke of Edinburgh, as an honorary member of the Tiger Club, was this morning at Buckingham Palace Chairman of the "Dawn to Dusk" endurance competition.

His Royal Highness this evening travelled in an aircraft of the Queen's Flight to Ringway Airport, Manchester, and was received by the Lord Mayor (Ald. Douglas Edwards).

The Duke of Edinburgh, as Chancellor, was later present at a dinner and dance at the University of Salford.

Capt. Michael Barnes was in attendance.

CLARENCE HOUSE, July 15. Queen Elizabeth the Queen Mother was present this afternoon at a garden party given at the Middle Temple for members of the American Bar Association.

Ruth, Lady Fermoy and Sir Martin Gilliat were in attendance.

KENSINGTON PALACE, July 15. The Princess Margaret, Countess of Snowdon, was present this afternoon at a Garden Party.

The party given at Lincoln's Inn for the Members of the American Bar Association.

The Hon. Mrs Willis was in attendance.

KENSINGTON PALACE, July 15. The Duchess of Gloucester, on behalf of the Duke, received Maj-Gen. C. H. Stainforth, Representative Colonel, Commandant, Royal Corps of Transport, Major Gen. P. F. Claxton, Transport Officer in Chief (Army), Brig. V. H. J. Carpenter, Transport Officer in Chief (Army) Designate, and Brig. W. A. Bunting, Director of Supplies and Transport Australian Army, today.

The Duke of Edinburgh, as patron of the London Federation of Boys' Clubs, will visit clubs in Lewisham, Buckinghamshire, Kent and Sussex on July 20.

Princess Anne will now visit the Diamond Trading Company on July 22, or accompany the Queen that evening to the Grenadier Guards officers' regimental dance at Burlington Club. Her visit to Norwich on July 24 has also been cancelled.

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Princess Alice, Countess of Athlone, president of the Victoria League for Commonwealth Friendship, yesterday attended the League's 70th annual general meeting at the Mansion House at which the Lord Mayor, Sir Peter Studd, presided.

TODAY'S BIRTHDAYS. Prof. Hugh Ford is 58 today; Lord Westbury is 49; and Mr. Reginald Prentice, M.P., 48.

Today is the anniversary of the explosion of the first atomic bomb in New Mexico in 1945.

Forthcoming Marriages

The Hon. F. H. Balfour and Mrs D. C. Keefe. The engagement is announced between Frances Balfour, daughter of the late Sir F. Balfour, Bart., and Daphne Cecilia Keefe, daughter of the late Mr. R. E. Keefe and Mrs. Keefe, of Bathampton Lane, Bathampton, Bath.

Mr R. E. Keefe and Mrs. Keefe. The engagement is announced between Mr. R. E. Keefe, son of the late Mr. R. E. Keefe and Mrs. Keefe, and Patricia Ann, only daughter of Rev. and Mrs. G. H. Keefe, of the Vicarage, Hampton, Middlesex.

Mr J. F. Hephurne Scott and Miss C. D. Surtees. The engagement is announced between James Patrick Hephurne Scott, of the Black Watch (Royal Highland Regiment), elder son of the Hon. Francis and Mrs. Hephurne Scott, of Lessudden, Perth, and Christina, daughter of Major John Surtees, of Waterside House, Drayton, St. Leonards, and Mrs. A. G. Surtees, of North End House, London, W.14.

Mr G. A. W. Coleman and Miss J. B. Doe. The engagement is announced between Mr. G. A. W. Coleman, son of Mr. G. A. W. Coleman and Mrs. J. W. Coleman, of Rockmead Road, E.5, and Julia, only daughter of Mr. and Mrs. R. Doe, of Springfield, Great Chesterford.

Mr J. B. Kirkman and Miss C. C. Abadjian. The engagement is announced between Mr. J. B. Kirkman, son of Mr. and Mrs. J. W. Kirkman, of 11, Collingham Gardens, London, N.W.1, and Christina, daughter of Mr. and Mrs. A. Abadjian, of the Shilling, Nightingales Lane, Chalfont St Giles, Bucks.

Mr J. D. de Main and Miss C. R. Hames. The engagement is announced between Mr. J. D. de Main, son of Mr. and Mrs. J. D. de Main, of Dunsway House, Cottingham, East Yorkshire, and Caroline Rosemary, only daughter of Mr. and Mrs. A. Haines, of Welton Manor, Brough, Yorkshire.

Mr E. J. R. Elias and Miss J. R. Meylan. The engagement is announced between Mr. E. J. R. Elias, son of Mr. R. Elias, of 12, Akenstone Road, London, N.W.1, and Miss J. R. Meylan, daughter of Mr. and Mrs. E. Haines, of Alcaudia, Mallorca, and Janine, youngest daughter of Mr. and Mrs. Claude Meylan, of Le Sentier, Switzerland.

Mr J. G. Kenyon and Miss S. Moultrie. The engagement is announced between Mr. J. G. Kenyon, son of Mr. and Mrs. J. G. Kenyon, of 12, Herford Street, London, W.1, and Miss S. Moultrie, daughter of Mr. and Mrs. G. V. Moultrie, of Dundee, Scotland.

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Mr A. W. Dougherty and Miss C. E. Kingham. The engagement is announced between Mr. A. W. Dougherty, son of Mr. and Mrs. A. W. Dougherty, of United States Naval Headquarters, London, and Miss C. E. Kingham, daughter of Mr. and Mrs. C. E. Kingham, of 12, Herford Street, London, W.1.

Mr D. I. Forrist and Miss S. P. Schofield. The engagement is announced between Mr. D. I. Forrist, son of Mr. and Mrs. D. I. Forrist, of 12, Herford Street, London, W.1, and Miss S. P. Schofield, daughter of Mr. and Mrs. S. P. Schofield, of 12, Herford Street, London, W.1.

Mr E. H. Dalrymple and Miss M. J. Law. The engagement is announced between Mr. E. H. Dalrymple, son of Mr. and Mrs. E. H. Dalrymple, of 12, Herford Street, London, W.1, and Miss M. J. Law, daughter of Mr. and Mrs. M. J. Law, of 12, Herford Street, London, W.1.

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A family gathering yesterday at the London residence of Dr Lee Yong Leng, Singapore High Commissioner, pictured with his wife and daughter, Gek Ling, before leaving for Buckingham Palace to present his Letters of Commission to the Queen.

LUNCHEONS

Faculty of Accountants and Auditors

The Hon. Robert Boscawen, M.P. was host at a luncheon given by the President and Council of the Faculty of Accountants and Auditors at the House of Commons yesterday.

Princess Alice, Countess of Athlone, president of the Victoria League for Commonwealth Friendship, yesterday attended the League's 70th annual general meeting at the Mansion House at which the Lord Mayor, Sir Peter Studd, presided.

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FURNITURE FETCHES

£347,000

By Our Art Sales Correspondent

THE last of this season's Christie's fine French and Continental furniture sales, held yesterday, totalled £35,593.

This brings Christie's total for the season of six sales in this category of mixed Continental furniture, including Italian, Dutch, German and Spanish examples, to £347,598.

A pair of Louis XIV boules and ebony meubles d'entre deux were sold to Frank Partridge yesterday for 8,000gns, to make the highest price of the sale.

A bouille bureau mazarin of the late 17th century sold for 5,800gns to the same buyer. A Christie's sale of fine wine totalled £25,932.

Decorative arts. A sale of decorative arts at Sotheby's totalled £24,408. A feature of the sale was the fact that a series of Tiffany studios lamps made the top prices of the sale.

A wisteria lamp went for £3,300 to Best Products, of Richmond, Virginia, and the same firm paid £1,500 for a tulip lamp, while a dragon fly lamp went to Lesieur for £1,300.

A sale of minerals, fossils and shells totalled £3,786. A private buyer paid the top price of £190 for a group of long shafts of siltstone from Japan.

A fine golden cowrie (Cyprae aurantium) fetched £35, and the Leicester Museum paid 65g for a 200,000-year-old stoneware Lacashure in succession to Lord Rhodes who is retiring on Aug. 12.

Lord Lieutenant. Lord Clitheroe has been appointed Lord Lieutenant of Lancashire in succession to Lord Rhodes who is retiring on Aug. 12.

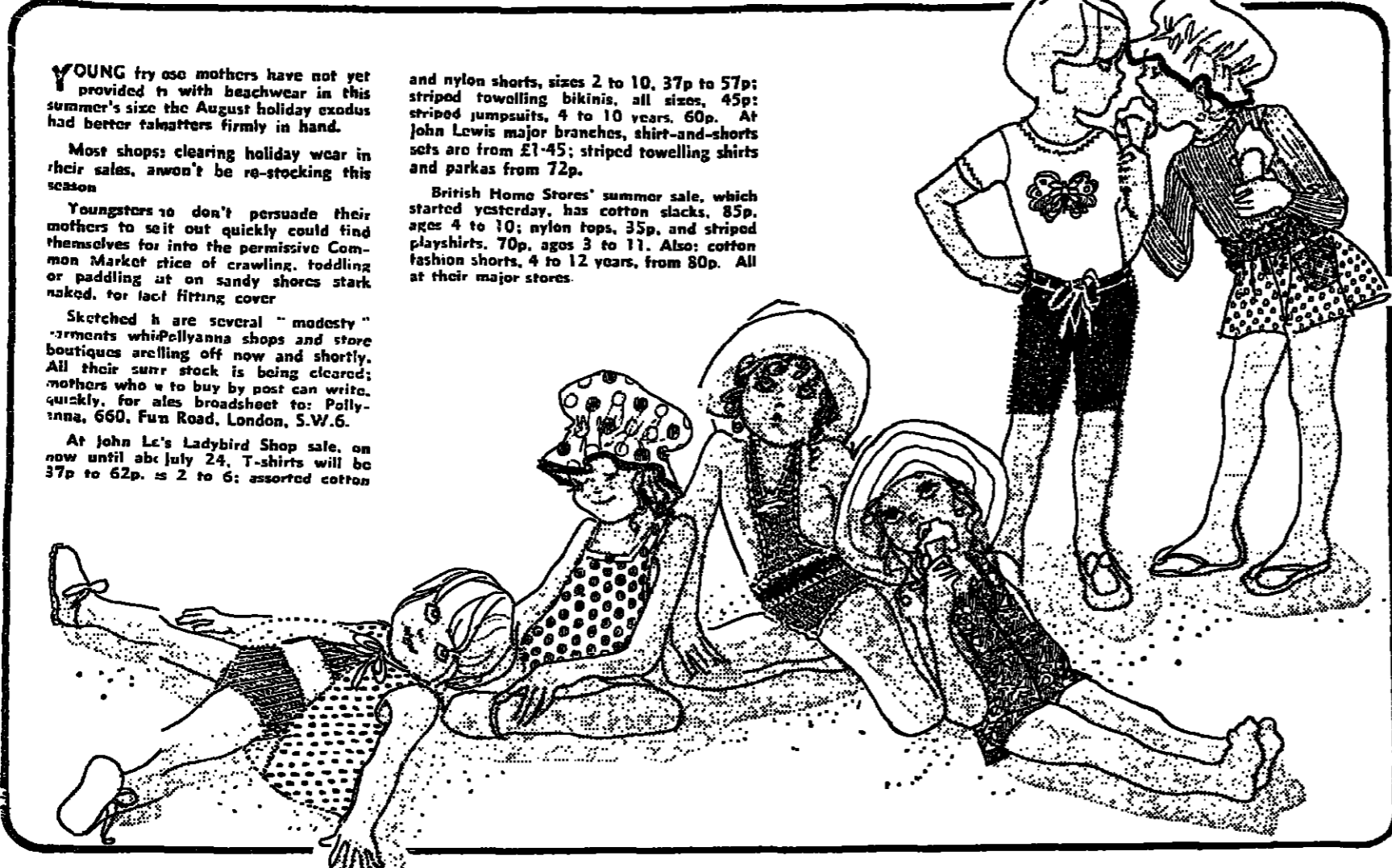
Today's Events. Prince Philip attends World Wildlife Fund Luncheon in succession to Lord Rhodes who is retiring on Aug. 12.

Today's Birthdays. Prof. Hugh Ford is 58 today; Lord Westbury is 49; and Mr. Reginald Prentice, M.P., 48.

Today is the anniversary of the explosion of the first atomic bomb in New Mexico in 1945.

LAST OF THE BEACH BUYS

JEAN SCROGGIE finds out where the best bargains are...



YOUNG fry mothers have not yet provided it with beachwear in this summer's size the August holiday exodus had better take matters firmly in hand.

and nylon shorts, sizes 2 to 10, 37p to 57p; striped towelling bikinis, all sizes, 45p; striped jumpsuits, 4 to 10 years, 60p.

British Home Stores' summer sale, which started yesterday, has cotton slacks, 85p, ages 4 to 10; nylon tops, 35p, and striped shirts, 70p, ages 3 to 11.

FAR LEFT: for modest sun-seekers: stretch terry towelling bikini, in navy or pink, sizes 2 to 8 years, now 75p, all sizes, at Pollyanna.

OVER IT: a sleeveless cover-up, polished green cotton with turquoise floral print reversing to turquoise terry reduced at Heals' to 98p, sizes 2 and 3 years.

SECOND FROM LEFT: Pollyanna's spotted stretch terry one-piece suit, sizes 2 to 8, in green with blue, or pink with orange spots, now 60p.

NEXT TO IT: hand-crocheted beach suit, sizes 2 to 8, in beige, white and brown, for mothers with money, £4, regular price at Escalade, 187 Brompton Road, S.W.5.

THIRD FROM RIGHT: bid-front hot pants, in red or blue cotton jersey with white yachts and starfish, sizes 2 to 8 years, now £1 (sub-standard) at Pollyanna.

GROUPED ON RIGHT: covered up, to hide a burn or shelter from wind: unisex towelling Bermudas in lime, navy or turquoise, with white bow fastening, ages 6 to 10, £1-15, regular stock throughout summer, at Fenwick, New Bond Street, London W.1 (postage 20p). T-shirt, white, yellow or blue with assorted appliques, from regular stock at major Littlewoods, 85p, in two sizes to fit 6 to 9 years, or 10/11 years.

Swedish spotted cotton skirt, yellow with white, trimmed with red or blue spotted pocket, sizes 2 to 8, now £1-25 to £1-45, at Pollyanna. Cotton skinny-rib sweater, in red, white or blue, sizes 2 to 12 years, now 75p to £1-05, Pollyanna.

Mob caps, in plain colours (white or navy with contrast bias binding), florals, spots or abstract patterns, (postage 11p), cost 41p, at Dobbies, 79 High Street, Wimbledon, S.W.19, or 52 Putney High Street, S.W.15. Size: Baby to small 8-year-olds

POINT OF VIEW

LORD MANCROFT, president of the London Tourist Board, recently complained about the quality of the tourists we get here. He should see (surely must have seen) the lot we send abroad!

Gone or going are the days of the English mildred, Mancroft or some other, distributing largesse on his Grand Tour; rare the quiet inquiring dons on their Greek island cruises; the elderly sun-hatted ladies painting water colours of flowery Tuscany.

Rather more typical, so it seems, alas, are those who reel off the day-boat and terrorise Ostend; the hairy drop-outs who, with Union Jacks stuck on their packs, thumb lifts along the Calais-Abbeville road; the packaged and processed monoglot herds who fry and eat chips all along the Costa Brava.

If any Marquis de Mancroft or Marquis de Mancroftos presumed to pick over our visiting compatriots and criticise their quality we might think him a bit impertinent—particularly if he were head of an organisation, which, in the hopes of gain, had done its best to get them all out there!

Country manners versus London cool

I surprised me when three of our four daughters strongly objected upon being told that we would be leaving London and living permanently in Cornwall, instead of spending at least three holidays a year there.

But the first morning we all awoke in the new house very early to hear two car-les calling to each other across the still water of the creek and it suddenly began to make sense.

Now it seems an age—the leaving and the coming—made more apparent by the change in us all. The three elder girls, weekly boarders at a nearby convent, are twice as energetic mentally and physically; eat three times as much as they did in London, and race about this cliff building tree houses, dangling their legs over the edge of our own tiny stone quay, bird-spotting or locating fresh mussel beds to report back to us.

My third daughter joined the other two at the convent recently, after a short stint at the village primary. In London she was one of a class of 40 in a school of roughly 300. Here the school consists of two classes, two teachers and 32 children precisely.

Not surprisingly the atmosphere took her, and me, on the hip and quite a bit of readjustment had to be made. Other things apart, she must have been one of the only children who did not have a cousin in the same class. But she was instantly accepted, not to say spoiled, by the older children.

There were several occasions when it was obvious that country manners and built-in courtesy had it hands down over the loss of London cool. My spies inform me it turned out to be a pretty salutary lesson on both sides.

With a London-based husband, a considerable mileage is clocked up on road and rail, but I never bargained on feeling an alien in the city where I was born, or was considerably humbled when I discovered that my country life and daily routine possesses a third of the stresses and irritations that urban living produces.

What do I miss? London street markets: an abundance of decent places to eat in; doing the Natural History Museum on wet summer days, or the Victoria and Albert; or evenings spent in my own company at the National Portrait Gallery or second-hand bookshops.

What has I gained? This is difficult to pin down, largely I suspect, because life is still performing a metamorphosis for us. At the same time life is slower and busier than London. You cannot speed up the local plumber or the garage. On the other hand, all last winter village activities and functions pressed on each other.

I have also gained that precious and wonderful sense of returning home. Although not born in Cornwall, I spent most of my childhood here and am now reliving large chunks of it through the eyes and senses of my children.

Elizabeth Parkinson

Pioneers in the psychiatric wards are proving that help can come from a caring community

THERE'S a quiet revolution taking place in the world of psychiatry. It is being accepted that lay people, you and I, have a definite part to play in the recovery and treatment of mentally ill patients.

We are needed to go into hospitals to help not only the patients but the doctors and nurses—and this is where the strength of the change lies: more and more professional staff want, and welcome, outside help.

Fulbourn Hospital, outside Cambridge, pioneered the idea of using volunteer staff on an organised scale in Britain following a working trip to America by their Physician Superintendent, Dr. David Clark. There he noted the large numbers of volunteers employed successfully in mental hospitals, administered by a full-time organiser.

Fulbourn saw the possibilities, and got a three-year grant from the Nuffield Provincial Hospitals Trust to try out a similar scheme. There are now 85 full-time organisers throughout the country, mostly paid for by the Department of Health.

It has been proved that people from outside—older school-children, housewives, retired men and women—have the potential to help.

"You could say that the staff here are patients playing at doctors and nurses," says one of Fulbourn's consultant psychiatrists, Dr. Alexander Mitchell, a keen supporter of the scheme.

"Take depression, a dominant complaint. It affects us all at some time, and those of us who have mastered it are helping others who are slaves to it."

Dr. Mitchell believes that volunteers have a deeper part to play in a mental hospital than in a general one where they often have a circumscribed role—like arranging flowers.

"A volunteer who has been recently bereaved can talk about her problem with a patient and will sometimes have a more meaningful approach than the professional," he says.



A sixth-form pupil teach French to a patient in a mental hospital.



A volunteer helps with sitting-down exercises.

By OLET JOHSTONE

"An essence of being a patient with a doctor or nurse is being helpless—sitting back until the doctor to see your problems. The relationship with a volunteer is quite different."

Dr. Gerald plan, one of America's leading psychiatrists, sees the professionals in psychiatry in the second line, lining volunteers who are out in the front line with the patients.

Could volunteers do more harm than good? "No more so than the staff," says Mitchell. The political implications of volunteers in mental hospitals, he adds, are that they are the biggest insurance

against damaging use of patients.

"My theory is that a hospital belongs to the community it serves—rather than to doctors and nurses," says Mrs. Kay Graham, Fulbourn's Organiser of Voluntary Service. "Bad hospitals are often in communities that don't care."

"Of course, I have failures in my job but 99 people out of 100 who come to help find they can do so successfully. I can offer a job to anyone who feels they've got something of themselves to give although I have to watch that helpers don't come to the hospital to work out their own problems."

A 17-year-old boy was brought in with school phobia. After unsuccessful treatment an undergradu-

ate from Girton reading French—one of the boy's favourite subjects—was asked if she would visit the boy. She was eventually largely responsible for his discharge.

A housewife who had had training in home economics and came one morning a week to the "rehabilitation cottage," was of the greatest help to depressed housewives: those patients who have responded well to anti-depressant drugs, make a final stay in the cottage relearning to keep house, shop, budget, etc. The volunteer got them cooking better than anyone else.

In the occupational therapy centre, men and women were busy folding cardboard boxes and packing Rawplugs into them.

"These are short-term patients whom we aim to

discharge within a year," the therapist told me. "Volunteers who might find it difficult to talk 'cold' to patients in a ward often find sitting and working side by side with them is easier: they can talk and bring the vital link from the outside world. There's never been a failure in the centre."

It's vital of course to have the cooperation of the staff if volunteer schemes are to work. I saw this for myself at Fulbourn when I asked the Sister on one ward if she had voluntary help.

"I don't need it" she replied, "all my patients are ambulant." A far cry from the male Charge Nurse of another ward who assured me he couldn't do without his volunteers—"They're better than us in many things!"

What good are godparents?

By Paula Davies

IT is a we child that knows its godparents. Apart from my christening, I never met my godmother or now my mother do not even remember her name.

To say that godparents are irrelevant today is almost certain an understatement, or many people choose baptism for their children out of a sense of social conformity and godparents out of a social "draw." Many are Christian in name only and it promises made about being confirmed in the faith are not likely to be honored.

So ludicrous has the situation become that, after a period of deliberation, the General Synod of the Church of England met in York this week to debate, among other things, the question whether a service of thanksgiving

might be more appropriate for some families than Baptism itself.

The report was noted by the Synod and may be sent for consideration by the dioceses.

One alternative suggestion is that the service of thanksgiving could also be a forerunner to Baptism.

Being a godparent in a godless age is rarely an onerous duty, except for those people who still take it seriously.

One of those is Norman St John Stevas, a Roman Catholic M.P. but even he wonders whether godparents are relevant at all unless there are exceptional circumstances. He himself has five godchildren.

to be a godparent," he added, "although I don't think it should be done purely as a social thing. Being a godparent is seldom important when the children are young. When they get a bit older, however, you can try to be around to help them with their problems."

But one man I asked was not sure whether he had nine or ten godchildren at the last count. Obviously he was not taking it seriously.

The Churches themselves do, and have, recognised that godparents, take a back seat today. In all the variations now permitted on the Roman Catholic rite, such as holding the Baptism during Mass, it is the parents who are questioned first. The priest merely asks the godparents to promise to help the parents.

As one priest in a London parish remarked, "In the old rite the parents were not mentioned at all, an anomaly that stems from the fact that the traditional service was designed for adult converts from paganism, not infants."

In the Anglican church the parents have been involved in the service for a long time, but even here they are changing things by reviving the practice, long common in the Roman Catholic Church, of godparents giving a lighted candle as a symbol of "Christ, the light of the world."

Godparents are supposed to help keep the light of faith alive, but if the parents are not prepared to, or cannot, attempt this, then I feel godparents have about as much hope of succeeding as a clown trying to live up a vicarage tea party.

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TERMS FOR REFLATION

MR BARBER'S STATEMENT next Monday on the economy is already being billed as a mini-Budget, and yesterday's statement from the Confederation of British Industry will only strengthen the impression that Ministers are being propelled by events into a degree of reflation. Already there have been two shots-in-the-economic-arm for the development areas. And the latest excellent trade figures suggest that there are no external reasons why the economy should not be encouraged to expand somewhat more rapidly. The level of unemployment and the amount of excess productive capacity in the economy certainly suggest that the Chancellor might, without undue risk, cut certain indirect taxes by, say, a tenth. Capital investment badly needs a boost: the CBI was shocked by its latest findings about the state of business confidence.

Even so there are ways and ways of "doing something" —which Mr BARBER has for long been urged to do from many quarters—about the economy. Of late there have been ominous rumours, largely stemming from the meetings of the National Economic Development Council, of a deal on prices and incomes. The urge for a concordat between business and trade union leaders is far from dead in this country, despite the total failure of so-called incomes policies in the past. Ministers would be wrong, by the same token, to trade a degree of reflation against a pledge by an arbitrarily-chosen number of Britain's largest companies not to raise prices by an equally arbitrary amount for an arbitrary period. Such "examples" of ostensible good behaviour impress almost no one and are almost invariably and inevitably ignored by many. More important, they inject another artificial rigidity into an already arthritic economy. And they tend to depress profitability even further in that wages always increase much more rapidly than prices. If the Chancellor judges it right to reflate a little he should do so unconditionally.

THE AWKWARD MR MINTOFF

MR MINTOFF certainly has a cheek. In a message to Mr HEATH, he hopes he will be "saved the embarrassment" of "having to ignore" the presence in Malta of the British Defence Minister. Presumably if Lord CARRINGTON had arrived on the island, instead of cancelling his visit at the last moment, Mr MINTOFF would have left him to mingle with the tourists. That Mr MINTOFF should want to try to negotiate better terms from Britain for the payments to Malta under the defence and aid agreements, which have until 1974 to run, is reasonable. That he should show willingness to expose a senior British Minister to ridicule is not.

Mr MINTOFF had himself asked earlier that a British Minister should come to Malta, and it was in response to this that Lord CARRINGTON's visit had been set in motion. Mr MINTOFF's act of rudeness in indicating that he would not be received is presumably based on his contention, which he announced immediately after taking office last month, that the agreements with Britain are no longer valid and that he will only negotiate with someone empowered to sign new ones. This is niggling almost to the verge of idiot. As Mr HEATH pointed out in his message to Mr MINTOFF yesterday, negotiation requires each party to come to the table with goodwill and without prejudice. How does Mr MINTOFF expect to get new arrangements with Britain if he is unwilling to receive one of the most senior Cabinet Ministers?

That the Government was willing to send so senior a Minister is an indication of the special place which Malta holds for Britain. As the Foreign Secretary told the Commons yesterday, we will "lean over backwards" to get reasonable discussions started. But Mr MINTOFF is not being reasonable at all. In view of his well-known tendency to go off a half-cock in all directions at the drop of a hat, it might indeed have been wiser to have detailed a more junior envoy. Surely Mr MINTOFF should now redeem his rudeness by accepting Mr HEATH's renewed invitation and coming to London himself.

KAUNDA'S WAY WITH STUDENTS

TO ACCUSE A POLITICIAN of inconsistency is highly insulting, say the loyal part followers of President KENNETH KAUNDA of Zambia. This is what started the two-day siege of Lusaka University, which ended yesterday when a battalion of Zambian troops moved in. The students won the first day of battle against the United National Independence party, routing the U.N.I.P. attackers from the rooftops. The challenge began earlier when the Students' Union urged the Government to boot out all French diplomats as a reprisal against French arms sales to South Africa. The students expected at first a dialogue with the nation's leaders on certain inconsistencies in Zambian foreign policy and were rebuffed.

Before they are allowed back into the university, which has been summarily closed before the end of term, Zambian students must sign a pledge not to undermine the Government. That such a heavy hand should be laid on academic freedom must dismay Canon COLLINS and those who regard white Governments in Africa as the only transgressors, the multi-racial university in Salisbury has not been closed, and those who deplore the continuing of preventive detention in Rhodesia should know that Zambia also has preventive detention. A statistical freak is that there are actually more Rhodesian Africans in preventive detention in Zambia (163) than in Rhodesia itself (108).

The Zambian students deserve sympathy in that they were actually seeking contact with and clarification from their Government. They wanted to know more about the mysteries of foreign policy and why the Socratic rules of logic, so dear to student hearts, do not apply to diplomacy.

ROY DOTRICE will be talking to you on BBC-1 Television (6.55 p.m. on Sunday)

about Chalfont Centre where 500 people with epilepsy either live in permanent care or are trained for return to normal life. Please look and listen and help us with whatever you feel you can spare. Donations which will be gratefully acknowledged should be sent to:

ROY DOTRICE The Chalfont Centre, Chalfont St. Peter, Bucks. THE NATIONAL SOCIETY FOR EPILEPTICS (Patron: Her Majesty the Queen)

Boardrooms without frontiers

RUSSELL LEWIS sees the multinational combine as a useful, not a sinister, development

THIS year the sales of subsidiaries of international corporations should exceed 300,000 million dollars, that is to say more than the total value of world trade. It is usual to think of these corporations as American, though not more than 60 per cent. actually are and some of the leading multinationals are non-American like the Anglo-Dutch Shell and Unilever, the Italian Olivetti and the Swiss Nestle.

Moreover, as the operations of these subsidiaries are more closely interwoven, so their transactions become an increasing force in world trade. Thus the Board of Trade found from a survey in 1966 that 22 per cent. of the value of British exports consisted of "transactions between related concerns."

This is therefore an excellent time for the appearance of a book taking stock of this dramatic development in the world economy. For a book written by a politician much of it is disappointingly non-controversial, its main concern being to get the facts straight.

The history of these enterprises is not long. Even as late as 1914 90 per cent. of international capital movements took the form of portfolio investment, that is the buying of stocks, shares and bonds by individuals and financial institutions. Today, by contrast, three-quarters of the capital flowing out from the leading industrialised countries consists of direct investment by companies. The change reflects the vast improvement in world communications and it is no matter for surprise that the most rapid expansion of the multinationals coincided with the coming of the jet airliner.

The American corporations, like the American heiresses, first drew attention to themselves in Europe in Edwardian times. It helps to put contemporary alarms into perspective to recall that a book called "The American Invaders," by F. A. MacKenzie, published in 1902, sounded a warning that Europe would be overwhelmed by the huge and rapidly growing American production of pig-iron.

It was in the aftermath of World War I, however, when no other country had capital to spare, that the American corporations crossed the Atlantic in strength, including such household names as Ford, General Motors, Hoover, Remington and Procter and Gamble. It stopped with the depression but was renewed after World War II with more drive than ever.

Great Britain was for obvious reasons the favourite location, but, after the signature of the Rome treaty in 1957, more and more American companies concentrated their attentions on the larger and more dynamic market of the Six.

Why did they come? Overwhelmingly in pursuit of profit, and the profits were there for the taking. Sometimes it was a case of a company possessing a technological lead which could be more profitably exploited through a subsidiary

"The Multinationals," by Christopher Tugendhat, M.P. (Eyre and Spottiswoode; 55-25).

than through charging licence fees. At other times it was a matter of possessing a consumer product on which big sums had been spent developing it for the American market and which with only minor adaptations could be let loose on Europe. The American giants had the advantage that they could obtain capital cheaply first of all in New York and later in the Eurobond market. A further advantage they had was that American managers were usually better than European, especially when it came to running large organisations. Finally—point easily overlooked—the increasingly tough American anti-trust policy, by frustrating the domestic expansion beyond a certain point of some of the larger corporations, diverted their expansionist ambitions abroad.

Having arrived, how does the American corporation behave? Mr Tugendhat expends a good deal of print showing that multinationals are rational, that they seek to maximise profits rather than acting like maniacs in a power game like maniacs in a power game. Unfortunately, for the mythological propagated by Prof. Galbraith and his followers is so rife that it needs a thorough squashing.

Price manipulation Mr Tugendhat's description of how the multinationals extricate their profits from under the noses of grasping governments is most revealing. Many American subsidiaries, for instance, constantly remit the bulk of their earnings so as not to get caught out by devaluations. This may require the parent company in the United States to lend funds to the subsidiary to enable it to maintain working balances and expand, on the theory that governments are less likely in times of crisis to prevent loan repayments than dividends.

Again, it is possible to manipulate prices at which goods change hands so that a West German component qualifies in E.P.T.A. for zero duty. By price manipulation profits can be diminished in a country where trade unions are aggressive or where there is an obligation to run a workers' profit-sharing scheme. Most important of all, astute price adjustments between one affiliate and another can minimise the amount of tax paid, and therefore attracting the lowest charge, in the country with the most penal rates.

No doubt this all sounds dreadful to those who can only think in nationalistic terms. Many Socialists see the multinational companies as the villains of the international scene, depriving their countrymen of their bright at the bidding of grey-faced accountants in Detroit. In fact, what happens is that countries with punitive taxation obtain least benefit from international corporations and serve them right!

Mr Harold Wilson, again, has

talked of the dangers of the Europeans being reduced to a bunch of technological helots by American corporations which keep all the brain work at home and into the bargain bribe the best European brains to go and join them. In reality the international corporations have been the main agencies through which the economies of Western Europe have been narrowing the technological and managerial gap which still yawns between them and America. As for the brain drain, it would be better to regard European scientists who go to the United States to imbibe at the source of the world's most advanced technology as a brain bank to be drawn upon whenever needed—remember it was the five French scientists engaged on the Manhattan project who made the French atomic bomb.

It is true that multinational companies exercise increasing power and appear frightening to small nations. General Motors spends considerably more than the Dutch national income. The liquid assets in the hands of American companies and banks with international operations in 1970 amounted to between 30,000 and 35,000 million dollars, three times the size of the American Government's reserves. Yet the evidence is that this financial power, which is after all in a great many different hands, is not used politically but commercially, and serves only to bring home to governments economic home truths—like the incorrect value of their exchange rates—which they would prefer to ignore.

In any case the frantic idea that America, through the multinational company, is taking us all over is mistaken. The rate of profit of American subsidiaries in Europe has been falling in recent years, probably indicating that European business is becoming more competitive. Those who go on bleating about the American challenge are likely to steer us into narrow restrictive policies which will only make us poor. A recent Fabian pamphlet typically advocated a code of conduct for the multinationals which would require them to buy British whenever possible. Lord Kennet more sophisticatedly demands a revived Industrial Reorganisation Council for Europe to foster mergers, but Mr Tugendhat reminds us pointedly that in Great Britain only one in nine mergers succeed.

It is time to recognise that the multinational company, far from being a misfortune, is more in keeping with the needs of the present-day world than the national State. The political counterpart to the multinational company at present is the Common Market and at a later stage a free world economic order with a unified commercial law. The great mistake, as Prof. Harry Johnson has forcefully observed is to "accept the rights of government to interfere with the operations of the corporation for its own frequently myopic and narrowly partisan purposes."

Heath's sailing a Wilson fixation

ENTERING Europe, Mr Heath told the Central Council on Wednesday, may help us to shake off the mood of the last decade—obsessed with petty internal squabbles, narky, bitter and rather unpleasant.

Europeans sufficiently interested will find in the exchanges at Westminster yesterday about the Prime Minister's own reception of sailing a fair sample of what he may have had in mind. They culminated with Mr Wilson describing him as "a part-time Prime Minister."

Students of Freud will excuse this on grounds that Mr Heath's prowess at sea has become a deep-seated fixation with Mr Wilson.

This seems to have begun after Mr Heath's victory in the Sydney race and his subsequent television appearance in "Sportnight with Coleman," to which Mr Wilson sought, as it were, "the right of reply."

A more detached view might suggest that British Prime Ministers of the last decade or so have suffered not so much from an excess of recreation as the lack of it. That is understood to be Mr Heath's own view. Outside the Labour party many will share it.

Spreading the word LORD HARDING, chairman of the Gurkha Welfare Appeal, who attended a special showing of Anglia Television's film "Gurkha" at the Ministry of Defence yesterday, is spread in touch with other television companies.

Briech, Tyne Tees, Granada and London Weekend are all showing interest in the film, but only ATV so far has fixed a date for it.

At yesterday's screening, Lord Harding and the Nepalese Ambassador, Ujjendra Bahadur Bhanja, complimented Paul Honeyman, who wrote, produced and narrated the film.

Mr Honeyman, off to Malaysia next month to make a film about the Jungle Warfare School at Ulu Tiran some 50 miles north of Singapore, himself served four years with the Gurkha Transport Regt.

Ashton of Aberley THIS weekend Gilbert Ashton, 74 and eldest of a famous trio of brothers—all captained Cambridge at

LONDON DAY BY DAY

cricket—celebrates his golden wedding. His gift from the family will be a brass tablecloth, engraved with a picture of the Westchester prep school, Abberley Hall.

A good choice. In 1921 Ashton left Cambridge, married and went to Abberley Hall. He was headmaster there for 40 years, retiring in 1961. He and his wife still live in Abberley's grounds.

A story is told of Ashton in 1921 when the late Lord Harris, a formidable figure, asked him to play for the Bead of Brothers. Ashton, explaining that he was leaving Cambridge, getting married and becoming a headmaster, begged to be excused.

"When I invite young men to play a match," replied Lord Harris moodily, "I expect them to accept." Ashton was not asked again.

Burnt by Boadicea? DENNIS CURRY, chairman of the electrical appliance firm and Harry Potterton, one of his directors, have been on their hands and knees in the cellar of their Colchester branch, which is being rebuilt. They have discovered shards of Samian pottery believed to date from about A.D. 60.

Mr Potterton, who described himself yesterday as "an amateur archaeologist for 30 years," hoped that because much of the pottery was burnt this meant it dated from when Boadicea sacked the town.

Mr Curry, who is visiting Professor to the Geology Department of University College London, thought the hoard of fragments—probably including fruit bowls and wine cups—was almost plucked. Just as well. An excavating team from Colchester Museum has been taking advantage of the builders' holidays, which end next week.

Not found wanting DENIARDS for evening and morning wear by the 6,000-strong American Bar Association party now in London have provided Moss Bros with their severest test for a long time.

"We have had to draft in extra staff even from the offices, to cope," said Fred Lester, in charge of the formal wear department. Just before closing time yesterday he was pleased to see empty seats in the waiting area for the first time since opening. "It's been an Arcot week plus."

"The Americans started ordering as long as nine months ago. Our stocks are rather depleted but with the fumigation plant clothes are soon back in service. We have never been found wanting yet."

Tie in camera THE Royal Photographic Society—the oldest organisation of its kind in the world—has just introduced its own tie for its 7,000 members. The design, as my picture shows, consists of the letters R.P.S. surrounded by the royal crown, in

LETTERS TO THE EDITOR COMMON MARKET OR ISOLATION?

From Vice-Admiral Sir GILBERT STEPHENSON, Safron Walden, Essex

who regard Europe as the means of enforcing the general wage freeze. In his 1964 writings he demanded adherence to the five Gaithekel conditions, and said then (which is true today): "These conditions were not, as never looked like being, realised. Labour leaders warned the Government in November, 1962, that the concessions already granted were unacceptable and there is small doubt that in this attitude we should have the majority support of the electorate."

SIR—I wonder if those fellow countrymen who oppose our entry into the Common Market have considered what may happen if we do not enter a that very powerful country Russia considers it time, in pursuance of her known foreign policy "World Revolution," to draw us into her net as she did Czechoslovakia. Who would help us? No one. GILBERT STEPHENSON, Safron Walden, Essex

If Ted Heath and his Government doubt this, then let a General Election decide this issue! ARTHUR W. J. LEWIS, House of Commons.

In and out

SIR—In the event of the Labour party being returned to power at the next General Election Mrs Barbara Castle has implied that her party might well take the United Kingdom out of the Common Market. Assuming this country goes in 1973 together with the European Free Trade Association countries, i.e. Norway, Denmark and Eire, presumably they would not follow suit.

Heath on sovereignty

SIR—You report (July 12) Sir Alec Douglas-Home as saying "there is no sacrifice of sovereignty" in the Common Market. Could anyone comment on this in the light of Mr Heath's statement to the House of Nov. 17, 1968: "... we should frankly recognise this surrender of sovereignty and its purpose?" DAVID LAZARUS, London, N.W.2.

Wilson's hunt

From Mr A. W. J. LEWIS, M.P. (Lab) SIR—Harold Wilson has no need to "hunt for some excuse" (The Daily Telegraph, July 12). All he needs to do is to remain firm to his past and continuing statements from the time of the "Gaithekel five conditions" until the present.

In short supply

SIR—I have visited at least a dozen post offices in the hope of obtaining a set of the fact sheets on Britain and Europe and a copy of the popular version of the White Paper on the Common Market. All the post offices visited have had special display stands inviting the public to get the facts, but so far, in my experience, nearly all the pigeon-holes for leaflets have been empty. I have only seen copies of fact sheets 9 and 10.

Presence of the British helps Malta

SIR—As secretary of the local committee of a British society that tributes thousands of pounds year to good causes in Malta, I see larger and more representative of the Maltese people than in other British residents.

Hove Corporation's sale of clocks

SIR—I have now obtained from Christie's the catalogue of what is described as the sale of "English and Continental Furniture, Eastern Rugs and Carpets, the Property of the Hove Corporation," price 25p. The catalogue lists 154 items of which 12 are illustrated by photographs. Christie's evidently considers the objects to be of sufficient importance to warrant a sale on their own, and they are not included in a general auction.

I, too, live in a Maltese village and have done so for longer than Lennox Johnston (July 9). I have yet to meet a single Maltese, rich or poor, who is "fed up with the British." Far from showing resentment or envy, they are eager to please us. This they are able to do because "the astronomical prices" Dr Johnston mentions have been accompanied by extremely low wage increases.

The Hove Civic Society has already expressed misgivings regarding the sale, and now that the number and quality of the items may be ascertained it is abundantly clear that these doubts were amply justified.

To give two examples, in six of the wages of workers in the building trades have increased almost five-fold and the hourly rate for domestic help has more than doubled. I have seen all my neighbours, many of them working class people, installing modern kitchens, complete with cookers, refrigerators and washing machines. Almost all their homes have sound radio and television sets and 60ft television masts now a feature of the Maltese landscape.

Mr Henry Smith, Chairman of the Antiques and Fine Arts Section of the Regency Society, Councillor Ramon Burke and others have emphasised the value of some of the items of furniture, and I wish to draw attention in particular to two clocks, Nos. 65 and 66. The first is by Ninon Wilmshurst of Brighthelmston, who is one of the Wilmshurst family who were the only Brighton clockmakers of note in the 18th century. The second by Richard Christie of Leves is of considerable interest. This maker is described in all the standard books of reference as being a clockmaker of exceptional merit.

Six years ago there was a riot in the street where we live. I was there on 14.11.65, which was organised by our Maltese friends. In fact, the Maltese, too, are having the best of it. We all in common thank for many kindnesses they are our very good friends. I may they remain so!

Councillor Burke has suggested that many citizens of Hove would give a home to some of the items in the sale pending the day when Hove Corporation, under the leadership of Mr. P. J. would willingly care for these clocks, but the Corporation seem determined to press on with the sale regardless of the opposition. We can but hope that the responsible authorities in Brighton and Leves, having a greater sense of responsibility for our heritage, may avail themselves of the opportunity of acquiring these clocks and other items in the sale that are of great local interest and should never in my opinion have been put on the open market.

THOMAS BINTER, Hon. Sec., Malta Local Committee, Friends of Mal G.C. Balzan, Malta.

Chairman, Hove Civic Soc. Hove, Sussex.

Dogs' dinners

SIR—The dog's dinner which edible dish reported on by Peterborough (July 10) poses serious difficulties not, perhaps, foreseen by its inventor.

Street parking

SIR—The ban on junction parking in built-up areas proposed by Mr Peyton and long advocated by my association should make a substantial contribution towards reducing the number of accidents.

The practice in eating dishes will probably be to attempt to eat a dish, with possible untoward consequences. This practice deal also constitutes a problem in itself. Dogs' parts of their dinners more than others, and most dog owners are acquainted with the results of the quantity displayed by their friends in the extraction and consumption of the portions induced to be inferior astronomical merit.

According to statistics two-thirds of fatal and serious accidents in built-up areas occur at junctions and a high proportion of the victims are pedestrians.

To ensure the consumption of the dish after the edge has been taken off the appetite it will be made more succulent than the meal itself, so that others who are invited to eat with and then left off in this case any sensible canine will soon learn to tip his dinner to the carpet and eat the dish left retiring in the garden for meditation.

As our annual re-union in Exeter on July 10 of four of these veterans, whose ages ranged from 31 to 36, were on parade. Only the 36-year-old who fought in the Tirah Campaign (1897), was persuaded not to march the mile to the Cathedral as the temperature was not far off 80 degrees F. J. K. WINDEATT, Lieut-Col. Devonshire Regt., Old Comrades Assn., Exeter.

Guessing game

THE guest of honour fell well below scratch at a lunch party Edward Hale of Harvey's gave yesterday in their Pall Mall cellars. The "guest" was a temptingly mysterious bottle of Chateau Lafite, which looked as though it dated from just before the turn of the century.

Kiss of li

SIR—Reference your recent correspondence about re-education. In addition to the gallant awards, our society makes grants towards restoring life annually, 20 per cent. of these cases the mood used is "the kiss of life."

Sadly, it smelt and tasted thoroughly disagreeable. Nevertheless, Christie's immensely knowledgeable wine expert, Michael Broadbent, thought it might come from somewhere between 1831 and 1816.

We do not want to "form" the characters of children but by means of humane education, to cultivate in them a kindly and responsible attitude towards all animals.

There were many compensations, however, including a marvellous 1899 Lafite, produced to match the presumed age of the stranger, and a Children's Digest of 1934, thought to be the oldest wine bottle in existence. This same Lafite—like well-known game bird—like Broadbent—and some did not.

As a grand finale the mystery bottle was smashed and a broken bit of cork bearing the date extracted. It proved to be a mere 1924.

Attendant misfortune

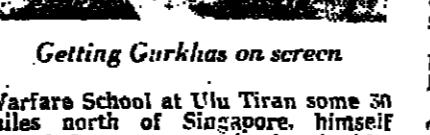
SCRAWLED on a Southern Region railway carriage was this contribution to the Common Market debate: "Join the Common Market and the British Legion will become the Foreign Legion."

Post Office gimmick

SIR—Is there not enough slovenly English in use already without the Post Office's last exhortation to "Write It Right?" A gimmick of course, so confusing to our foreign visitors—or will it help them to speak our language "as she is writ"?

PETERBOROUGH

FREDA JARMAN, Wells, Somerset.

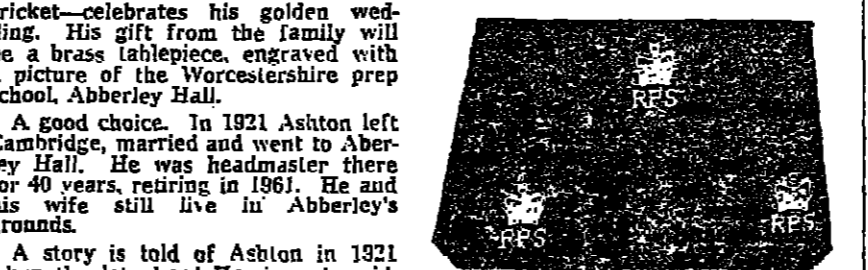


Getting Gurkhas on screen.

Warfare School at Ulu Tiran some 50 miles north of Singapore, himself served four years with the Gurkha Transport Regt.

Ashton of Aberley

THIS weekend Gilbert Ashton, 74 and eldest of a famous trio of brothers—all captained Cambridge at



Design by a double specialist

red and silver on a deep blue background. It was specially commissioned from Herbert Jones, head of Greaves' special tie department in Old Bond Street, who has already been hailed as the designer "meritorius" to the R.A.F. But he has a special qualification in this case, as an associate of the society.

His services in this specialised field have already been used in 27 countries. His Battle of Britain Association tie, now on view in the Imperial War Museum, is thought to be the only commemorative design of its type accepted for display in a national collection.

Denis Haunes, who opened a new wine shop at Abberley Street, Colchester, last night, has a young partner, Nicholas Clark, who developed an unusually precocious interest in wine. His grandfather, a doctor, used to prescribe quantities of champagne for all childish ailments.

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As a grand finale the mystery bottle was smashed and a broken bit of cork bearing the date extracted. It proved to be a mere 1924.

Children as informers

SIR—Dame Margaret Shoard (July 14) may be assured that the B.S.P.C.A. does not ask or encourage children to act as "informers": it is strongly opposed to such a policy and for the reasons stated in her letter.

Boer War soldiers

SIR—I am glad to say that the Boer War soldiers of the Devonshire Regiment are not fading away as your report by Mr Norman Riley on July 12 implies.

We do not want to "form" the characters of children but by means of humane education, to cultivate in them a kindly and responsible attitude towards all animals.

Our annual re-union in Exeter on July 10 of four of these veterans, whose ages ranged from 31 to 36, were on parade. Only the 36-year-old who fought in the Tirah Campaign (1897), was persuaded not to march the mile to the Cathedral as the temperature was not far off 80 degrees F.

Sec. Royal Soc. Prevention of Cruelty to Animals, Ldon, S.W.1.

J. K. WINDEATT, Lieut-Col. Devonshire Regt., Old Comrades Assn., Exeter.

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Post Office gimmick

SIR—Is there not enough slovenly English in use already without the Post Office's last exhortation to "Write It Right?"

Copies of records are circulated monthly to interested bodies, and are available in this office for study.

A gimmick of course, so confusing to our foreign visitors—or will it help them to speak our language "as she is writ"?

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PETERBOROUGH

FREDA JARMAN, Wells, Somerset.

JUDGES CALL FOR INQUIRY INTO 'CONFESSION'

By JAMES O'DRISCOLL, High Court Reporter
A CALL for an inquiry into an alleged confession by a man accused of indecent assault was made by three Appeal Court judges yesterday after they quashed his conviction.

The court was told that six days after JAMES RITCHIE, 50, was convicted, the woman he was alleged to have assaulted saw the man who attacked her in the street. The man had since been arrested and had admitted to the attack and assaults on other women.

A jury at Maidstone Borough Sessions found Ritchie, said to be illiterate, guilty on June 25, after police alleged he had admitted in a statement: "If the lady says I did it, I done it."

Mr Justice Lawson said that he woman he was said to have attacked, and a woman who went

returning home from collecting two bottles of lemonade from a public house. A man, walking in front of her on the footpath, turned, grabbed her and indecently assaulted her.

A Mrs Butler, walking nearby, heard her screams and, after she shouted, the man ran off. Both women gave detailed descriptions of the assailant.

Ritchie was later seen by a police officer about a mile away from the scene of the attack. He made repeated denials of being responsible.

At the police station he again denied the offence then asked: "Will this get into the News of the World?" He was told it would not.

He was then alleged to have said in a statement taken down for him: "I grabbed her; she fell to the ground and I put my hand up her dress."

No full hearing
 He was committed for trial from the magistrates' court under Criminal Justice Act procedure which meant there was no full hearing before the magistrates, only the taking of written statements.

Mrs Paice and Mrs Butler did not see him until the sessions hearing. In evidence they denied he was the attacker but the jury still convicted him.

On July 1 both women identified a man walking in the street as the attacker. He was arrested and admitted assaults on women, including that on Mrs Paice.

He made a statement describing in some detail the clothing worn by Mrs Paice and Mrs Butler that night.

Ritchie had his appeals against conviction and sentence allowed. Kent police are to hold an internal inquiry into the circumstances of the confession.

INQUIRY PROCEDURE
Chief constable's decision
 OUR CRIME STAFF writes: The normal procedure in cases where an inquiry is called for is that a senior officer is appointed to investigate.

It is left to the discretion of the Chief Constable under the Police Act of 1964 whether he appoints an officer from another division of the same force or if he calls in an officer from an outside force.

Mr Justice Lawson said it was clear Ritchie could not have committed the indecent assault and the court was "disturbed" about the statement he made at the police station.

"The court therefore desires a further inquiry into what matter by those responsible." The judge, who sat with Lord Justice CARRAN and Mr Justice BEAN, said that Mrs Paice was

Youth cleared of assault on girl

A 19-YEAR-OLD youth sent to Dorstal on a charge of indecently assaulting a student nurse was cleared and freed by three Appeal Court judges yesterday.

The girl had not identified the youth, WILLIAM FRANKLIN MIDWINTER, 25, her assailant, said Lord Justice CARRAN, who was sitting with Mr Justice LAWSON and Mr Justice REAN.

She had said a youth had approached her in the street and put his hand between her legs. He then ran off.

Midwinter, a painter, of Rockdale Road, Tunbridge Wells, Kent, was seen later by police and made a statement in which he admitted the assault.

But he retracted this at his trial, saying he was nervous and had only made it to get out of the police station. He called several witnesses to support his claim that he had been at a friend's flat at the time.

The girl never identified Midwinter as her assailant, either at an identification parade or in court.

She gave a description of her attacker, however, and the jury must have thought that Midwinter fitted it, said Lord Justice CARRAN.

It is laid down that in a case like this there should be directions to the jury on corroboration. No such direction was given and the conviction must be quashed.

Midwinter had been convicted at Maidstone sessions on March 29.

£2m NEEDED TO SAVE NILE TEMPLES
 Daily Telegraph Reporter
 A further £2 million is still needed to save the Nile temples of Nubia which have been eroded by the river's rising waters since the building of the Aswan dam. Seventeen countries, including Britain, have already agreed to contribute to a £5 million appeal.

M. René Maheu, Director General of Unesco, said in Paris yesterday that the money was needed by next July. The temples are on the island of Philae and include the Temple of the Goddess Isis. Many of the monuments date back to 4 B.C.

SNIPER SHOTS BOY
 An argun sniper shot 12-year-old Dennis Morgan in the leg yesterday as he sat in the sun on the Avonide Drive housing estate at Hayes, Middlesex. Another shot was fired at a man who ran to help the boy.



Ltd Mechanical Engineer Robert Croxon, 22 (left), CPO David Guest, 36 (right), and Mechanical Engineer Donald Beckett, 24, who were trapped for 10 hours when the submarine Artemis, 1,120 tons, sank at Gosport, Hants, on July 2, wearing the submariners' new Dolphin Badge (below) while trying out a submarine simulator at HMS Dolphin, Gosport, yesterday.



BADGE FOR SUBMARINE MEN

By Cmdr N. E. WHITSTONE
 Naval Correspondent
THE growing importance of the Navy's submarine arm has been recognised by the institution of a distinctive badge for submarine specialists.

The badge—a pair of gold metal dolphins with a crown surmounting an anchor in the centre—will be worn on the left breast, above medal ribbons, by all officers and men who have qualified after a period of training.

Formal presentations of the badge, which has been approved by the Queen, were made yesterday at HMS Dolphin, the submarine headquarters at Gosport; HMS Neptune, the Clyde submarine base; and at Wickford Yard, Barrow-in-Furness, where nuclear-powered Fleet submarines are under construction.

The Ministry of Defence emphasises that the badge in no way indicates that submariners form a "private Navy"; they will always remain an integral part of the Fleet. The badge, somewhat overcut, brings the submariner in line with aircrew, parachutists and other specialists.

More vulnerable
 Mr Vivers, who employs 20 guards, said that notice of appeal had been given.

He said: "Every major firm in the security field issues its staff with truncheons for their own protection."

"With this decision we don't know where we are. My staff feel they are far more vulnerable than the police, who have legislation to protect them from assault."

CORNISH STUDIES APPOINTMENT
 Professor Charles Thomas, Professor of Archaeology at Leicester University, has been appointed first director of the newly-created Institute of Cornish Studies, which has been jointly founded by Exeter University and Cornwall county council. He takes up the appointment on Jan. 1.

The institute at Camborne-Redruth will promote and coordinate research and higher education in subjects related to Cornwall.

U.S. LICENCE FOR ATOMIC BATTERY
 A British atomic battery used for heart pacemakers has been licensed for manufacture to the Gulf General Atomic Company of San Diego, California, it was announced yesterday by Atomic Energy Authority.

The batteries, designed to last well for a life of 10 years, decay heat from the radioactive plutonium-238 to generate electricity.

Fine on truncheon guard 'a threat to security firms'

DAILY TELEGRAPH REPORTER
THE managing director of a security firm claimed yesterday that a decision by magistrates to fine one of his guards £10 for carrying a truncheon could threaten the firm's livelihood.

Mr D. Vivers, head of Safeguard Security Services of West View, Consett, Co. Durham, said:

"This decision could well put me out of business for certain types of security work where we deal directly with the public."

"An offensive weapon"
 "My staff feel that if they cannot carry truncheons legally, they would rather not be on duty at functions like dances and barbecues where trouble occurs."

The security guard, Christopher Fields, of Onslow Terrace, Langley Moor, Co. Durham, was fined £10 at Blaydon on Wednesday for carrying an offensive weapon, a truncheon, after an incident at a Chinese restaurant.

Fields and a Chinese waiter, Chun Choi Sung, Nelson, were both cleared of assault occasioning actual bodily harm.

Net across river
 Mr Marshall tried to capture it by driving it from a rowing boat into a net stretched across the river.

From time to time the dolphin showed spectators and cameramen craning over the lock bridge a tantalising glimpse of grey-brown back or fin, but avoided the net.

They will try again with a bigger net this morning. The dolphinarium has been asked to catch the dolphin by the Natural History Museum, South Kensington.

DOLPHIN IN THAMES MAY DIE
 Daily Telegraph Reporter
A PORTUGUESE dolphin which strayed up the Thames as far as Teddington Lock and evaded attempts to capture it yesterday is in danger of dying.

The dolphin, with its mate, was first seen in the area on Wednesday, but yesterday the female dolphin was found drowned.

Mr Garry Marshall, head trainer of the Loudon Dolphinarium said dolphins can only live for up to 30 hours in fresh water and he fears that the male may die unless caught soon.

Last night the dolphin was still swimming round the lock pool, after a five-man team from the dolphinarium had called off its rescue attempt.

Happy Junior Carlton reject 'rebellious mob'

By BRIAN SILK
THE Junior Carlton Club has withdrawn from negotiations for a merger with the Devonshire Club because members were shocked by the behaviour of "troublemakers" who broke up a meeting of the Devonshire to deal with the matter.

A leading Junior Carlton figure said: "We are a happy, friendly club. We don't want to take this rebellious mob in with us."

The Junior Carlton had been in favour of the merger. A decision was in fact taken at the recent annual meeting but the resolution was unanimously withdrawn.

The Devonshire meeting, attended by 120 members, broke up in confusion without any decision being taken on a proposal to hold a referendum on the merger.

"Not gentlemanly"
 Afterwards, Mr Colin Gibling, general manager, said that the meeting ended prematurely because "members were not acting in a gentlemanly manner."

The seven-man committee is to resign when another meeting convenes next Thursday. All but one are offering themselves for re-election, but several rival nominations have been received.

Both clubs will now have to consider increasing their subscriptions from the present level of £42 a year. The Junior Carlton has calculated that its subscription would now be between £75 and £80 a year if it had kept pace with inflation.

The merger was suggested by the 1,100-member Devonshire because of the shaky financial position of both clubs. The 1,600-member Junior Carlton, which is a Conservative club, lost £30,000 last year. The non-political Devonshire estimated it may be £25,000 in the red by the end of this year.

It was proposed that the Devonshire, in St James's Street, moved into the Junior Carlton, in Pall Mall. The lease of these premises is valued at £350,000.

The Junior Carlton has not entirely closed the door on the merger. If the Devonshire makes a firm approach the Junior Carlton will "consider what terms on which to take them in."

BISLEY LEAD BY MERCHANT TAYLORS
 By Our Schooling Correspondent
 It was Schools Day at Bisley yesterday. Merchant Taylors won the Ashburton Shield with Uppigham second and St Peter's third. The Spencer Atleish was a tie between Sgt R. J. Towse, Blosham and Cpl H. C. Kinney, Herbert of Wellington. Both scored 49 out of 50, but in the tie Towse did not drop a point.

INSTRUCTORS ANGRY OVER 'L' PIRATES

By JOHN LANGLEY
 Motoring Correspondent
DRIVING instructors are threatening mass resignations from the official register of approved instructors over lack of effective action against unqualified "pirate" instructors.

Since last October it has been an offence under the Road Traffic Driving Instructions Act for anyone other than an approved, registered instructor to take money for driving tuition. Maximum penalties are a £100 fine and four months' imprisonment.

The instructors claim that 4,000 unregistered teachers still operate throughout the country.

One of the first to withdraw from the register in protest, Mr Douglas Gifford, of Letchworth, Herts, said yesterday: "Instead of calling myself an instructor, I am now a supervisor."

Sick of Ministry
 He has refused to pay the £15 renewal fee required by the Department of the Environment to remain on its register of instructors.

"It does not matter whether I am an approved instructor, supervise or give practice, my clients will be faithful. I am sick of the Ministry," he said.

Mr Alan Page, vice-chairman of Driving Instructors Ltd, which represents the 14,400 registered instructors, said: "The Act had all-party backing because it was recognised to be in the public's interest that driving instructors should be properly qualified."

"But its enforcement must be tightened up, otherwise there are going to be mass resignations. What has particularly incensed the approved instructors is the result of a court case at Luton in which a driving school proprietor, not on the register, successfully pleaded that she had given learner drivers 'practice,' and not tuition."

She was found not guilty on four summonses under the Act. A spokesman for the Department of the Environment said last night that since October 11, or the police had successfully brought 25 prosecutions under the Act, with fines ranging from £6 to £75.

PLACES TO VISIT
 In this week's issue of The Daily Telegraph Magazine there is a special article on the need to preserve, and look after, the countryside in Britain. With this feature there is a map giving information on the best places to go in Britain for sailing, walking, climbing, camping, and so on.

Unfortunately, due to a colour variation in the printing, the key reference for the areas in purple/grey on the map has been printed wrongly. The purple/grey areas denote forest parks, while the dark green areas on the map denote forests.



This summer, Mateus Rosé is specially rewarding.

The lively personality of Mateus Rosé lends enchantment to the long, lazy days... And there's something more. The chance to win a way to your island in the sun.

Mateus Rosé
 Grown and bottled in Portugal

Cut out draughty old French windows

Old-fashioned French windows or heavy wooden window frames spoiling the look of your home and your view? Then take a look at Cold Shield WALK-THRU Aluminium Sliding Patio Windows that open up your home and bring the view inside. Walk-Thru windows are glazed with factory-sealed double glazing units so they have insulating power equal to a single brick wall to keep winter cold out - and room heat in - so you can always enjoy the view in warmth and comfort. New Walk-Thru windows in rust-resisting, maintenance-free anodised aluminium are made to measure for your home and INSTALLED BY COLD SHIELD'S CRAFTSMEN - usually in one day!

- * Completely weatherproof * Finger-tip sliding action
- * Maintenance-free * 5-year Easy Payment Plan

Cold Shield WALK-THRU Sliding Patio Windows

Double glazed

GUARANTEED 10 YEARS BY ColdShield Windows Ltd

COMPANY HIGHLIGHTS More all round from Oldham

RECORD above-forecast profits, another dividend increase and the news that last August's unseasonably high profits...

ERF sales up sharply BACKED BY a 32.5 p.c. expansion in net profits from 2,040,860 to 2,745,483...

Metal Traders down VERY INACTIVE trading conditions in the second half of the year...

More from Marston ON A DAY when the big brewers were making the news...

Ritblat-Dorothy Perkins MR JOHN RITBLAT, chairman and managing director of British Land...

Polish on furniture THERE'S GOOD news for the market's furniture sector...

Barclays Bank cheers THE FIRST of the half yearly results from the clearing banks...

Two successful issues THERE IS still plenty of money about for new issues...

INVESTMENT & BUSINESS

City Editor KENNETH FLEET DAILY TELEGRAPH CITY OFFICE 112 Queen Victoria Street, London EC4P 4BS Telephone 01-236 8725/9

Trafalgar's bid values Cunard at £27 1/2 million

By RODNEY LORD

TRAFALGAR HOUSE investors yesterday raised their bid for Cunard from 185p to 192p...



Sir Basil Smallpeice, chairman of Cunard—line needed for "mature consideration."

Grand Met now favourite in brewery stakes

By NICHOLAS OWEN

A DAY of hectic stock market dealings yesterday in the shares of the three companies involved in the brewery battle...

Hyams drops out of the bidding for Methodist HQ

By DAVID BREWERTON

MR HARRY HYAMS' plans to buy the Methodist Church, first reported exclusively in The Daily Telegraph last November, have now fallen through...

Investors continue the flight from unit trusts

THE FLIGHT of investors out of unit trusts continued unabated in June as it had done in May...

Cavenham offers more for Bovril than expected

MR JIMMY Goldsmith's Cavenham Foods is bidding more for Bovril than it indicated last month...

Woolworth slips again

NO END in sight yet for the downward trend of results at the Woolworth stores chain...

Rise in Sangers share price may foreshadow bid

A RISE in the share price from 105p a week ago to 140p yesterday has stirred the board of Sangers...

Pressure on GUS

SIGNS of pressure on profit margins creep into the latest 12-month figures from Sir Isaac Wolfson's Great Universal Stores...

Distillers pays more

BRITAIN'S largest spirit supplier, Distillers, is increasing its total dividend from 12s to 12s 6d...

Good relations the way to Europe

BY THE CITY EDITOR

THE CHANCELLOR of the Exchequer yesterday promised a statement on the economy on Monday...

tipped yesterday as a possible contestant, but Mr Matthews may have other things to think about at the moment...

Bowring-S. & F. a good match

C. T. BOWRING'S £24 million bid for Singer and Friedlander, if successful, will make a fully-fledged merchant bank...

Barclays results suggest that the bank has succeeded in outpacing all the costs which inflation has inflicted on the higher wage bills...

Building societies advance record £236m in June

LENDING to home buyers continued at a high level during June, according to figures just issued by the Building Societies Association...

BIM criticises content of job advertisements

JOB advertisements do not supply the information potential applicants are interested in, says a survey carried out by the British Institute of Management...

Lonhro 'happy' with mine chief

Lonhro chairman Mr Alan Ball said yesterday that the new manager of its western platinum mine, Mr Jack Curtis...

Good year for brewery

FAR AWAY from the struggles over London brewer Truman, Scottish and Newcastle Breweries announce a buoyant set of trading results for the last full year...

ERF (HOLDINGS) LIMITED Preliminary Results table with columns for 1971 and 1970, rows for Sales, Net profit, Taxation, Dividends, etc.

السوق المالية

Oil tanker earns £100m in first year

RATES are slipping, but shipping profit of £5 million on one ship alone is today by Mr Basil Mavroleon in his report as chairman of London and Overseas...

JARDIAN BUILDING SOCIETY WILL ACCEPT INVESTMENTS SUBJECT TO THREE MONTHS WITHDRAWAL NOTICE AT AN INTEREST RATE OF 11% Equivalent to a gross return, if you pay income tax at the full standard rate, of 8.98%

TUDOR JENKINS & COMPANY LIMITED BUILDING & CIVIL ENGINEERING CONTRACTORS

E. IVOR GRIFFITHS, F.C.A., Chairman, reports on the year ended 31st March, 1971. Increased profit after taxation 1971 £320,000 (1970-£272,000) increased dividend 1971 17% (1970-15%)

Table with 3 columns: 1971, 1970, 1969. Rows include group profit before taxation, taxation, group profit after taxation.

DIRECTORS: IVOR GRIFFITHS, F.C.A. (Chairman), D. NORMAN JENKINS, M.A. (Managing Director), W. J. B. DAVIES (Assistant Managing Director)

EARN AN EXTRA 2% OR MORE A YEAR ON YOUR CAPITAL, FREE OF INCOME TAX.

The normal return on guaranteed investments is up to 5 1/2% a year and on equity investments it averages not more than 4% after deduction of income tax. There are over 100 different growth bonds, property, equity and guaranteed, but very few offer all of these advantages on an investment of £1,000 or more:

Antony Gibbs (Life & Mortgage Brokers) Ltd. 4 Curzon Place, London, W1Y 7AA Telephone: 01-493 1815/1871

Form for investment application with fields for Name, Address, Telephone No., Max. Tax Rate, and checkboxes for Guaranteed or Flexible investment.

UNIT TRUST PRICES

Large table listing various unit trusts and their prices, including Arcus Unit Management, Arby Life Assurance, Allied Investors Trust, and others.

THE GENERAL ELECTRIC COMPANY LIMITED

Statement by the Chairman, Lord Nelson of Stafford, to be circulated to Stockholders on 4th August 1971.

It gives me considerable satisfaction to report the remarkable improvements in operating efficiency which have been achieved through the mergers we have undertaken and through the steps taken since their fulfilment.

We participate in an industry of tremendous growth potential. The demand for electricity has been on the increase at an ever expanding rate over the whole of this century.

The rate of expansion of demand for electricity in the last decade has been greater in most other industrial countries than in the United Kingdom. Already about 40 per cent of our trading is carried on in overseas markets by way of exports from this country or through our subsidiaries abroad.

Last year, management was faced with unprecedented demands for higher wages. In many instances, where there had been significant improvements in productivity and performance, it was easy and satisfying to recognise that higher earnings were justified.

Our employees, at home and overseas, last year received £304 million in wages and salaries. Our shareholders will receive £18 million by way of dividend. It is an invariable fact that employees no less than shareholders are dependent on industrial efficiency and growth to achieve increasing benefits; sadly, in recent years Britain has lagged behind other nations in raising the rate of industrial growth and of productivity.

The future expansion of the GEC is dependent upon our ability in competition with others to produce and sell more in the markets of the World. This applies to the home market as well as to overseas; in recent years we have seen

a greater intake into this country of electrical goods, especially components, from our foreign competitors. In the market place, price associated with value is largely the determining factor, and there is a real danger that, with sharp increases in wages, we will begin to find ourselves losing opportunities for expansion and the increased prosperity which is the common aim.

Another aspect of cost inflation is the demand it creates for additional funds to finance the same amount of business in real terms. If costs and prices doubled, for example, a business would need twice as much working capital to finance its operations. In GEC we have striven through greater operating efficiency to reduce our borrowings; we have been able to do this for the second year in succession, although our turnover has increased. The profits we make and retain as a Company are available to be used for expansion and for plant and product improvements in the interests of our customers, workpeople and shareholders.

We have been living in conditions in which manufacturers do not know what their costs will be three, six or twelve months ahead. Very many contracts take three years or longer to complete. In too many instances, manufacturers do not know whether work in their factories will be disrupted tomorrow or the day after. Strikes in other people's factories can be as damaging, or even more so, as in one's own factories.

I am unconvinced as to the desirability of government controls over wages and prices; they distort the market and carry with them residual problems which might more than outweigh any temporary advantages they may achieve. Fiscal measures can lead to inequalities and, in practice, may cause unnecessary restrictions on the industrial growth which should happen for the benefit of the community as a whole.

I am very glad to tell you that, although your Company is still suffering some harm from industrial disputes, there has, since 31st March, been less disruption than was the case a year ago. I hope that this trend will be maintained and that conditions will be created under which we can, without obstruction, quickly and effectively build the resources which will accelerate your Company's profit growth and will bring more jobs and high wages truly earned.

Table titled 'SOME SIGNIFICANT FIGURES' comparing 1970/71 and 1969/70 for SALES, EXPORTS, PROFIT BEFORE CONVERTIBLE LOAN STOCK INTEREST, PROFIT AFTER TAXATION AND MINORITY INTERESTS, REDUCTIONS IN BORROWINGS, AVERAGE NUMBER OF EMPLOYEES, DIVIDENDS PER SHARE, B ORDINARY SHARE, and EARNINGS PER ORDINARY SHARE.

THOMAS LOCKER (HOLDINGS) LIMITED ALL-TIME RECORD RESULTS

The following is a summary of the Statement of Mr J. R. Locker, Chairman of Thomas Locker (Holdings) Ltd., for the year ended 31st March, 1971.

It is with pleasure that I report a record year for our Company. The total profit was £262,450, an increase of 15% over last year. A final dividend of 12.25% is recommended, making 16% for the year (14% last year).

The increases both in turnover and profit are a reflection of every major activity within our group of companies showing significant advances over the previous year. This is particularly so with regard to the overseas companies and the direct export sales from our U.K. factories which together account for approximately 44% of the group trading profit.

Locker Industries Ltd., our principal operating subsidiary, produced record results. Additional product lines were introduced during the year in both the Engineering and Filtration Divisions.

Following a successful rationalisation programme, Associated Perforators & Weavers Ltd. (50% interest) paid a 36% increase in gross dividend and this has been an important factor in our advance in overall profit. George Baker Ltd. experienced a difficult year but steps have been taken to ensure that the current year and the future will show favourable returns.

The Australian group had another good year and our investment has even greater prospects for the future. Our South African company made a good profit and the outlook for the current year is encouraging.

Thomas Locker SA, our Belgian subsidiary, increased their turnover by 27% but returned a similar profit to the previous year. This was due to a deliberate policy of expansion of the selling organisation necessitating new and larger premises. The current order book is 50% higher than at this time last year.

Present conditions in the United Kingdom make the future difficult to anticipate, but on a base of high percentage overseas investment and increased exports to world markets, the structure of our company, I believe, is sufficiently flexible to ride the normal vicissitudes of national restraint with buoyancy which, coupled with the satisfactory state of our order books, gives me reasonable confidence that our company should produce another good result this year.

Lewston Developments SUBSTANTIAL GROWTH AHEAD

Mr. A. F. Findlay's statement on his first full year as chairman of Lewston Developments Ltd., has these highlights:-

Fully active once more, our fortunes show a complete turnaround from last year's loss of £2,343 to a profit, after tax, of £157,935.

Doubled dividend at 10 p.c. marks our confidence that substantial growth will be achieved in current year.

Half-year dividend will be paid, if progress goes according to plan.

Transitional phase now complete. Change of direction puts greater emphasis on property development, and industrial and commercial investment.

Recent acquisition of Minton Construction proving successful. Other opportunities for expansion being constantly evaluated.

In view of active programme ahead, borrowing powers to be raised from three to eight times paid-up capital and reserves.

Promising start to current year and longer-term plans augur well for continuing growth in earnings, assets and dividends per share.

Copies of the Report and Accounts of Lewston Developments Ltd., for the year ended 31st March, 1971, can be obtained from the Secretary, 23 Albemarle Street, London W1X 4DB.

Managing Director Quality Building Company £8,000

A highly successful multi-million pound company specialising in major alterations, extensions and renovations for banking, insurance and other city institutions, wishes to replace its Managing Director on his retirement.

This London-based company is backed by the resources of an international group with a current turnover in excess of £100 million.

His work will involve personal contacts at the highest level of commerce and industry and will call for a man with a rare combination of marketing expertise and management success in the building industry.

The ideal candidate would be aged under 50 and is likely to be earning currently about £5,000. Starting salary will be negotiated around £8,000 and generous fringe benefits include a company car.

Written applications giving full details of qualifications and experience and stating any companies to which letters should not be forwarded, should be sent in the first instance to:

JWT
J. S. Stirling, Manager, (MD/DT),
JWT Recruitment Services,
Moor House,
London Wall,
London EC3Y 5HS.

Industrial Relations in the Motor Industry

A major motor manufacturer based in the West Midlands has recently re-organised its Industrial Relations Department. The Company can now offer first-class opportunities to men with sound experience of Domestic and District level negotiations with staff and Hourly Paid Unions.

Ambitious men able to work with a minimum of direction will find the environment stimulating and rewarding. Future prospects within the Company are very good and fringe benefits highly competitive. A salary in the range of £2,000-£2,500 p.a. is envisaged dependent upon ability and experience.

Applications, stating brief details of career to date should be sent in the first instance, to Position Number AB1446, Austin Knight Limited, 85 Hagley Road, Birmingham B16 8UC. Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.

AK ADVERTISING

SECRETARIAL TRAINING ASSISTANT

An opportunity exists in our Training Section for an enthusiastic young woman who is interested in working with young people and enjoys the challenge of a demanding job.

She will be responsible for training girls aged 16-19 to RSA standard in all secretarial skills and will also assist with the recruitment, placement and training of junior secretarial staff.

Candidates should preferably be aged 25-35 and have an imaginative approach to training based on sound secretarial experience. They should have passed or be prepared to study for the RSA Teacher's Certificate in Short-hand/Typewriting.

Salary will be commensurate with age, qualifications and experience. Free lunches, 4 weeks' holiday, profit sharing and non-contributory pension. Please send curriculum vitae to the Recruitment Section at:

ARTHUR GUINNESS SON AND CO. (PARK ROYAL) LTD.,
Park Royal Brewery,
London, NW10 1RR.

PRODUCT DISTRIBUTION MANAGEMENT

PHONODISC LTD. will shortly appoint a Manager, likely to be his 30's and able to earn a salary in the region of £3,000 a year, to a senior position in Product Distribution at its new premises in Ilford.

He will have proved experience of warehousing techniques involving fast moving consumer products and of carrier distribution nationally, he will need to motivate and control through departmental managers and supervisors about 150 people and maintain a highest level of labour relations and efficiency.

Phonodisc as a manufacturing and distribution company for Polydor Records Ltd. and Philips Records Ltd. sees this position as a challenging opportunity within a large international organisation and one that offers the prospect of further personal development for the man able to make a success of it.

Applications should be made to: The Personnel Manager, Phonodisc Ltd., PO Box 15, 60-70 Redon Street, Ilford, Essex. Tel. 01-559 3434.

Accountants

IBM has several jobs handling its money. Three, in fact.

There are now three different opportunities in the financial functions at IBM. For product analysts and cost accountants at the manufacturing plant in Havant, where technologically advanced products are being manufactured. And for budget analysts at IBM Information Services Limited, a company also based in Havant, that handles IBM's internal information on an international scale.

Product Analysts
You will be working in support of the 370 systems which are being manufactured at Havant and you'll be responsible for analysis of cost reports and billing prices for products and introducing and monitoring a cost reduction programme. You should be qualified to ACWA, ACCA or ACA with 3 years' industrial experience.

Cost Accountant
You will be expected to organize and co-ordinate a number of materials control reports. Experience of and interest in this field is essential and there's every chance to learn about the use of computer systems in industry. For example, a sophisticated material control system is currently being developed. About 5 years' related costing or inventory experience is needed.

Budget Analysts
You will be responsible for 3 major tasks. The preparation, consolidation and evaluation of the company's financial operating plan. The financial evaluation of ISL project proposals. And the control of actual expenditure against plan. You should have 3 to 5 years' experience in accountancy or financial planning in a manufacturing or services environment.

Salary and Prospects
The starting salary will be very good. The prospects are outstanding—there's every chance to progress to other areas within the Accountancy function. There's also a long list of fringe benefits, including help with any removal expenses.

So write today
Write today, with brief details of your age and experience, to Mr Bill Craft, IBM United Kingdom Limited, Langstone Road, Havant, Hampshire. Please quote reference number DT/36605.



Assistant Microbiologist

As manufacturers of food products of the highest quality we attach utmost importance to hygiene and microbiological control of production and we wish to appoint an Assistant Microbiologist to engage in this work.

Responsibilities include; product sampling, the examination of ingredients, packaging and process machinery and the supervision and training of junior staff.

The successful applicant is likely to be under 30 and possess a Natural Sciences degree or F.M.I.L.T. Previous experience in the food industry would be an advantage.

We offer an attractive salary together with excellent amenities and conditions appropriate to leaders in the production of margarine and edible fats.

Apply in writing to:
The Employment Manager,
VAN DEN BERGHS & JURGENS LTD.
Stadium Road, Bromborough, Cheshire L62 3NU.



A UNILEVER COMPANY

Why do we value a good Project Engineer?

Simply because he affects our future business so much. We rely on a small but select team of Engineers to take their respective projects from start to finish. Each man has at least one project of well into six figures and the Chief Project Engineer expects him to be responsible for the planning, design, and internal development as well as plant purchase and commissioning.

The industry is high speed canning and packaging and the company is Britain's leader in the prepared pet food industry with sister companies on the Continent, Australia and the U.S.A.

Also we are thinking about the future and a good Project Engineer can earn himself management experience outside his department. Indeed this vacancy has arisen because one of our young Project Engineers is being transferred to the Continent for two years.

If you are a Mechanical Engineering graduate, aged around 30, and can show a record of effective problem solving and implementation, you may be the right man. We expect to pay between £3,000 and £3,500 per annum along with non-contributory benefits. Generous assistance for house removal will be given.

Please write or telephone for a personal history form to Stephen Wilcock or Vivienne Smith, Petfoods Limited, Melton Mowbray, Leicestershire. Tel: Melton Mowbray 4141.



£180 m. worth of opportunity



Now is your opportunity to join our team of Engineers engaged on a multi-million road and bridgeworks projects.

Viaducts, aqueducts, river, canal, rail, road and footbridges give wide scope to Bridge Engineers.

Deep cuttings and embankments in various types of soils in faulted and mined areas give rise to problems of varied interest for Road Engineers.

£30 million of heavy engineering works are now under construction and more large contracts on the M62 Motorway are to be let this year.

This is a real opportunity for Engineers with abilities in team management.

- (A) Senior Section Engineers **£2751-£3471**
- (B) Section Engineers **£2556-£2949**
- (C) Engineers **£2106-£2751**
- (D) Engineering Technicians (Civil and Mechanical) **£429-£2025**

Assistance with removal expenses subject to certain conditions in approved cases.

Apply now for details using this form or by writing to
J. A. Gaffney, B.Sc.(Eng.), F.I.C.E.
County Engineer and Surveyor and Chief Engineer.

ENGINEERING APPOINTMENTS

Name _____

Address _____

Tel. _____

Posts interested in

Send to:—
County Engineer & Surveyor and Chief Engineer,
WEST RIDING COUNTY COUNCIL,
NORTH EASTERN ROAD CONSTRUCTION SUB-UNIT,
County Hall, Wakefield, Yorkshire. DT

Are you aged between 22-25 with at least 'A' level in science subjects?

MERCK SHARP & DOHME, one of the world's leading pharmaceutical companies, is looking for enthusiastic and ambitious young men to appoint as

LOCUM MEDICAL REPRESENTATIVES IN: LONDON, SOUTH WEST ENGLAND, SCOTLAND.

These positions offer an opening to an exciting and rewarding career in the pharmaceutical industry, with every opportunity for future advancement. After a limited period as Locum Medical Representatives they will be assigned to permanent territories. Representatives play an important part in the marketing of the Company's products as they are the prime contact between the Company and doctors, both in hospital and in general practice. Candidates should at least have G.C.E. 'A' level passes in science subjects. They should be single and mobile. Previous experience is not necessary as comprehensive training will be given. The Company offers a starting salary of £1,400 per annum subject to regular review, and operates a Pension and Life Assurance Scheme. A car is provided.

If you are looking for an opportunity to join a vigorous and expanding Company, write to:—The Sales Manager, Pharmaceutical Division, Merck Sharp & Dohme Limited, Hoddeston, Hertfordshire.

M&D MERCK SHARP & DOHME LIMITED

FIXINGS FOR THE CONSTRUCTION INDUSTRY WEST MIDLANDS AREA

THE COMPANY has recently set up a new Construction Industry Sales Division to market a range of structural fasteners to the Construction Industry through a distributive network.

WE ARE currently looking for a Technical Representative for the Division to cover the Greater West Midlands Area. Experience of selling to the Construction Industry generally and the more detailed knowledge of the fixings field is desirable, together with a knowledge of distributors of fixings in the area.

APPLICANTS should be aged between 25-40 and be used to dealing at top level in organizations. The salary paid will be commensurate with ability and experience and an incentive scheme is applicable. A company car will be provided together with all out-of-pocket expenses. Please write in confidence, giving details of career to date and current salary to:

Employment Officer,
Geo. TUGGER EYELET Co. Ltd.
Wellall Road, Perry Barr,
Birmingham, B42 9BP. T 871

GENERAL MANAGER YORKSHIRE

We are a subsidiary of B. B. Kirk & Company Limited, Civil Engineers, embarking on a large expansion programme for our internationally established wall coating.

We require an energetic man, aged 35-40, currently earning £2,500-£3,000 p.a. with a proven record of top level management and to be fully experienced in the decorative and building industry. The ability to manage, in the full sense of the word, will be of paramount importance.

Normal fringe benefits exist and relocation expenses will be available where appropriate. Write for personal and career details to: S. C. Rand, Tex-Cole Treatments Limited, 3 Ethney Street, London, W.1.

Installation Supervisor/Tester based at Cirencester, Glos.

Sales Representatives for London and Glasgow areas

Plant-Strindler, the U.K. subsidiary of Schindler—one of the world's leading manufacturers in quality lift and escalators, has an excellent opportunity for the above. Salaries offered will be in accordance with age and experience.

Apply in writing to The Marketing Director, Plant-Strindler Ltd., Limited, Forum House, South Way, Cirencester.

RETAIL FURNISHING TRAIN FOR GENERAL MANAGEMENT WITH THE WADE GROUP

Our current expansion programme will shortly create a number of Retail General Management positions in various parts of the country. Over the next few months a carefully selected group of trainees will be groomed by us for these positions.

Applications are invited from young men with a good educational background and sound commercial experience prepared to work for top position in the retailing of furniture and carpets.

A trainee on appointment to Store General Manager can look forward to annual earnings in excess of £4,000 plus company car, pension scheme and generous fringe benefits.

Write, stating age and full details of experience to date to:—
P. H. Kelsey Esq., Joint Managing Director, Wades Departmental Stores Limited, Manor House, Ecclesall Road South, Sheffield S11 9PR.

CHIEF BUS ENGINEER FOR SOUTH AFRICA

A Chief Engineer is required for a large and rapidly expanding passenger transport company in South Africa. The fleet presently consists of 300 Leyland and Fiat vehicles. The appointment calls for wide experience in all aspects of vehicle maintenance and staff management.

Applicants should be technically qualified and either currently responsible for the Engineering Department of a bus fleet, or be Senior Assistant Engineer in a very substantial fleet.

Salary will be commensurate with ability and experience but will not be less than the equivalent of £5,000 p.a. and the prospects are excellent.

The successful applicant will join the Group pension scheme in addition to other fringe benefits and have the use of a company car.

All applications which will be treated in strict confidence, should state REF SR/SA/14 and be addressed to:—The Appointments Manager,

RENTON TRANSPORT SERVICES LTD
Berkeley Square House, Berkeley Square, London W1X 6DD

SOLICITOR

Energetic and ambitious Solicitor required for the Legal Department of a public Company engaged in banking, instalment credit and property investment and development.

He will be responsible to, and will assist, the Group Solicitor and deputize for him when necessary, but will also be expected to use his own initiative and to work closely with senior management.

Applicants should be aged approximately 27 to 40 and have at least three years broad commercial experience, ideally with a banking or finance house or other similar institution, or a large firm of Solicitors. There are good prospects for a Solicitor willing to take responsibility and wanting to make a career in industry.

Salary will be negotiable according to age and ability, but will not be less than £3,000 plus participation in an Executive Share Scheme and non-contributory Pension Scheme.

Apply in confidence to:
S. J. Clayman, Esq., Group Solicitor, First National Finance Corporation Limited, City Wall House, Finsbury Pavement, London EC2P 2BJ.

INVERESK RESEARCH INTERNATIONAL MEDICINAL CHEMISTRY

Due to our expanding research programme, vacancies have arisen for two graduates, preferably with industrial experience. One will have an interest in the synthesis of organic compounds with biological activity and the other, experience in the study of the distribution and fate of drugs and other materials in the body. Attractive salary and fringe benefits in accordance with age and experience is offered.

For further details contact:
Dr. A. K. Sim, Inveresk Research International, Inveresk Gate, Musselburgh, Midlothian, Scotland. Tel. 031-655 2124.

EQUIPMENT OFFICER

A vacancy exists in the Gulf area of the Middle East for an Equipment Officer. Applications are invited from men with appropriate experience in the R.A.F. at junior officer level. Successful applicants will receive an excellent salary. Overall conditions are attractive and include generous leave with free air passages. Apply in writing, quoting Ref: 318, to Personnel Manager, **AIRWORK SERVICES LTD.** Bournemouth (Hurn) Airport, Christchurch, Hants.

Are you a General Marketing or Commercial Manager?

We are a group of companies, broadly based in the construction and allied industries. The attitude of mind that we have fostered in the management teams that control our operating companies has directly contributed to our continuing success.

We wish to appoint an energetic self starter as manager to a new activity being undertaken by the Group. Although some knowledge of the construction industries is desirable, more importance is attached to marketing and general management experience.

Original training and experience is secondary, we believe, to an enthusiastic approach to commercial decision making, and an ability to succeed in a dynamic environment.

If you are a successful manager, who feels that you could achieve more in such an environment, Mr. T.M. Glenn, our Management Development Manager, would be pleased to hear brief details of your career to date.


Galliford Brindley Limited, Wolvey, HINCKLEY, Leicestershire.

HOFMANN AREA SALES REPRESENTATIVES

Due to continued expansion we are seeking to appoint sales representatives. Applicants should be between the ages of 25-45. Previous sales experience in the garage equipment field is essential.

A car is provided, salary commensurate with experience. Applications outlining career to date should be addressed to:

Managing Director,
HOFMANN BALANCING TECHNIQUES LTD.,
46A Stortforth Lane Trading Estate,
Chatterfield, Jersey, Jura.



Could you look after 23,000 people?

John Hopley does - every week!

These 23,000 people are his customers, and they shop in his Safeway Supermarket. His job is to see that they are kept happy - happy enough to return every week, and to tell their friends about us. To help him John has nearly 130 staff, who require training and motivation. He also has the back up services of Safeway, the third largest retailer in the world with 45 years' experience in the grocery business. John's young too - he was a Store Manager at 26, and he is now earning over £3,000 per annum with the chance of considerably more.

Would you like to follow in his footsteps? Safeway offer you the opportunity to join their 'A Level' Training Scheme. Designed to produce our Store Managers of the future it combines planned on-the-job training with block release at a College. If you feel you have the necessary drive and personal qualities, write to Personnel Manager (J.H.T.) Safeway Food Stores Ltd., Forstal Road, Aylesford, Nr. Maidstone, Kent, or contact your local Safeway Store Manager.

SAFeway
Supermarkets of the Seventies

Opportunities Overseas Engineers

Applications are invited from professionally qualified Civil Engineers for the following appointments. The emoluments shown are based on basic salaries and allowances. Terms of service usually include free family passages, paid leave, educational grants and subsidised accommodation. For certain of these appointments an appointment grant and a car purchase loan may be payable. Appointments are on contract to the overseas Government for 2-3 years in the first instance. Candidates should normally be citizens of, and permanently resident in, the United Kingdom.

- SUPERINTENDING ENGINEER**
£3,238-3,575/Kenya
To head a specialist unit or Provincial Branch office of the Water Development Division, dealing with investigation, design, construction and operation of water projects and to train local staff. He must be 38-50 and M.I.C.E. with a minimum of ten years' responsible relevant experience at least two being at a supervisory level. A Gratuity of 25% (45% if leave foregone) of total emoluments is also payable.
- ASSISTANT ENGINEER**
£1,800-3,328/Lesotho
To undertake field measurement of river flow and suspended sediment, operation of water level recording stations and surveys of gauging sites and installations. He must be 23-32, exempt from Parts I and II of the Institution of Civil Engineers examination with some experience of road works, and be prepared to spend long periods in the field—probably under canvas. A Gratuity of 25% of total emoluments is also payable.
- LECTURERS (HIGHWAYS)**
£1,966-3,308/Kenya
To lecture and demonstrate to students on all subjects allied to road maintenance and construction, from Superintendent to Overseer level, including plan maintenance and usage, and to organise practical training work. They must be 28-35, M.I.C.E. or at least exempt from Parts I and II of the Institution's examination, with a minimum of three years' practical experience on road works, preferably with some teaching experience. A Gratuity of 25% (45% if leave foregone) of total emoluments is also payable.
- CIVIL ENGINEER**
£1,800-3,316/Swaziland
To be responsible to the Senior Water Engineer for supervision of contracts for construction of water supply and sewerage schemes and to prepare designs and contract documents for construction of small schemes. He must be 28-35 and M.I.C.E. or at least exempt from Parts I and II of the Institution's examination, with minimum of five years' post-qualification relevant experience. A Gratuity of 25% of total emoluments is also payable.
- SENIOR CIVIL ENGINEERS**
£2,937-3,045/Malawi
To be responsible for supervision of construction, by contract or direct labour, of major sewerage projects. They must be 23-35 and M.I.C.E. with substantial senior experience in highway design and construction. A Gratuity of 25% of total emoluments is also payable on completion of four of not less than 30 months.
- HYDROLOGIST**
£2,224-3,384/Zambia
To be responsible for selection of sites for new hydro-metric stations, operation of existing and new stations, development of representative and experimental catchments; liaison between Senior Hydrological Engineer and the Lowlands Development Survey. He must be 27-45 and M.I.C.E., or at least exempt from Parts I and II of the Institution's examination, and hold a relevant science degree with a post-graduate diploma in hydrology and have at least 2 years' experience of hydrological fieldwork. A Gratuity of 25% of total emoluments is also payable.
- IRRIGATION ENGINEER**
£1,832-2,826/Malawi
To carry out field investigation, survey, design, construction operation and maintenance of irrigation, drainage and flood control schemes independently in the field under the direction of the Chief Irrigation Engineer. He must be 23-30, M.I.C.E. or at least exempt from Parts I and II of the Institution's examination with some experience in drainage and irrigation or a relevant post-graduate qualification. A Gratuity of 25% of total emoluments is also payable on completion of four of not less than 30 months.
- EXECUTIVE ENGINEERS (ROADS)**
£2,160-3,622/Sarawak
To take charge of road construction projects or sections of major road construction schemes, in jungle conditions. Candidates must be 28-30 and M.I.C.E. or at least exempt from Parts I and II of the Institution's examinations, with at least six years' experience of public works design and construction, principally on supervision of road-works using heavy earth-moving equipment. A Gratuity of 25% of total emoluments is also payable.
- EXECUTIVE ENGINEER**
£2,160-3,622/Sabah
To work in HQ of the Public Works Department in a Division for the construction, maintenance and administration of roads, water, sewerage and building works both by contract and direct labour. He must be 27-42, M.I.C.E., M.I.M.E. or at least exempt from Parts I and II of the I.C.E. examination, with a minimum of 5 years' relevant post-qualification experience. A Gratuity of 25% of total emoluments is also payable.

Foreign and Commonwealth Office
OVERSEAS DEVELOPMENT ADMINISTRATION
Further information may be obtained about any of these vacancies by writing briefly stating your age, qualifications and experience to:—
The Appointments Officer, Room 301A, Eland House, Stag Place, London, SW1E 5DH

MARKETING MANAGER

c £3,000

A company, based in the North and part of a large international group, marketing building products in the U.K. with a turnover approaching £4,000,000 annually is currently undergoing re-orientation. Within its product range the Company is considered to be one of the industry's market innovators with plans for further development. To achieve this effectively it needs a Marketing Manager (early thirties) and a Management Accountant (mid-thirties). These are both challenging appointments responsible to a dynamic young Chief Executive who places great importance on modern management techniques. The growth potential will greatly appeal to ambitious executives who feel they need to be stretched and who want the opportunity to exploit their potential. Interviews can generally be arranged to suit the convenience of candidates.

MANAGEMENT ACCOUNTANT

c £3,500

Applications are invited from suitably qualified Male Nurses to fill a demanding position in the marketing group of this rapidly expanding company. He will be responsible for evaluating new products, maintaining and expanding an already established group liaison with the surgical and nursing profession in Great Britain. The successful applicant, possessing either S.R.N. or R.G.N. qualifications and operating theatre experience, will be expected to travel to the Edinburgh area. A driving licence is essential. Members of the nursing profession prepared to accept the challenge of this interesting position are invited to write for an application form to

For application form and appropriate detailed job specification please contact Bryan Askew

Askew Gray Limited
Recruitment and Personnel Consultants
PO Box 41, East Parade
HARROGATE, Yorkshire HG1 5LN
Telephone (0423) 61681

ETHICON LIMITED

require a
QUALIFIED MALE NURSE
to fill the position of
PRODUCT DEVELOPMENT EXECUTIVE

Applications are invited from suitably qualified Male Nurses to fill a demanding position in the marketing group of this rapidly expanding company. He will be responsible for evaluating new products, maintaining and expanding an already established group liaison with the surgical and nursing profession in Great Britain. The successful applicant, possessing either S.R.N. or R.G.N. qualifications and operating theatre experience, will be expected to travel to the Edinburgh area. A driving licence is essential. Members of the nursing profession prepared to accept the challenge of this interesting position are invited to write for an application form to

The Manager of Personnel Services,
ETHICON LIMITED,
Bankhead Avenue,
Sighthill Industrial Estate,
Edinburgh, EH11 4HE.

Opportunities for Economists

As already indicated in our previous advertisements, the Central Bank of Ireland will be enlarging its economic staff in the Autumn. Appointments will be made at both Senior Economist and Economist level. The salary scale for the Senior Economist posts will start at £2,925 per annum and for the Economist positions at £1,935 per annum.

If you have a good graduate qualification in economics together with a postgraduate degree or equivalent training you are invited to apply for appointment as an Economist. Applications are also invited from students who have a good primary degree in economics and who expect to have a postgraduate qualification in the Autumn of this year. If, in addition to these basic qualifications, you have had a number of years' experience in applied economics we will welcome your application for appointment as a Senior Economist.

Write for an Application Form, which should be completed and returned before August 1st, to:
Head of Personnel,
Central Bank of Ireland,
Apollo House,
Tara Street,
Dublin 2.

CENTRAL BANK OF IRELAND

Employee Communications

At the end of the summer the Company's new Head Office will open at Hemel Hempstead, Hertfordshire. We are looking now for a new member to join our Public Relations Division whose job will be to make a positive contribution to employee communications.

This is a new appointment in our professional P.R. team with responsibility for a wide range of internal corporate communications as well as other associated areas. The successful applicant will have both advisory and practical duties to perform at all levels within the Company including liaison with top management. Previous experience of industrial relations is essential - whether within industry itself or perhaps as an industrial correspondent in newspapers or other media. A fundamental belief in the value of good communication within industry as well as an excellent knowledge of the means of achieving them are also vital. Age is not a crucial issue but the post will probably best suit somebody in the late 20s or the 30s.

Considerable importance is attached to this new post which could carry an initial salary of around £3,000 according to the candidate's qualifications. There will be good scope for advancement. The Company offers an attractive range of employee benefits including a contributory pension scheme.

Applicants should write in confidence giving full personal details including experience, present post and salary to:

Personnel Manager, Kodak Limited,
65 Kingsway, London WC2B 6TG.

Kodak

SENIOR MECHANICAL PROJECT ENGINEERS

£3300+

These vacancies exist in an Engineering Design Unit established by the Anglo American Corporation and Charter Consolidated in Ashford, Kent to co-ordinate with a similar unit in Zambia on major expansion projects in the mining and metallurgical fields. The successful applicants will be responsible to the Chief Mechanical Project Engineer for the initiation and supervision of the investigation, design and specification phases of major mining and metallurgical projects. These are senior positions calling for engineers with a degree or similar qualification with specialised design knowledge and experience with heavy industrial plant including crushers, mills, pumping installations, compressors, mechanical handling and other associated plant. Applicants with experience in the petrochemical, steel or heavy industrial fields will also be considered. The starting salary for these permanent appointments will be negotiable and will not be less than £3300. The Unit has modern offices at Ashford which is in an attractive part of the country with good housing and schooling and is within easy reach of the coast. Assistance in finding accommodation and meeting the costs of relocation will be given. Please write in confidence giving details of qualifications and experience to: Anglo Charter International Services Limited, Appointments Division, Dept. AAI 48, 7 Rolls Buildings, London EC4A 1HX

CHARTER

KEY OVERSEAS POSTS IN THE PETRO/CHEMICAL INDUSTRY

First class qualified management personnel are required to fill the following positions:

REFINERY MANAGER

Minimum qualifications B.Sc.Eng. and/or A.M.I.Mech.E. with 5-10 years experience in petroleum refinery, primary experience in operations or maintenance. Must be capable of inspiring and motivating staff and making quick, firm decisions based on knowledge, logic and common sense. Responsibilities will be the safe continuous operation of a large refinery, training of staff, planning and development of improvements, and new ideas. Concerned with expenditure and profit margins and alert to methods of improving these.

OPERATIONS SUPERINTENDENT

Minimum qualifications B.Sc.Eng. or membership of appropriate professional body, plus 5-8 years experience in petroleum refinery with primary experience in operations. Must have good knowledge of process units and their operation and understanding of tank field and blending procedures. Ability to liaise with staff at all levels, including teaching and training staff essential. Responsibilities will include the safe continuous operation of process area, utility area, tank farm and blending area. Proactive, motivated and able to plan and develop improvements, etc. Generous salaries and other fringe benefits. Salaries negotiable. As this is an urgent requirement, write or telephone, in the first instance, with brief comprehensive details of experience.

WELLTRADE LIMITED,
45, Grand Parade, Brighton, Sussex.
Telephone: Brighton 686869.

The Medical Representative

provides a vital link between members of the Medical and Nursing professions by discussing the Benard range of Allergy, Vitamin and other prescription products with them. In providing this service he develops and extends the sales of these products through dispensing chemists. We train people from all walks of life and aged 22 years and upwards who are holders of a current U.K. driving licence. We consider that a lively, engaging personality is essential for a career in medical representation. So too is a sound educational background which should be broadly based to 'A' level or above in one or more subjects. We have vacancies in the following areas: Aberdeen, Strathgairnshire, Dumbartonshire, Ayrshire, Birkenshead/Chester, W. Birmingham, Northamptonshire/parc Lees, Beds, Herts., Cambs., Newport/Merthyr Tydfil, Glos./part Wiltz. Regional interviews will be held during the week commencing and August with final interviews in London during the week commencing 16th August. Travelling expenses will be refunded. Candidates for these appointments must be available to join a full-time residential training course, near London, on 4th October, 1971. Commencing salary will be at least £1,300 plus Company car, all business expenses, non-contributory pension and life assurance schemes. Ref. AIR/BDT Please write, specifying a preferred area in which you must be resident or prepared to move to, quoting the reference to: Personnel Officer, Benard, Becham House A/O, Great West Road, Brentford, Middx. BENARD of Becham Group

Work Study Engineer

The Company, which produces high quality wallcoverings, packaging and display materials invites applications for the position of Work Study Engineer in its newly established Work Study Department. Applications are invited from Work Study practitioners who will have had at least three years experience in a process industry and who will be able to produce evidence of their originality and expertise in the practice of the Work Study function. The situation confronting the Work Study Department is challenging and should fulfil a man of energy and drive. It is expected that applicants will be within the age range of 25-40. It is in our interest to pay an attractive salary to secure the services of the right man. There are the usual contributory Pension Scheme and Life Assurance benefits. Please apply in writing to:—The Divisional Personnel Manager, Arthur Sanderson & Sons Limited, Horsenden Lane, Perivale, Greenford, Middlesex.

Sanderson

Head of Design and Development Department

Applications are invited from senior professional Engineers for the post of Head of the Design and Development Department. This Department forms part of the Engineering Division and is expanding its activities in new product development and the design of special purpose machines. The duties of this post involve responsibility for the management of the Department which includes project officers, drawing office staff and a well equipped workshop. Candidates must have proven ability in engineering design (about 10-15 years' experience of such work), preferably a degree in Mechanical Engineering and must have full professional qualifications, M.I.Mech.E. or equivalent. The work is challenging and creative, requiring original ideas, knowledge of modern machine processes and management techniques. Appointment will be at Principal Scientific Officer level on a salary scale rising to £4,080 per annum. Entry point on scale will depend upon qualifications and experience. CONDITIONS: 5-day week; non-contributory pension scheme; contributory Widows' and Children's Pension Scheme. Application forms are available from THE INDUSTRIAL RESEARCH INSTITUTE FOR INDUSTRIAL RESEARCH, 100, ST. JAMES'S ROAD, DUBLIN 9, IRELAND, who should receive completed forms not later than August 16, 1971.

DIRECTOR CHARITABLE HOUSING TRUST

Duties will include the management of the Trust's £200 existing dwellings in London, briefing architects and surveyors, negotiating loans, planning the modernisation of old properties, finding sites for, and developing housing estates throughout South and Wales. Preference may be given to applicants who are qualified surveyors or housing managers. Head Office in London. Salary c £5,000 p.a. Non-contributory pension. Write D.C.17962, Daily Telegraph, E.C.4.

PROJECT COST CO-ORDINATING OFFICER

HOSPITAL CONSTRUCTION

Applications are invited from candidates with considerable recent practical experience of operating Cost planning expenditure procedures for controlling the cost of major schemes. The successful candidate will be directly responsible to the Project Manager for the establishment and operation of an up to date cost co-ordinating function and the regular prompt communication of reliable control information. He must be capable of effective negotiation with senior professional staff on all aspects of cost affected by their contribution to the project which is valued at approximately £2.1M. and extending over a period of about 15 years. Preference will be given to those holding an accountancy qualification and having experience of hospital or construction work and computer techniques. The salary and conditions will be those attaching to the National Health Service, A, G & C scale 9 and rising from £2,076 to £2,526 p.a. Application forms, to be returned by 7th August, 1971, and job description may be obtained from: Hauxley, Governor & Secretary, Royal Victoria Infirmary, Newcastle upon Tyne, NE1 4LP.

TEXTILE TECHNOLOGISTS

Britain's largest manufacturers of Textile Machines for processing man-made fibres, require additional to meet the increasing work programmes of their Textile Division. Staff are required for appointments in research and development, customer and technical services concerned with interesting new projects. There are openings for applicants with experience in Fibre Production and/or Texturing, preferably with a formal qualification in Textile Technology, and also for younger Technologists who wish to gain experience in this expanding field. Attractive salaries will be paid and career prospects are good. Contributory Pension and Free Life Assurance Scheme. Generous holidays. Assistance with removal expenses where applicable. Applications to the Group Personnel & Training Manager, ERNEST SCRAGG & SONS LIMITED, P.O. Box 16, Marcellisfield.

Petroleum Representative

This fast growing independent petroleum company in Southern England seeks a Representative for the Kent Area where it has a developed network of service station customers. Applicants must have petroleum industry sales experience and should be between 35-55 years of age, although age is no barrier. Excellent pay, conditions, expenses, company car etc. Apply by letter marked 'Kent Representative' to Trident Petroleum (London) Limited, Carolyn House, Dingwall Road, Croydon, CR0 2NA.

EXPERIENCED SALES ENGINEER REQUIRED

To take over Mechanical Handling Territory, N.W. & N.E. England. Preferably based in Lancashire. Full experience in Handling Conveyors, Pallet Loaders, Document Handling. Salary + commission, expenses, contributory pension scheme & car. Apply: Personnel Department, HYTECH ENGINEERING CO. LTD., Hythe Road, N.W.10. Tel.: 01-969 2424.

Field Sales Manager Wines and Spirits—London

Our client, a major wine and spirit wholesaler, requires a Field Sales Manager for London. He will be responsible for developing sales of wines and spirits to hotels and fine wine outlets in this area, and for profitably managing and guiding his sales force. This is a field position and the successful candidate will be personally involved in selling and will take responsibility for allocating and realising sales targets. Prime requisites are for management and sales ability; wine knowledge is not essential but a consumer product background would be an advantage. Salary is negotiable and would be fully relevant to the experience of applicants. A company car will be provided together with good company benefits. Please apply, quoting ref 218, to: Recruitment & Selection Limited, 96 Gloucester Place, London W1. Tel: 01-488 3011.

Top Men for Expanding Motor Group

General Service Manager
A proven leader, who will be in authority above the service managers and control the large London office in the North West. This top position carries major responsibilities and high rewards. The successful applicant will be responsible for the right men who can keep in the growth programme of the group, serving cars and commercial vehicles, using modern techniques. Salary open to negotiation, stimulating the growth of their branch. We're looking for personal qualities, not mere qualifications. Car provided and relocation expenses paid.

Sales Managers
Excellent opportunities at important good-volume sales. Top positions with company car, multi-level salaries, unlimited prospects and a planned selling strategy to work and add to the growth of the group. Are immaterial ability, the capability of enthralling sales and stimulating the growth of their branch. We're looking for men who are really motivated and for whom the financial and car look forward in generous rewards based on results.

Service Manager
An important post in a well-established branch of the group based in an attractive North West location. This position will enjoy the best of all worlds—a healthy family life, with attractive beaches and magnificent scenery on his doorstep, plus real job satisfaction in handling a first-class franchise. Salary according to ability. Age immaterial. Accommodation expenses paid and car provided. Re-location available if required. Write in confidence, giving brief personal details, to T.S.I.7964, Daily Telegraph, E.C.4.



PA ADVERTISING

REPLIES. Unless otherwise stated, please send comprehensive career details to the PA Advertising office indicated, quoting the reference number on the envelope. Replies, which should not refer to previous correspondence with PA, will be forwarded direct, unopened and in confidence to the client unless addressed to our Security Manager listing companies to which they may not be sent.

2 Albert Gate
Knightsbridge
London SW7
Tel: 01-235 6080

Chamber of Commerce
House, Harbour Road
Birmingham B15 3DJ
Tel: 021-454 5791

St. James's House
Charlotte Street
Manchester M1 4DZ
Tel: 061-237 4531

14 Manor Place
Edinburgh EH3 7DD
Tel: 031-225 4481

Sales Manager

Electronic Components

£4,000+

Graduate Trainee Managers

£1,500 + car + expenses

Assistant Group Accountant

Beecham Pharmaceutical Division

Special Projects Accountant

Beecham Research International

Management Accounting

Young Chartered Accountant

Seeking Industrial experience

General Manager

Bristol

£3,500

Training Adviser

London

£3,500 + car

SALES AND MARKETING

A growth company in the electronic components field wishes to appoint a Sales Manager of drive and outstanding ability. The successful candidate will be responsible to the Managing Director. He will be required to lead and develop the existing sales force and to spearhead the company's attack on export markets. The company has an excellent record of growth, profitability and technical achievement, backed by a market leading product. It is led by a dynamic executive team, and the Sales Manager will be expected to make a full contribution to the international management of the company. A starting salary will involve overseas travel and proficiency in foreign languages will become essential. Conditions of employment include £3,500 p.a. salary, plus commission, profit sharing, and tax free car allowance, generous ancillary benefits and expenses. Applications are invited from dynamic engineers who are qualified to degree or HNC standard, with a proven record of success in sales force management. (London Office: Ref. 1/D9232/DT Manager)

An International Company, marketing proprietary medicines and baby care products which are brand leaders, through chemist and grocery outlets, invites applications from graduates who are seeking their first position in Sales and Marketing. Initially, the successful candidate will be appointed as representative to gain experience of the Company's products, methods of distribution, trade environment, etc. There are vacancies in several locations. It is intended that these appointments will lead to early promotions in Brand Management, Sales Management or Administration. A starting salary of £1,500 p.a., plus car and expenses is offered. There is an attractive pension and life assurance scheme in operation. (London Office: Ref. 2/H8240/DT Graduate)

FINANCE AND ACCOUNTANCY

The Group Accountant of Industries Limited requires a qualified assistant at the Group Head Office in Knightsbridge. The post offers a first class opportunity to gain practical experience in the financial control of a large diversified group of companies with a turnover of £35m. The duties will include the preparation of monthly reports to the parent board on the operating results of subsidiaries, the consolidation of annual accounts and assistance to the Group Accountant in the control of capital expenditure and group cash flow, investigations, acquisitions and other non-routine financial functions. He will be encouraged to act on his own initiative. The position would suit a young Chartered Accountant with sound professional experience seeking a career in industry. There are possibilities of advancement within the Group. A salary of up to £3,000 is envisaged. The conditions of service are excellent and include a contributory pension scheme and free life insurance. Please write with particulars to: The Group Personnel Manager (AGA/DT), Industries Limited, Trevor House, 100 Brompton Road, London SW3 1EL.

This is an unusual opportunity to join the Beecham Pharmaceutical Division which is responsible for the research, production and marketing of prescription medicines and animal feedstuffs internationally. A number of recent projects has created a vacancy for an Accountant who will report directly to the Division's senior financial executive and will carry out a wide range of projects and investigations in co-operation with the accounting functions in the three Branches of the Division. The job will appeal to a qualified man in his mid-twenties who has at least two years' experience in a lively Company and who believes his potential exceeds the opportunities at present available to him. The experience gained will put the right man in line for management promotion.

Based in the U.K. he will work closely with the commercial and marketing services executives responsible for the antibiotic and other prescription medicines business overseas. He will be responsible for reporting on those activities, preparing relevant management accounting information and financial appraisals. As he will report to a senior accountant, it is not essential that he is as yet fully qualified, but it is essential that he has above average ability.

For both the above appointments competitive salaries will be offered and the men appointed will qualify for entry to the generous non-contributory pension and life assurance schemes operated by Beecham Group. Please send brief career details to the appropriate Personnel Officer, Beecham House, Great West Road, Brentford, Middlesex.

An international medium engineering company, situated north of London, wishes to recruit a young Chartered Accountant, either recently qualified or awaiting results, who wants to make a career in industry. Initially he would gain experience as Assistant to our Internal Auditor. The work includes the close examination of the various controls over sales, inventories, purchases and debtors, the major proportion of which use EDP systems. Further assignments will involve other of the company's systems, at the request of the Director concerned. The salary is negotiable in the region of £2,000 with excellent prospects for the right man, who has the ability to benefit from our management development plan. (London Office: Ref. 3/C2282/DT Accountant)

GENERAL MANAGEMENT

A highly successful and rapidly expanding public company in the packaging industry wishes to appoint a General Manager. The key position has been created because of the planned growth at this particular location in the centre of Bristol. The General Manager will be aged 33-38 and will have substantial experience in either the packaging or high speed batch production techniques. He will be responsible to the Joint Managing Director for the success of the whole plant operation. He will be profit-orientated and his record will clearly show that his qualifications and experience include a knowledge of engineering and management techniques. He will be capable by his leadership and motivation of integrating the production and administrative team into a successful unit. The salary will be negotiable in the region of £3,500 p.a. according to experience and ability. Fringe benefits include a car, BUPA and a pension scheme. (Manchester Office: Ref. 4/D9231/DT General)

PERSONNEL AND TRAINING

A major Company in the food industry is looking for a Training Adviser, who will be based in London. His principal duties will include responsibility for a central training school staffed by both full-time and part-time instructors, to encourage managers of subsidiary companies to continue and improve their training programmes, and liaison with a number of industrial training boards. Applicants should be aged around 35 with a general commercial background at management level, coupled with a sound appreciation of the personnel function to include management development and training in a large company. Personality and initiative are vital as the Training Adviser works at every level and he must be able to sustain and foster the interest and enthusiasm for training that already exists. This is a senior position offering the normal benefits including the provision of a company car. There are genuine prospects of advancement in the medium term. (London Office: Ref. 5/K7202/DT Adviser)

Purchasing Controller

£3,500 + car

Materials Manager

£3,500

Senior Buyer

Electrical Engineering

Production Controller

Pharmaceutical Packaging

Engineering Opportunities

Motor Equipment

Technical Graduates

South Wales or West Midlands based up to £2,000

Environmental Engineer

Beecham Research Laboratories

PURCHASING

The turnover of this profitable engineering company has doubled in the last two years with redesigned products and diversification into new markets. The purchasing budget for goods and services is already in excess of £2 million and the financial benefits which can accrue from a professional approach in this area are significant. The man appointed will be a member of the senior executive team and will report to the Managing Director. Candidates should be under 45 and ideally hold membership of the I.P.S. They should have had at least five years' purchasing experience at a senior level and have controlled a buying department in an engineering company. Salary will be around £3,500 and a company car is provided. Generous help will be given with relocation costs to Yorkshire. (London Office: Ref. 6/C2284/DT Controller)

A well known engineering company, employing over 2,000 and a major unit of a substantial group wishes to appoint a Materials Manager. As part of a close knit and enthusiastic management team, accountable directly to the General Manager, he will be responsible for developing a department placing some £4m. of business a year, principally for his own manufacturing unit, but in respect of certain major commodities, also on behalf of the Group as a whole. Additionally he will be functionally responsible for purchasing activities at two smaller locations. The successful candidate will have a formal engineering training, and a sound grasp of general engineering and foundry supplies markets. More important than specific technical experience, however, is demonstrable management potential and the energy and professionalism necessary to spearhead an attack on materials costs, vendor performance standards and administrative effectiveness in his area. Outstandingly attractive location in an East Anglian regional centre, convenient for London, countryside and coast. Salary negotiable around £3,500 and conditions of employment include realistic relocation expenses, and pension and free life insurance benefits. (London Office: Ref. 7/H8241/DT Materials)

A medium-sized company located in a pleasant part of Cheshire requires a Senior Buyer in a department handling purchases to an annual value of about £1.5m. mainly consisting of raw materials, and finished and manufactured electrical components. Initially he will control, with the aid of a small staff, the entire buying function, reporting to the Purchasing and Stores Manager, and should be capable of promotion to this position in a year's time. Aged up to 50, he should have at least three years experience of buying in the electrical engineering industry, with a knowledge of modern techniques of buying and stores control. Preference will be given to applicants with membership of the I.P.S. and with HNC in electrical engineering. The salary will be negotiated in the £2,000-£2,500 bracket and fringe benefits include superannuation scheme and participation in BUPA. (Manchester Office: Ref. 8/D9230/DT Buyer)

PRODUCTION

Our policy of internal promotion within our international company has created this vacancy within the pharmaceutical production unit at one of our main manufacturing plants in South East England. We have a 7 million annual pack throughput for home and export markets. Reporting to the Plant Manager, he will have overall responsibility for production programmes with particular responsibility for scheduling multi-batch packaging programmes. This includes aerosol filling, overprinting and in-process store. Some 100 staff report directly to him and this includes a high proportion of female labour. Service departments at his disposal include quality control, industrial engineering and packaging technology. He will be expected to participate in operator training. The successful candidate will be a qualified pharmacist or possibly a chemist or chemical engineer to control this function. He must have sound experience of large-scale pharmaceuticals production and fully appreciate the implications of the Medicines Act. He is likely to be aged 28-35 and ready for a career move towards greater responsibility with appropriate financial rewards. A competitive salary will be offered depending on age and experience with generous fringe benefits including relocation expenses. (London Office: Ref. 9/B4157/DT Production)

ENGINEERING

Two important vacancies have arisen with a firm of motor control gear manufacturers, based in Sheffield. A Senior Electronics Engineer is required to specialise in production systems associated with three-phase power circuits and intrinsically safe control circuits, also logic control and thyristor control. Also needed is a Senior Design Engineer to be involved with the mechanical and electrical design of industrial and flame-proof motor control equipment, up to 3.3kV rating. Applicants should be familiar with current specification requirements, standards and practices, with five years' experience and minimum qualifications of H.N.D. They should be capable of complete project conception and development. Salaries between £2,000-£2,400 p.a. will be offered together with a pension scheme and BUPA membership. Please write initially requesting an application form. (Manchester Office: Ref. 10/D9233/DT Engineering)

MANAGEMENT SERVICES

An International Company whose turnover has increased from £15 million to £30 million since 1966 and is planning to double again in the next 4 years, maintains the policy of filling the increasing number of management positions with those who have proved themselves within the Company. The Company is now looking for technical graduates to join the Industrial Engineering Department, where they will have the opportunity to display their potential by carrying out demanding assignments concerned with the achievement of optimum manufacturing costs. Applicants should be 22-28 years old, and preferably should have had some industrial experience. No industrial engineering experience is required as full training will be given. Starting salaries will be negotiable up to £2,000 depending on age and experience. (London Office: Ref. 11/H8242/DT Technical)

RESEARCH AND DEVELOPMENT

A vacancy has arisen for an Environmental Engineer who will be responsible for investigating and identifying factors affecting the internal and external environment of the factory. He will design and implement, in conjunction with the medical, production and engineering departments and contractors, methods to improve the environment. The successful candidate will have an honours degree in chemical engineering or a mechanical engineering degree with post-graduate chemical engineering qualifications. He will ideally have spent some years working with chemical process plant or environmental control. Beecham Research Laboratories are part of the Beecham Group and offer excellent conditions of service including a non-contributory pension and life assurance scheme and a profit participation scheme. Candidates should apply in writing with details of age, qualifications and relevant experience to: Mr. J. O'Garra, Personnel Department, Beecham Research Laboratories, Clarendon Road, Worthing, Sussex.

CONTRACTS MANAGER

For an International Civil Engineering Construction Organisation

The Dredging and Construction Company require a Contracts Manager for construction of sea, outfall and river crossing pipelines. Duties will include preparing estimates, preparing and designing of temporary works. The candidate must have at least three years' experience of this kind and be capable of controlling projects in excess of £1 million. He should be able to take financial responsibilities and be aged about 35-45 years. It would also be advantageous to be a qualified civil engineer and able to speak Dutch—though this is not essential. The position is intended to be a permanent one based at the company's head office at Kings Cross in an attractive part of East Anglia. Periodic short overseas trips will occasionally be necessary. Salary is negotiable with employment benefits normally associated with an international organisation. Applicants will be treated in the strictest confidence and should be sent to the Personnel Officer.

THE DREDGING & CONSTRUCTION CO. LTD.
9 NEW CONDUIT STREET KING'S LYNN NORFOLK
A Member of the Adrian Volker Group: Rotterdam

Financial Controller West Midlands, £3,000 plus

Our Client is a medium-sized company engaged in the fabrication and erection of steel plate work for the process plant industries. It is currently growing at over 20% p.a. This is a new appointment, and the main tasks will be to maximise the cash flow from contracts and to administer an effective system of information for management control. Our Client is looking for a qualified accountant, competent in both financial and management accounting, experienced

in contract administration, and willing and able to contribute to the general management of the business. Salary is negotiable from £3,000 p.a., and there is a non-contributory pension scheme. Assistance will be available with the expenses of removal and rehabilitation. Please write to us stating current salary and how you meet our Client's requirements, quoting reference FC/3128/DT on both envelope and letter. No information will be disclosed to our Client without permission.

Urwick, Orr & Partners Limited
Personnel Selection Division
2 Carlton St. London SE17H 0DE

DESIGN ENGINEERS

Everyone has heard of Black & Decker. It's a name known throughout the world. You may think we're a vast company, concerned only with manufacturing a successful range of domestic power tools. But you're wrong. Quite wrong. Black & Decker is a medium-sized company where everyone is vitally important to the success of which we're so proud. We have an outstanding record of consistent growth, and a major programme of product development. Our products range from home user tools to complex industrial equipment—from garden products to precision automotive machinery. It's a diverse and ever-widening range, designed to meet the needs of a wide variety of individuals. Designed to strict specifications of performance, quality and economy. We need imaginative men, aged between 25-40, to be responsible for all aspects of the design and development of Black & Decker equipment. Qualified to graduate or HNC level (Mech. or Elec.), suitable applicants will most likely have experience in electro-mechanical products, components, or domestic appliances for volume production. Some experience of moulded or diecast components would also be an advantage. The position will be located at Harmondsworth, Middlesex. Starting salaries will cover a wide range and will certainly be in line with the importance attached to the work. Applications should be made immediately although interviews will be planned towards the end of August or to suit individual candidates. Please write for an application form to: Mr. D. Lea, Black & Decker Ltd., c/o 262-282 2130, Maidenhead, Berks.

Black & Decker

AREA LEASING STAFF

Midlands — Home Counties
Salary Negotiable up to £3,250

These are senior positions with definite promotion prospects arising from our continued expansion. Candidates should be aged 25-35 preferably with a professional qualification. Previous experience should include leasing and the ability to negotiate at all levels is essential. Starting salary will be negotiable and progression will be related strictly to performance. Substantial fringe benefits include a non-contributory pension and a company car, assistance with re-location expenses where appropriate. To apply please telephone or write for an application form to:

Personnel Office,
Forward Leasing Limited
17, Colthorpe Rd., Edgbaston, Birmingham 15.
(Telephone: 021-454 6141)
A Member of the Midland Bank Group

REGISTERED HEARING AID DISPENSERS

Top terms for the right man in areas where we have vacancies—Yorkshire, Essex, Northumberland, Durham, South Wales. No dispenser in our company earns less than £5,000 p.a. and our really successful dispensers are on £6,000 p.a. Please do not apply unless you are a dispenser registered with the Hearing Aid Council. Write Mr. Harwood at Communicare Ltd., 32, High Street, Reigate, or telephone Reigate 49161 reversing the charges.

JANSSEN PHARMACEUTICALS require MEDICAL SALES REPRESENTATIVES

The quality and success of our research programme has created the necessity for immediate expansion and we now need representatives to promote our products to hospitals and to G.P.s on the following new territories:—

Yorkshire, Lancashire, N.E. London, N.W. London, Gloucestershire, Cheshire, Devon, N. Ireland and E. Scotland.

Janssen Pharmaceuticals is one of the most successful research orientated pharmaceutical organisations in the world today. The company's products are prescribed in over 140 countries and more than 4,000 publications in medical/scientific journals testify to their efficacy. The men we are looking for need drive, initiative and a level of education that will enable them to derive maximum benefit from extensive and continuous training. In return we offer a salary commensurate with the requirements of the job and fringe benefits which include a car, expenses, bonus and pension provision. If you are prepared to accept a challenge and would like to join a young and fast growing company write, giving full details of yourself to Mr J. Bowen.

Interviews can be arranged locally to suit you. Mr. J. Bowen, Sales Manager, Janssen Pharmaceuticals, Sanderton, High Wycombe, Bucks.

ENGINEERING MANAGER

required by leading aircraft instrument company. Applicants should be mature, professionally qualified, with a minimum of 10 years' experience in the management of an engineering development organisation. Although a specialised knowledge of aerospace instrumentation is essential, the emphasis is on choosing the right man for the job. He will be given a wide range of responsibilities, including project programming and cost control. Preferred age is between 35 and 45. Superannuation Scheme, Company car, assistance with removal expenses and other fringe benefits. Please write in confidence to E.M.17866, Daily Telegraph, E.C.4. If there are any companies to whom you do not wish us to forward your application, please state them and send the list together with a sealed letter of application (addressed to the box number in the usual way) in an envelope addressed to The Box Number Manager, The Daily Telegraph, 15, Fleet Street, London, E.C.4.

SENIOR ADMINISTRATIVE ASSISTANT

Atlantic Freight Secretariat Ltd. is a Company administering the affairs of the North Atlantic Westbound Freight Association and the Canadian North Atlantic Westbound Freight Conference, two of the Major Shipping Conferences in the U.K. trade. The Company is looking for a Senior Administrative Assistant to assist the Directors with the running of Conference affairs, in particular those matters appertaining to the Freight Tariffs. From time to time he will be required to attend Meetings and produce accurate and concise records of proceedings and be capable of working on his own initiative. A high educational standard is required with at least an A level in English. Preference will be given to a candidate with knowledge of the Shipping Industry. Preferred age 30/35 years. Commencing salary to be negotiated but not less than £2,900 per annum. The Company offers a Life Insurance and Superannuation scheme and provides luncheon vouchers. Three weeks holiday after 12 months service. Curriculum vitae marked 'Private & Confidential' to be received by 31st July to be sent to: The Secretary, ATLANTIC FREIGHT SECRETARIAT LTD., Canard Building, LIVERPOOL L3 1DS.

SALES MANAGER CONTRACT ENGINEERING

negotiable about £3,000 p.a. for a reputable and versatile medium sized engineering company located in the West Country. Prospect of early promotion to the Board. The Sales Manager will be responsible to the Managing Director for the further development of the company's business, particularly in relation to complex machining, assembly and project work. Applicants must have served an apprenticeship in mechanical engineering and possess knowledge in breadth of modern machine shop practice. They should have had several years of responsible experience selling engineering products or services to manufacturing industry. Nothing will be disclosed to our clients until permission is given by candidates. Please write briefly quoting Reference No. 4810 to: Ashley Associates Ltd
48 ST. JAMES'S PLACE, LONDON SW1
and at Peter House, Manchester M1 5BB

MARKETING MANAGER

for a leading Company in its field of special engineering equipment, located near Manchester. This is a new appointment and the man chosen will be responsible to the Managing Director for the full marketing and sales function home and export, with overall control of the existing sales force and internal staff. Candidates should be engineers, preferably A.M.I.Mech.E. or with a recognised engineering qualification. Several years' experience in senior marketing management in the engineering industry is essential, and this should have included planning, forecasting, commercial negotiation and administration as well as research, product development and sales promotion. Initial salary will be negotiable about £5,500 p.a. plus bonus and car. Preferred age 35-40. Nothing will be disclosed to our clients until permission is given by the candidates. Please write briefly in first instance quoting Reference No. 4782 to: Ashley Associates Ltd
PETER HOUSE, MANCHESTER M1 5BB
and at 48 St. James's Place, London SW1.

ACCOUNTANT/OFFICE MANAGER

Our clients, Zervys Limited, Cleaners & Dyers, wish to appoint an Office Manager for their Head Office, Hull. The responsibilities will include the Company's Accounts, cash control of 50 branches, wages and salaries, statistics, monitoring company activities, and all relevant company documents, insurances, Leases, etc. The right man will advance to Company Secretary and a Directorship. Commencing salary negotiable. Qualification and commercial expertise are of equal importance. The Company operates a non-contributory pension scheme. If you are interested in this appointment, please write briefly, quoting Reference No. 4838, to: Ashley Associates Ltd
PETER HOUSE, MANCHESTER M1 5BB
and at 48 St. James's Place, London SW1.

Confidential Reply Service

Give full details of your qualifications, past career and present salary. If there is any company to which we should not forward your reply, inform us accordingly but separately.

SENIOR MECHANICAL/NUCLEAR ENGINEER FOR DESIGN

The ideal candidate will have had 10-15 years' experience in managing a design team and be familiar with the practical problems connected with the design, construction and operation of Thermal or Nuclear Power Stations. Coupled with this broad background, he should preferably have a written design background, with the possibility of working overseas. SUPERVISOR, QUALITY CONTROL The successful applicant will have had a broad inspection experience of pressure vessel fabrication and general mechanical engineering, with recent experience of running Quality Assurance Programmes. A corporate membership of one of the major institutions is desirable, along with familiarity with current N.D.T. practices. These positions carry very attractive salaries with excellent working conditions and benefits.

Streets Advertising Ltd.
Vacancy Code No. W113,
57-61, Mark Lane, London, W.I.

This could be your future



If the cap fits—Shell will make sure you wear it.

Join the Shell Fleet now, and you can look forward to adding a nice lot of gold to your officer's cap. But Shell put rich rewards in your pocket too. Top salaries aboard a Shell tanker can now add up to as much as £6,600 with all shipboard expenses found.

Right now Shell have cabin space for Navigating cadets with the sort of qualities that won't keep them cadets for long. If you're aged between 16 and 18½, and have or hope to pass four or more 'O' levels including English and Maths (or Physics) we'd like to see you. Don't worry about special qualifications, we'll give them to you on your training course.

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Please send me an illustrated brochure and further details.

Name _____
Address _____

SHELL TANKERS (U.K.) LIMITED
STP/2 (DT) Shell Centre, London SE1 7PQ

Metal Box

Technical Manager

The Machinery Building Group of The Metal Box Company Limited requires a Technical Manager to co-ordinate production and technical matters within the Group.

The group is involved in the Manufacture of Canmaking and Plastic Bottle blowing Machinery and Container handling equipment for the U.K. Company and its customers as well as overseas subsidiaries and associates.

The Technical Manager will be located in Baker Street but will travel frequently to the group's factories. He will need to develop and maintain numerous contacts with suppliers and customers at home and overseas. He will be required to initiate and innovate in the area of technical and production problems.

The successful applicant is likely to be a chartered Engineer in the 35-45 age bracket and it is essential that he should have experience of machine shop management and detailed knowledge of machine tools and their employment. This is a senior executive appointment which is likely to be filled by an applicant earning at least £4,500 per annum in his present position.

Applications should be made in writing giving full details of qualifications and experience to J. W. Thomson, Head of Staff Recruitment Division, The Metal Box Company Limited, 37, Baker Street, London, W1A 1AN, quoting Ref. MB/TM/2.

Indexer/Abstractor

ERA has a vacancy for an Indexer/Abstractor in its Library and Information Services.

Applicants must have information experience in an electrical or allied engineering environment and, ideally, should have a relevant B.Sc. degree together with a working knowledge of a European language. Duties will include cataloguing, classification (UDC), co-ordinate indexing, abstracting and the compilation of bibliographies. The Association's ICL 1903A computer is being applied to certain information activities and there will be opportunities to participate in this work also. A microfilm store is in use and a collection of visual aid material is being compiled.

Commencing salary will be in one of the following two ranges

£1200-1800
£1300-2300

depending on qualifications and experience. All salaries are reviewed annually to match performance.

Excellent working conditions in a pleasant part of the Surrey countryside. Please apply to Mr. G. J. Dempsey, Personnel Officer, Electrical Research Association, Cleeve Road, Leatherhead, Surrey. Telephone Leatherhead 4151.

ASSISTANT SALES MANAGER SITE ACCOMMODATION

Required by an expanding timber framed system building company operating on a national basis.

Based at Crawley the successful applicant will be responsible for increasing our sales of site accommodation including labour camps. He is likely to be in his early thirties, familiar with system building and experienced in selling to the construction industry.

Please apply, in strict confidence, to the Sales Director, YOUNGMAN SYSTEM BUILDING LIMITED, Manor Royal, Crawley, Sussex. Crawley 23411/29971.

A Member of the SGB Group of Companies.



Carreras Limited is an international company which manufactures and markets a wide range of cigarettes and tobacco for both home and overseas. The plant at Basildon, at which the positions occur, is situated in pleasant surroundings and employs some 3000 people. Continued development and expansion have given rise to the following:

Assistant Chief Engineer

Applications are invited from graduates of around 30 years of age, with at least 5 years' industrial engineering management experience, to assist the Chief Engineer with the operation of a comprehensive Engineering Department and to provide an efficient maintenance service. The duties include direct responsibility for a variety of maintenance functions, together with involvement in the design, installation and modification of plant, machinery and control systems. Ref: D/1

Young Graduate Engineer

The successful applicant will have direct responsibility for the Machine Conversion Workshops with an involvement in the design, installation and modification of associated equipment. Applications are invited from young mechanical engineering graduates with about 5 years' relevant industrial experience. Ref: D/2

Training Officer

The Training Officer is responsible for all process, technical, clerical and supervisory training with involvement in the in-plant management training programme. He will direct and manage an established training function, be responsible for the implementation of current training plans and develop new training ideas and techniques within a training minded organisation. Applicants aged between 25 and 30 years of age with a degree or its equivalent, should have had experience in training and a full knowledge of the operation of an Industrial Training Board. Ref: D/3

Personnel Manager, Carreras Limited, Christopher Martin Road, Basildon, Essex

Assistant Departmental Manager

A young, dynamic man is required to assist the Production Department Manager in achieving his objectives in a department engaged in a highly mechanised manufacturing process. Candidates should be of graduate calibre, around 25 years of age with a technical background. Experience in a manufacturing process industry would be an advantage. Ref: D/4

Buyer

Initial responsibilities will include the application of inventory control procedures, participation in development of existing computer systems and special projects in the packaging field. Thereafter there will be an increasing involvement in the whole purchasing area. A graduate in the age range 25 to 35 years is sought and ideally he should have good commercial experience allied to a knowledge of printing and/or packaging. Experience in computer applications to inventory control problems will be an advantage. Ref: D/5

Attractive salaries will be offered for all the appointments and prospects of advancement are very real. There are generous pension, life assurance schemes and valuable fringe benefits.

Please write in strict confidence, quoting the appropriate reference, giving details of education, qualifications and experience, to:

ASSISTANT REGIONAL DIRECTOR - INSURANCE

Birmingham 33-45 £4000 + Car

A major subsidiary of an internationally acknowledged British Insurance Broking Group seeks to expand rapidly its existing service to industry, commerce and the professions in the Midlands region. Based on Birmingham, the Assistant Regional Director will have the considerable inside support of an established administration, allowing him freedom to devote his energies to the acquisition of new business. His main brief will be to expand brokerage income fivefold in three years.

Candidates, aged 33-45, should offer a minimum of A.C.I.L. or possibly an accounting or secretarial qualification. The right man, however, may have no letters after his name. Candidates must have had not less than ten years' broadly based insurance experience dealing in the main with General, Fire and Accident matters. His last three or four years will have been spent on the outside at a very high level of sales approach. Considerable business contacts in the Birmingham and greater Midlands areas are essential.

Salary is negotiable and, whilst it may be slightly less than £4000 p.a. for a younger man, more experienced people could expect very considerably more than this figure. Benefits include a car—life assurance and pension arrangements—relocation and removal expenses—and the possibility of a seat on the board in due course.

Please write to D. B. REEKIE of A K APPOINTMENTS LIMITED, 20 Soho Square, London W1A 1DS, or telephone 01-734 2476 for your application form. Quote reference C/245R/A. Your identity will not be disclosed without permission.



PROFESSIONAL AND MANAGEMENT SELECTION

The SKF Group World Leading Bearing Manufacturer

which established its European Research Centre in Jutphaas, near Utrecht, Holland, requires:

PHYSICIST or ELECTRONIC ENGINEER

HOLOGRAPHIC FORM ERROR AND VIBRATION MEASUREMENTS

As PROJECT LEADER he will need at least 3 years' experience in laser and holographic techniques.

ELECTRONIC ENGINEER

NOISE AND VIBRATION MEASUREMENT—ON BEARING & BEARING APPLICATIONS

As the LABORATORY ENGINEER and assistant to the Project Leader he will need at least 3 years' experience in noise and vibration investigations. Preferably he will be used to measurements in acoustic rooms.

Please apply briefly in the first instance requesting an application form and further details to:

SKF Personnel Planning and Administration, Group Headquarters, AB SVENSKA KULLAGERFABRIKEN, S 415 50 Gothenburg, Sweden.

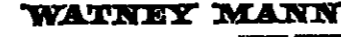
Work Study and O & M

Vacancies exist at various levels for Work Study and O & M personnel in London and Manchester.

- Applicants should have:
- ★ a minimum of A level maths;
 - ★ a formal training in Work Study or O & M;
 - ★ possibly a second discipline, eg. in O.R., Computers, Accountancy or Engineering;
 - ★ membership of a suitable professional organisation.

Please write or telephone for further details and an application form to:

The Recruitment Officer, Group Staff Department, Watney House, Palace Street, London SW1. Tel: 01-834 1266.



Senior CONTRACTS MANAGER

for well established Building Contractor, turnover exceeding £6,000,000. To control Contracts to values of £20,000 to £300,000 in traditional and own System Building. Applicant must have practical experience of this work and have held a similar position, for the right man a Directorship is envisaged. Company car and usual benefits offered, together with the salary appropriate to this job. Age 30-40, holidays honoured. Operation in North and Midlands, base Hull.

Apply in writing to: Chairman, MARKED Private Application, SPOONERS (HULL) LTD., Stoneferry, Kingston upon Hull HU8 080.

ENGLISH ELECTRIC—A.E.I. MACHINES LTD.

Phoenix Works, Bradford 3, Yorkshire

ARE SEEKING A

SENIOR MECHANICAL DESIGN ENGINEER

TECHNICALLY QUALIFIED WITH WIDE EXPERIENCE

He will contribute to the development of new rotating electrical machines for particular applications, calling upon technical support from specialised units, within and outside the Company. He must be accustomed to liaison with customers. After identifying and formulating problems he will analyse all possible options and make his recommendations. He will be responsible for the development of the ultimate designs. Salary commensurate with experience and qualifications. Replies to:

R. CREAVES, MANAGER, PERSONNEL & TRAINING, ENGLISH ELECTRIC—A.E.I. MACHINES LTD., PHOENIX WORKS, BRADFORD BD3 8JZ.

FUNERAL FURNISHING MANAGER

Applications are invited from suitably qualified persons for the post of Funeral Furnishing Manager which will shortly become vacant on the retirement of the present Official.

The person appointed will be responsible for the operation of an already established, modern and profitable Funeral Service.

N.U.C.O. salary plus fringe benefits. Forms of application which must be returned by August 20th 1971 may be obtained from:

General Manager LEEDS INDUSTRIAL CO-OPERATIVE SOCIETY LIMITED, Administration Office, David Street, Leeds LS11 5QP, Yorkshire

ACCOUNTANTS

(CHARTERED, CERTIFIED AND COST & WORKS) The Ministry of Defence (Aviation Supply) requires qualified accountants at the following levels:— SENIOR ACCOUNTANT

£2,704-23,274 (currently under review)

ACCOUNTANT

£2,157-22,567 (currently under review)

THE JOB is interesting and exciting and involves advising on the aerospace contracts expenditure and cost contractors' cost systems.

THE PROSPECTS are very good and although the posts are temporary in the first instance there will be frequent opportunities to join the permanent staff. Promotion opportunities for the right man could take him to over £3000 p.a. All the posts are based on Central London with some travelling to contractors' premises in the U.K. Write for details and application forms to:—

Ministry of Defence (Aviation Supply) (PA/13/71), Room 54, Shell Mex House, Strand, London, WC2R 0DT.

Industrial Chemist

Applications are invited from graduates age 30/40 years with an Honours degree in chemistry, and at least seven years' experience in industrial paint technology, for a leading company engaged in the application of protective coatings.

A knowledge of paint application on continuous coating lines would be an advantage, and previous accountability for the commercial aspect in addition to technical responsibility is necessary.

The successful candidate will be a senior member of a team engaged in the design, installation and operation of industrial painting lines, both in the U.K. and abroad.

The salary paid will reflect the importance of this position, and it is unlikely that anyone currently earning less than £5,000 will be sufficiently experienced.



T. J. Collett (ref: 1947), BARTLEY RECRUITMENT SERVICES, 35, Red Lion Square, London, W.C.1.

Letters will be passed UNOPENED to our client and all applications acknowledged. Companies to which you do not wish your letter to be forwarded should be listed and addressed to the Security Manager.

MANAGER—ACCOUNTS DEPARTMENT

An excellent opportunity exists in a West London manufacturing company, which is rapidly expanding, for a manager of our accounting section of about ten personnel. We are looking preferably for an experienced qualified person, age from 25 to 45. Salary up to £5,000 p.a. Applications should be addressed in the first instance to:

SALES REPRESENTATIVES

We are a company of international repute marketing a range of well established and leading products in the pharmaceutical and toiletries fields. Our growth in recent years has been substantial and now, due to further expansion and promotion, we require the services of three additional representatives.

Territories to be covered are located as follows:—

1. Home Counties North—Based upon Maidenhead/High Wycombe area.
2. Kent and S.E. London postal districts—Based upon Medway Towns.
3. East Anglia—Based upon Cambridge/Bishops Cleeve area.

We require dedicated salesmen who should be self-starters preferably with experience of selling and merchandising consumer products to chemist and/or grocery outlets.

In addition to an excellent salary we offer personal incentive schemes, life assurance, non-contributory pension scheme, company car, together with usual expenses and allowances.

Why not see what we have to offer? Please write in confidence giving details of experience, age and present income to:

The Sales Director STAFFORD-MILLER LIMITED 166 Gafford North Road, Hatfield, Herts.

SALES ENGINEER FLUID POWER EQUIPMENT

HAYDEN-LENZ LIMITED, the major subsidiary of a public Group require Sales Engineers in the North and South for diversification into General Industry.

The products handled will be hose fittings and unique and the market potential immense.

The requirements are for professional Sales Engineers aged up to 35 years with a wide technical background and good knowledge of General Industry.

The ability to set on own initiative and accept responsibility is essential.

We offer a good basic salary, together with commission and anticipate earnings in excess of £2,000 p.a. Subsidy allowances and quality estate car will be provided.

Apply in confidence to: Marketing Manager, Hayden-Lenz Limited, 18, Darvall Road, Sheffield, S8 5AA.

Operational Assistant to Chief Executive

required by a leading manufacturer of instruments for aviation and industrial markets.

Applicants should have a sound engineering background, with experience in development and production departments and qualifications to at least Higher National level, preferably in Production Engineering. Age 30+.

An attractive salary is offered, and usual fringe benefits.

Written applications, in confidence, stating experience, qualifications, age, etc., to A.T.7070, Daily Telegraph, E.C.1.

If there are any candidates in whom you do not wish us to incur your application, please list them and send the list together with your signed letter of application addressed to the box number in the usual manner, The Daily Telegraph, 155, Fleet Street, London, E.C.4.



ENGINEER (MECHANICAL & ELECTRICAL)

WATFORD

£2,835/£3,321

+ £40 Watford Allowance

Applications are invited from chartered mechanical engineers who also have experience or qualifications in electrical and/or marine engineering for the above post in Engineering Services, a part of the Chief Engineer's Department.

This appointment heads a section of Engineering Services concerned with application of mechanical and electrical engineering. This involves static and mobile plant and equipment at docks and warehouses, electrical and hydraulic installations, vehicle fleet maintenance and, in particular, direct control of six Plant Units which hold plant and specialised floating craft for the maintenance of the canal system nationally. Previous experience in any of the following fields would be advantageous: computer studies, plant maintenance programmes, optimum plant utilisation, mechanical design and specification, budgetary control of expenditures, fluid mechanics, marine craft design. There are good conditions of service including luncheon facilities, a contributory superannuation scheme with Interchange arrangements, a generous scale of subsistence allowances and a car mileage allowance for official use.

Applications stating age, detailing experience and qualifications, present post and salary should be received by the Regional Personnel Officer, British Waterways Board, "Willow Grange," Church Road, Watford, WD1 3QA, by Wednesday, 28th July 1971 quoting reference 34/54.

Senior Marketing Executive

£4,000 to £5,000 p.a.

Electrosil Limited, a British-American Company, is now seeking a Commercial Leader, who will report to the Managing Director.

He will be a graduate, around 35 years of age, with a considerable knowledge and experience of marketing techniques and of accepted modern management practices.

He may now be a specialist member of a large organisation, or be in control of a small company, but whatever position he currently occupies, he should be able to demonstrate solid achievement.

His challenge will be to give marketing leadership to an electronic component manufacturer, which expects to become quickly involved in the new European framework.

His rewards will be extensive. In addition to earning a salary in the range described, he can expect multi-national opportunities and the pleasures of working with a young and vigorous team.

He should write now, to the Managing Director, Electrosil Ltd., Pallion, Sunderland, Co. Durham, giving a one-page summary of his career to date. He will receive an immediate reply.



ICFC

Personal Assistant (Personnel)

Industrial and Commercial Finance Corporation is seeking to recruit a Personal Assistant (Personnel) to the Financial Controller of one of the companies with which it is associated.

The company, Hamilton Leasing Limited, is based in London and has six branch offices in main cities throughout the country. The company has expanded considerably over the past 12 years and now has a staff of approximately 200 people.

It is intended that this appointment should eventually lead to a full Personnel Manager's responsibility as the person develops with the company. Commencing salary will be about £2,000 per annum.

Candidates should have two years' relevant experience and education to degree standard or membership of I.P.M. by examination.

If you have relevant experience, write giving full details of qualifications and experience to:

Ian Paton Industrial and Commercial Finance Corporation Ltd Piercy House 7 Copthall Avenue London EC2R 7DD

ANGLO AMERICAN ASPHALT COMPANY LTD.

Production Manager

Location: Taunton, Somerset

Duties: Responsible to the Quarry Division Manager, to supervise all aspects of Winning, Crushing and Coasting Stone.

Qualifications: Applicants should be fully experienced in operating a coating plant to British Standards, including Hot Rolled Asphalt.

Salary will be commensurate with experience, and the successful applicant will participate in a non-contributory pension scheme.

Applications in writing to: Quarry Division Manager, Anglo American Asphalt Company Ltd, Dene Court, Bishops Lydeard, Taunton, Somerset. All information treated in strictest confidence.

SENIOR SALES ENGINEER

required to operate from a London Office. Applicants should be qualified electrical engineers with field sales experience, preferably in Instrumentation Contracting.

This is a permanent position offering the usual fringe benefits, including Pension and Life Insurance scheme, also company car. Reply in confidence to the Sales Manager, stating experience, qualifications and all other relevant details.

S.S.17968, Daily Telegraph, E.C.4.

Company Secretary

for
LR INDUSTRIES LIMITED
a major division of
LRC INTERNATIONAL LIMITED

The position would suit a member of the legal profession or a chartered secretary aged 30 to 35 who has had practical experience in the Secretarial Department of a large commercial or industrial company. The successful candidate should be able to demonstrate a proven ability in the field of Company Law, and should have some experience of patents and trade marks, insurance, statutory enactments, contracts concerning the business, and the general administration of a Secretarial Department.

Prospects, as one would expect in a thriving organisation, are excellent. The Company Secretary will also act as Assistant Company Secretary, LRC International, and in such capacity be responsible to the Group Secretary. In addition, he will be Secretary of several non-trading companies in the Group.

Our headquarters, sited at Chingford, are the focal point for the Company's activities, which include manufacturing and marketing of a wide range of consumer products. There are other subsidiaries in the U.K., Europe and Scandinavia, whilst the parent company has extensive worldwide interests.

Commencing salary will be in the region of £7,500 per annum, car will be provided and fringe benefits include a non-contributory pension scheme and extensive sick benefits, which include permanent health insurance.

Please telephone or write for an application form to: **Personnel Manager, LR INDUSTRIES LIMITED, North Circus Road, Chingford, London, E.A. Tel: 01-527 2277.**

LR INDUSTRIES LTD

Hepworth & Grandage Ltd.

SUNDERLAND

MACHINE SHOP MANAGER

Hepworth & Grandage Ltd. are one of the world's leading manufacturers of petrol engine components. Their modern Sunderland factory has more than 1,000 employees and is concerned with the manufacture of Piston Rings, from casting to finished product. These are produced in high volume batches to stringent quality standards.

The Machine Shop Manager is accountable to the Works Director. He will be responsible for the organisation and economic operation of the Machine Shop and will be required to liaise and co-operate with other Departmental Managers.

Applicants should have at least an H.N.C. or equivalent. Experience in the organisation and control of a mixed labour force of at least 250 in the Engineering Industry is essential. Knowledge and experience of workshop services, e.g. Work Study, Progress, Production Engineering, Cost Systems and Budgetary Control will be an advantage. It is unlikely that the successful applicant will be under 35 years of age.

This is a Senior Staff position with the normal conditions of service and benefits. Salary will be in line with the responsibilities involved.

Applications, in strictest confidence, giving details of age, education, experience to date, should be addressed to: **S. G. Waller, Works Director, Hepworth & Grandage Ltd., North Hyllon Road, Sunderland, Co. Durham.**

CUSTOMER ACCOUNTS MANAGEMENT

TV RENTAL

We are currently re-shaping our Head Office organisation and need to strengthen our management team at 2 levels. We want hard working, ambitious men prepared to use all their talents to the fullest extent to provide the best possible accounting service to customers and showroom staff.

AREA ACCOUNTS MANAGER

commencing £2,750-£3,000 p.a.

Based at head office but with a fair amount of travel to showroom locations around the U.K. Responsible for about 160,000 accounts. 30-40 age group.

REGIONAL ACCOUNTS MANAGER

commencing £1,500-£1,750 p.a.

Also based at Bedford but with occasional travel to showroom locations. 25-30 age group. Applicants are invited from men with some or all of the following attributes:

- Good Education
- Formal accounting or book-keeping training
- Experience of office staff management
- Experience of large volume accounts administration in rental or similar industry
- Experience of working with computer based systems
- Ability to work with management and staff at all levels
- Ability to pay great attention to detail without losing sight of the broader aims.

These are important positions in a company with a tremendous growth record and continuing expansion ahead with the added stimulus of colour TV. Good Pension Scheme, Free Life Assurance, Three Weeks Holiday, attractive working conditions.

Written applications giving full details of experience and salaries to:

**R. L. Funnell
Granada TV Rental Ltd.
PO Box 11
Amphill Road, Bedford**

GRANADA TV RENTAL

professional salesmen

London, Leeds, Bradford
Reading
£3000+ Volvo car

Brooklands Motor Company Limited, a member of the Lex Service Group and the largest retail distributors of Volvo cars, wishes to appoint additional top-calibre Salesmen to consolidate, develop and expand Volvo business in London, Yorkshire and Berkshire.

These are positions calling for experienced Salesmen aged 23-35 with at least two years' successful selling in such fields as business machines, industrial equipment, fast moving consumer goods or insurance. Motor trade experience is not essential or preferred. They should have the drive and initiative necessary to make a name for themselves in an aggressive professional environment and be able to assimilate comprehensive company training. They will be involved in selling new Volvo cars and accessories to reach agreed profit objectives while maintaining a constant flow of new business.

These are demanding but highly rewarding appointments. Generous commission rates and substantial basic salaries will ensure an income of at least £3000 per annum with potential for substantially more. For ambitious and successful men, the promotion prospects with the Group are excellent. Additional benefits include non-contributory pension and sickness schemes.

Write with full personal and career details to: **S. Leach Esq., Brooklands Motor Company Limited, Lex House, 370/386 High Road, Wembley, Middlesex. Tel: 01-903 3611.**

Lex Service Group

Senior Personnel Officer

c.£2,750 SW.London

An operating subsidiary of a large International Group of Companies, which manufactures a wide range of toys, prams and other leisure goods, have recently created an interesting vacancy for a Senior Personnel Officer to be located in Wimbledon.

Applicants should:-

- Be around 26 to 35 years of age.
- Hold a university degree or equivalent and have completed a recognised post graduate training in Personnel Management. Associate membership of the Institute of Personnel Management will be an asset.
- Have had at least three years' experience in all facets of factory personnel management preferably in the Engineering Industry. It is essential that applicants' experience should include Recruitment, Salary and Wage Administration and Industrial Relations.

The successful applicant will be responsible to the Divisional Personnel Manager for the whole of the Site Personnel function, excluding training, for approximately 1,800 staff and manual workers. The Site is highly unionised, therefore Industrial Relations are of prime importance and will occupy a considerable proportion of the successful applicant's time. He will be responsible for directing the work of two Personnel Officers, Safety Officer, Canteen Manager and clerical staff.

An attractive salary will be paid, together with excellent conditions of employment.

Please apply in writing, giving full details of age, education and career to date, to:-

**Mr. E. G. A. Pook,
Personnel Manager,
Tri-ang Pedigree Limited,
Morden Road, Merton,
London, S.W.19.**

Head of Sales-Digital Systems

GEC-Elliott Process Automation is a major British company engaged in designing, manufacturing and selling industrial automation and telemetry systems. In order to intensify our sales effort in the field of tailor-made digital systems, which employ solid state techniques, and to consolidate the high level of success of our standard product range, we are now looking for someone to head the Digital Systems sales function.

Reporting to the Sales Manager, he will be responsible for the co-ordination and administration of six product orientated Sales Engineers, and will be expected personally to assume an active selling role.

Candidates must have detailed knowledge of the industrial automation industry, allied to proven sales ability. Suitable applicants will probably be in their 30's although consideration will be given to younger men with relevant experience.

We offer an attractive starting salary and fringe benefits, including assistance with relocation expenses to Leicester.

Apply with brief details to:
**Mr. P. Mann, GEC-Elliott Process Automation Ltd.,
New Parks, LEICESTER**

GEC-Elliott Process Automation Limited
A member of the GEC-Elliott Automation Co. Ltd.

Someone he'll always see: the man from Merrell

Persuading doctors to prescribe Merrell ethical pharmaceutical products is no ordinary sales job. It takes well-documented reasoned argument based on both a thorough knowledge of our products and their specific value to doctors.

This isn't the sort of information that can be conveyed by just any hard-selling rep's patter. Merrell salesmen must understand their doctor's work, and recognising how little time he can spare, they must be thoroughly professional in all aspects of their job.

So we put them through a comprehensive training course, which prepares them to call on GPs and doctors in hospitals. And then to make sure their wholesale and retail chemists are well stocked up with our products, ready to supply.

What's more, we try to select the right people from the start: experienced medical representatives, or men with proven sales ability in other fields. We will also consider other applicants without previous sales experience who are convinced they can meet the requirements of this job.

With or without experience, total income will be very competitive—in the case of experienced men, rising to over £2,000 a year. Plus a company car, expenses and relocation assistance when necessary.

Merrell's growth record over recent years and plans for continuing expansion mean that we need men now in the following areas:

Tees-side; Yorkshire (Barnsley/Rotherham area); North Lancs (Blackburn/Burnley area); Berkshire/Part West Surrey; South Gloucs/North Bristol.

If you believe you are the man to fill one of these important vacancies, write very briefly, giving details of your qualifications and experience to: **The Sales Director, Merrell Division, Richardson Merrell Ltd., 20 Savile Row, London W1X 2AN.**

Merrell

Triang Graduate?

If you are not yet committed to a career, the RAF may have good news for you.

Your degree can earn you extra seniority as an RAF officer—in flying, engineering, teaching or other ground branches. Consider the RAF as a business terms: it has a payroll around 100,000, a budget of £600m, and it is committed to a rapid rate of technological advance in many different fields. Any business of this size and nature obviously requires junior managers of the very highest calibre. It is in this light that the RAF regards its junior officers. Their pay, their work and their prospects all reflect this.

As a graduate, you are especially well placed: in the short term, you have advantages of seniority; and in the long term, excellent prospects of promotion through the RAF's senior management stream.

Further information can be obtained from your Careers and Appointments Officers—or by posting this coupon.

To Group Captain E. Batchelor, RAF Adastral House (SVQ2), London WC1X 8RU. Please send me information about graduate entry to RAF commissions.

I have/expect to graduate with a degree in _____ Name _____
Address _____
(subject) _____ Date of birth _____
on _____ (date) _____
at _____

Royal Air Force

SALES REPRESENTATIVES

Charrington and Company Limited, a regional company of the Bass Charrington Group, requires Sales Representatives to operate within territories covered by the London area and the following counties:

Norfolk, Suffolk, Bedfordshire, Cambridgeshire, Surrey, Essex, Sussex, Buckinghamshire, Hertfordshire, Kent, Berkshire.

Successful applicants with at least 2 years' experience representing a manufacturer to the retail trade will be helping to negotiate and expand the company's business in the free trade market. A good salary will be offered together with a company car and out of pocket expenses. Free life assurance and contributory pension scheme. Holidays honoured this year three weeks normally.

Apply giving brief details of age, career to date and present salary to:

**D. C. Tubridy, Personnel Assistant,
Charrington and Company Limited,
Anchor Brewery, Mile End Road,
London E1 4UL.
Tel: 01-790 1860 ext 33.**

Bass Charrington

Supplies Manager

For a manufacturing company in the Midlands with a purchasing budget of £5-£7 million annually. The post is very senior, and carries full responsibility for the purchasing and material control functions.

This is a position which calls for a strong personality in acquiring an unusually broad range of materials, and applicants should have a thorough knowledge of purchase office systems, coupled with budgetary controls. Experience of material control is essential, and a familiarity with computer operation as related to the supplies function would be a distinct advantage.

The successful applicant will probably be approaching forty years of age, will have carried similar responsibilities, and is unlikely to be earning less than £3,500 per year now.

Please apply giving age and details of career to date to: **Position Number ABS 445, Austin Knight Limited, Hagley House, 85 Hagley Road, Birmingham B16 8QG.** Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.

AK ADVERTISING

Assistant Broadcast Officer in London

The Post Office Public Relations Department in Central London requires an Assistant Broadcast Officer.

He would be required to arrange briefings, facilities, interviews, etc. for the news and feature men of the BBC and ITV. It is a job that might take him from television studios in London to Goonhilly in Cornwall—usually with radio and television crews.

Apply if you have experience in broadcast journalism, film-making or organisational work for broadcasters.

The salary scale is £2,135 to £2,540 but starting salary should be above the minimum for a well-qualified candidate. Benefits include over 4 weeks' annual holiday.

For an application form please write, quoting D.496, to:

**Miss E. A. Keating,
Post Office Central Personnel Department,
Room 2121, 23 Howland Street,
London, W1P 6HQ.**

POST OFFICE

MARKETING DIRECTOR

for Osborn Steels

Osborn Steels is an expanding company in the Private Steel Sector manufacturing High Speed, Stainless and Alloy Tool Steels, and is part of a major Steel and Engineering Group. A Marketing Director is required to head up the development of a Marketing function.

Reporting to the Managing Director, the Marketing Director will direct and control the Home and Overseas Marketing Activities of the Company. He will be required to formulate and implement marketing strategies and have direct responsibility for sales and profit objectives for the Company, which has an eight figure turnover.

This is a new and challenging opportunity and also for a man aged 25-50, with qualifications in Engineering and Metallurgy, and at least five years' experience in marketing industrial products. Knowledge of steel or allied industries would be advantageous, together with some formal study of marketing.

The starting salary will be generous and commensurate with the importance of the position, and there are the usual fringe benefits.

Write to P.M.D. Crick, Managing Director,
Osborn Steels Limited, Nether Lane,
Ecclesfield, Sheffield, S30 2ZU.

CHEMIST

If you are a young man, possessing a chemistry degree or similar professional qualification and some knowledge of dyestuff manufacture we should like to hear from you.

The Company is embarking on a new phase of development and the right man will be closely involved in the development of new and existing processes, he must respond to a professional environment.

Please write fully, in confidence, to the Personnel Officer.

**The Yorkshire Dyeware & Chemical Co. Limited,
Hunslet Road, Leeds LS10 1HJ.**

HOME SALES REPRESENTATIVE

TRI-MOR REFRACTORIES

Morgan Refractories Limited, leaders in the field of Monolithic Refractories, have a challenging vacancy in London and South East England.

This is a key position calling for a man having a background in the Heat-treating industries. Knowledge of advantage but is not essential. A comprehensive training programme will include both works and field sales aspects of the job.

We offer a good salary, company car, incentive bonus, free life assurance and contributory pension scheme.

Please write to:
Staff & Personnel Manager, Morgan Refractories Limited, Neston, Wirral, Cheshire, L64 3RE. Telephone 051 336 3911.

Morgan

AIR SHIELDS (U.K.) LTD.

A NARCO MEDICAL COMPANY

Due to expansion we require the services of specialist Salesmen as follows:

- Ref. A.S.M. Medical equipment Salesmen who will be responsible for the sale of AIR-SHIELDS specialised medical equipment, including the ISOLETTE Infant Incubator, to hospital Medical and Nursing staff in the U.K.
- Ref. N.M.C. Salesmen with the necessary background to sell, by demonstration, LIFE SCIENCES INSTRUMENTATION to University and Industrial Research Departments.

Both positions command an above average salary, plus participation in the Company incentive scheme. A Company car (Volvo) is provided along with the usual expenses and allowances.

Please submit, in writing, personal and business history details to:

**D. Hamer, Market Planning Manager,
AIR-SHIELDS (U.K.) LTD.,
Towerfield Estate, Shoeburyness, Essex.**

Salesmen at £3,000+

An opportunity has arisen for successful salesmen to join a fast expanding subsidiary of the Electrolux Group in the field of environmental hygiene.

The post offers long hours, dirty wet cold conditions and difficult to get out appointments, but you are of exceptional calibre and capable of earning £3,000 per annum and more.

Earnings are guaranteed at not less than £1,500 per annum and a company car is provided. A minimum of four weeks theoretical and practical training is given to provide experience of the wide variety of work involved.

Please apply in writing stating your age, details of your achievements to date, and why you think you are a suitable candidate.

**J. J. M. Glasse, Director,
The Speed-O-Klene Equipment Co. Ltd.,
178 Bedford Road, Kempston, Bedford.**

DELTA CAPILLARY PRODUCTS

formerly NIBCO LTD.

require a

MARKETING REPRESENTATIVE

Norfolk, Suffolk and Essex. We seek a man who is enthusiastic, objective and willing to accept training. A background in sales or distribution to the Plumbing and Heating Trade would be advantageous. We offer in return a career with a sales orientated market leader, good remuneration, conditions, including superannuation scheme and company car.

Apply in first instance to the Sales Manager,
**DELTA CAPILLARY PRODUCTS LTD.,
17, Station Road, Watford, Herts.**

ASSISTANT GENERAL MANAGER

FOR NORTH EAST FINANCE COMPANY

Young, ambitious and fully experienced in all aspects of Credit and Office Management. Ideal opportunity for successful person earning high salary in present position, but desiring to earn more. Good working conditions with attractive fringe benefits. Write in confidence to **A.G.17960, Daily Telegraph, E.C.4.**

MANAGEMENT ACCOUNTANT

REQUIRED

To be responsible for Financial and Cost Records, preparation and interpretation of production and marketing budgets, monthly and interim accounts, statistics and products evaluation.

This is a new senior appointment with commensurate reward and provides a unique opportunity for advancement in expanding public company, for dynamic man about 30 years old able to make positive contribution to Management Team. Some administrative experience in industry would be an advantage.

The company is Yorkshire based, manufacturing and marketing a range of transmission products. Reply in writing giving full details of previous experience and qualifications to:

**J. M. Wigley,
H. BRAMMER & CO. LTD., Hudson Road, Leeds, 9**

ARDROA

A leading British Company providing industrial chemical systems for surface treatment, cleaning and flux detection, is expanding rapidly. Currently we have vacancies in the following Areas for

SALES ENGINEERS

- City of Birmingham.
- Greater London, South of the Thames.
- Greater London, North of the Thames.

Whilst preference may be given to applicants in the field of metal finishing and/or chemical cleaning, we are looking for young enthusiastic

SALES ENGINEERS

in the age group 25-35

WHO WANT to join a market leader,
WHO WANT to join an expanding company,
WHO WANT promotion prospects at home and/or overseas.

Company car provided, pension scheme. Good salary and Commission.

WRITE to:
**B. H. Leaman, Field Sales Manager,
COMARCO Limited,
COMARCO Road, Brentford, Middx.
ARDROA LIMITED is a member of the BENT CHEMICALS INTERNATIONAL Group of Companies.**

Editorial and Publicity Assistant

An experienced assistant is required for a busy technical editorial/publicity department.

Applicants will need to have had technical, journalistic and editorial experience and be capable of handling all types of specialised house-journal and publicity brochure production. A high degree of tact and a personality which encourages the co-operation of technical experts will be valuable, together with some background of publicity and public relations in the record-press-exhibitions, open days, radio and television, press relations, films, directed to the efficient presentation of ERA.

The successful applicant will most likely be within the 25/35 year range, but any candidates will be considered, provided they have a relevant background, plenty of enthusiasm and the ability to work with the minimum of supervision.

An attractive salary will be paid in the range £1288 to £2370 depending on age and experience. Working conditions are excellent and we are located in a pleasant part of the Surrey countryside.

Please apply to:
**Personnel Officer,
Electrical Research Association,
Cleveley Road,
LEATHERHEAD,
Surrey.
Telephone: Leatherhead 4181.**

Friedland

Manufacturers of Chimes and Bells require an

Assistant to the Works Manager

for ensuring that production objectives are achieved by

- Checking that components are available.
- Checking that jigs and tools are available and in good order.
- Planning and manipulating the operator force.

A total flow production plant is already established. Experience gained in a forward thinking manufacturing environment is essential.

Age 28-35
Salary negotiable. Contributory pension and life assurance scheme.

Please send details to **D. T. Pleeth,
V & E Friedland Ltd
Stockport, Cheshire, SK5 6BP.**

MILL REEF LIKELY TO HAVE SEVEN RIVALS AT ASCOT

MILL REEF was made a 5-4 chance for the King George VI and Queen Elizabeth Stakes when betting opened yesterday. Ascot's big mile and a half race will be run a week tomorrow. I do not anticipate more than eight starters.

William Hill and Ladbrokes differ considerably in the prices they offer against Mill Reef's likely opponents. William Hill has Irish Ball at 7-2 whereas Ladbrokes make him a 2-1 chance. Ladbrokes offer Ortis at 1-1 but 7-2 is available from Hill.

The best odds offered against Stintino and Politico are 12-1 and 16-1 respectively. Bright Beam and Loud, likely pacemakers for Mill Reef and Ortis, are both quoted at 200-1.

Mill Reef has continued to please trainer Ian Balding since Mr Paul Mellon's brilliant colt recently added the Eclipse Stakes to his Derby laurels. Following Ascot Mill Reef is likely to be rested until the autumn.

Irish Ball fully satisfied his trainer, Philippe Lallie, in a group at Chantilly yesterday morning and Lallie confirmed him a definite Ascot runner. Peter Walwyn wants rain for the exhilarating four-year-old Ortis, who scored a spectacular Har-



Chicoutimi, right, ridden by Geoff Lewis, beating the odds on Dancing Rib (David Yates) in yesterday's Rye Stakes at Brighton.

SKYHAWK IS BEST OF DAY

By Our Course Correspondent SKYHAWK, third to Executive at Newbury last Saturday, should improve on that running in the Crawley Down Stakes (245) at Lingfield today.

This Sea Hawk II colt, trained by Scobie Brasley, had run well earlier behind Bassopierre over today's distance at Epsom. The opposition seems less formidable this afternoon and it could be Skyhawk's turn this time.

Lester Pigott rides Blue River under the smallfield flag in the Donnan Handicap (415) on their York running last month but is given slight preference.

Sam Armstrong's Grey Autumn, a winner at Doncaster last week, will have her next race in the Royal Woodford, 10 miles, next Tuesday. Charming Jacky

Lingfield Park card

STEWARDS: Lord Aberavenny, Mr J. Rogerson, Mr T. Egerton, Maj. Gen. J. d'Avellan-Goldsmid, Lord R. Pratt, Mr K. Kinderley.

Racecard number (Jackpot prefix in light type) is shown on left. This season's form figures in black. Apprentices' allowances in brackets. C-course winner. D-distance winner. EF-beaten favourite. Draw for places on right.

Advance official going: GOOD TO FIRM. EFFECT OF DRAW: High numbers best up to 1m. ALL RACES FROM STALLS.

2.15 (Jackpot Prefix 1): BIRCH MEAD SELLING PLATE 2-Y-O Value to winner £144 6f (8 declared, Straight Forecast)

2.45 (Prefix 2): CRAWLEY DOWN STAKES 3-Y-O £507 12m (7, Dual Forecast)

3.15 (Prefix 3): ROUND COURSE HANDICAP £475 12m (7, Dual Forecast)

3.45 (Prefix 4): SMALLFIELD PLATE 2-Y-O £552 6f (7, Dual Forecast)

4.15 (Prefix 5): DORMANSLAND HANDICAP 3-Y-O £475 6f (8, Straight Forecast)

4.45 (Prefix 6): BLECHINGLEY HANDICAP £552 12m (6, Straight Forecast)

5.15 (Prefix 7): HENRY GEE MAIDEN STAKES 3-Y-O £489 12m 24y (5, Straight Forecast)

5.45 (Prefix 8): WATERGATE APPRENTICE HANDICAP Value to winner £578 7f 123y (5 declared, Straight Forecast)

6.15 (Prefix 9): ALICE HAWTHORN STAKES 2-Y-O £511 5f (7, Dual Forecast)

6.45 (Prefix 10): RED DEER STAKES (Handicap) 3-Y-O £620 5f (8, Straight Forecast)

7.15 (Prefix 11): MOTHERWELL STAKES 2-Y-O £445 6f (4, Straight Forecast)

7.45 (Prefix 12): ELANTYNE STAKES (Handicap) £419 12m (7, Dual Forecast)

8.15 (Prefix 13): RUTHERGLEN STAKES 3-Y-O £455 12m (10, Dual Forecast)

VETERANS DAY AT BRIGHTON

TWO sprightly twelve-year-olds, Be Hopeful and Scots Fusilier, who between them have won a total of 45 races, shared the honours at Brighton yesterday.

Both were successful in their respective races, the Friend-James Memorial Handicap and the Halkham Selling Stakes.

Be Hopeful's victory was a fairly comfortable one. The colt came with a late run to take it five furlongs out and defied all the efforts of hot-favourite Red Mask to catch him.

When he retires, Be Hopeful will have a golden double, said Peter Walwyn as he greeted his favourite, who was responsible for starting the Lambourn trainer on his successful career.

95th race - I bought a yard in Lambourn and had not been given a single chance, says Mr Percival Williams, who offered Mr Be Hopeful as a yearling, said Walwyn, who added that yesterday's appearance was Be Hopeful's 95th.

Atty Corbett also holds Scots Fusilier in similar affection. This yearling was competing in his 97th race and had to pull out all the stops to hold off Coin by a head.

The meetings has started with a reverse for favourite beater by Chicoutimi in the Rye Stakes. Geoff Lewis' colt, the 11-10 favourite, coming with a typical flourish to catch Dancing Rib in the last 20 yards.

Lewis's fortunes, however, changed in the Hurstport Handicap when his mount, Welsh Advocate, displaced him in the field, bolted for the top and after Aberdeen charged the latter and was then reluctant to line up and finally whipped round as the race started.

Argent d'Or and Bunto were also slowly away and the event became a procession, being won easily by the 11-10 favourite, registering his second win of the season over this course for Jevington trainer Ben Wise.

An inquiry followed and after finding the starter, Capt. Dick Smallwood, the stewards were of the opinion that the ragged start was caused by many of the field getting unseated and that no blame was attached to anyone.

From Newmarket FLASH OF GOLD HAS IMPROVED By Our Resident Correspondent With the firm going cutting down the number of Newmarket runners at today's meetings...

ALDI LEADS THROUGHOUT Aldie, who two years ago gave Philip Waldron his first winning ride, yesterday gave him his 101st, leading all the way in the 22-1 New Victoria Centre Cup at Nottingham.

COURSE SPECIALISTS LINGFIELD PARK Course under -£45 (11m): Charlie Bellows (2m) 11-10; 12-1; 13-1; 14-1; 15-1; 16-1; 17-1; 18-1; 19-1; 20-1; 21-1; 22-1; 23-1; 24-1; 25-1; 26-1; 27-1; 28-1; 29-1; 30-1; 31-1; 32-1; 33-1; 34-1; 35-1; 36-1; 37-1; 38-1; 39-1; 40-1; 41-1; 42-1; 43-1; 44-1; 45-1; 46-1; 47-1; 48-1; 49-1; 50-1; 51-1; 52-1; 53-1; 54-1; 55-1; 56-1; 57-1; 58-1; 59-1; 60-1; 61-1; 62-1; 63-1; 64-1; 65-1; 66-1; 67-1; 68-1; 69-1; 70-1; 71-1; 72-1; 73-1; 74-1; 75-1; 76-1; 77-1; 78-1; 79-1; 80-1; 81-1; 82-1; 83-1; 84-1; 85-1; 86-1; 87-1; 88-1; 89-1; 90-1; 91-1; 92-1; 93-1; 94-1; 95-1; 96-1; 97-1; 98-1; 99-1; 100-1; 101-1; 102-1; 103-1; 104-1; 105-1; 106-1; 107-1; 108-1; 109-1; 110-1; 111-1; 112-1; 113-1; 114-1; 115-1; 116-1; 117-1; 118-1; 119-1; 120-1; 121-1; 122-1; 123-1; 124-1; 125-1; 126-1; 127-1; 128-1; 129-1; 130-1; 131-1; 132-1; 133-1; 134-1; 135-1; 136-1; 137-1; 138-1; 139-1; 140-1; 141-1; 142-1; 143-1; 144-1; 145-1; 146-1; 147-1; 148-1; 149-1; 150-1; 151-1; 152-1; 153-1; 154-1; 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FIDLER, 63, SETS A HOT PACE IN FRENCH OPEN

By MICHAEL WILLIAMS in Biarritz
ROGER FIDLER, 63, of West Kent, scored a six-under-par 63 to lead the opening round of the French Open golf championship at Biarritz yesterday. Scoring in the first round as predictably low.

Two courses are being used and 15 miles away, La Nivelle—where the par is 63—Peter Thomson, of Australia, Clive Clark, of Great Britain, and Gary Bate-

of South Africa, shared the best score of 63 with 64 apiece. Today, the whole field ranges courses before returning to Biarritz for the second round on Saturday. Fidler, who has a clear picture of the holes after holes have been completed. For all the low scores, a number of players have left themselves with a good deal of ground to make up. Tommy Tom took a disastrous 80, losing two sevens at La Nivelle while Huus Luu, of Formosa, runner-up in last year's British Open championship, had a rather disappointing 81 at Biarritz.

Clark could well have taken lead at La Nivelle but for the 17th, just a par four, yards but well within reach. He was in with an iron, he even took a free stroke. Five even so, he was back in 31. Fidler's 63 at Biarritz was his best score by three strokes, very much the same as he did in the burning heat of the day, but began with five in the first six holes, and he was in with an iron, he even took a free stroke. Five even so, he was back in 31.

Shot bunkered. Fidler's inward half is in the dream began to fade. He bunkered his second to 11th to take five. And his nine of 35 was only one having got one back with a red put for a three at the end of another 18th for a 32.

will not forget his first nine in a hurry. Two woods to 12-yard first brought him a four, he took a birdie at the 10th to six feet at the second two more woods to the 47th-third for another birdie.

noted par brought him back to the next, but he held 12ft for a birdie at the 10th about the same distance at the next for a three, putting strokes come only but Fidler did not let it him.

Bannerman, the third ton in the Open Championship last week, had a surprise member of this year's team. Nov. 29, seventh in the order of his 67 yesterday would win him no harm. I much better than in

Unbeaten Hoban strikes back to finish sixth

By J. B. WADLEY in Bordeaux
BARRY HOBAN, Britain's lone rider, has trailed eight mountainous stages, but yesterday, on the flat roads between Mont-de-Marsan and Bordeaux, he was back with the leaders and finished sixth.

But more than two minutes ahead of Hoban came race leader Eddy Merckx, who won the sprint that mattered from fellow-Belgians George Van Den Bergh, a rival, and team colleague Roger Swerts. It was an astonishing performance by Merckx, who for the last three days has showed indifferent form in the Pyrenees. Indeed, before the start of Wednesday's final stage, he was considered pulling out. His morale was low and he was suffering from lack of sleep in the same mountainous descent where Luis Ocaña crashed and retired.

Ocaña's shadow. Despite brilliant sunshine, the shadow of Ocaña's misfortune hung heavily over the starting town of Mont-de-Marsan, where the Spanish star has lived for 16 years.

A big send-off had been planned for his farewell setting out on the final stage of a Tour which he had virtually won a year ago. The Alps. Ocaña is making a good recovery. Merckx visited him at his home not far from the starting line.

This stage—a hot Landes pine forest—was always a "promenade." Not even the allocation of three hot-spot sprints in 15 miles could

Barry Hoban. Hoban's average speed much above that of a hard-riding week-end cyclist. The 18-mile leg was one long hot-rod, but the usual café raids for bottles of anything cold, riders were also snatching bracken from the roadside to protect their necks from the burning sun.

Plot foiled. When Raymond Riote attacked with 58 miles to go, it seemed to be part of a plan for Barry Hoban to win a team colleague of the Wakefield rider.

Instead of Riote being the nucleus of a group of tough riders whose flight would not worry leader Merckx, the man in the yellow jersey decided to join in the party.

It was a typically audacious move by the Belgian, who worked with tremendous energy in company with Van Den Bergh, Swerts and Van Der Vleuten, all of whom while Riote was content to sit at the back and watch.

Yet Riote was still last in the Bordeaux sprint. Hoban received a prize for being the friendliest rider at the stage start, but at the end he was not so pally. He said: "The plan was to attack on the 17th. But who does he take with him? Merckx—who has now doubled his lead over an Impie. The latter is a member of the Hoban-Riote team."

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Women's Golf

By ENID WILSON at Kedleston Park, Derby
KENT won the ELGA County Championship for the second time when they beat Gloucestershire by six games to three and so came through the series undefeated.

Norfolk finished in second place by winning from Lancashire by five games to four, this being the first time since 1937 that the Northerners to third position and Gloucestershire finished fourth.

The previous success of Kent was in 1936. All this season they have looked to have a fine chance of capturing the title again. This week they have had a tremendous tonic in the presence of the Welsh champion, Miss Walker at the head of their team.

Although undoubtedly suffering from fatigue from her exertions at Alwoodley and Ganton during the last three weeks, she has continued to strike the ball well. Her only sign of fatigue has been in the vicinity of the hole where one or two short putts did not drop.

Sixteen victories. Kent also had a bronze medalist in the British championship, Lindy Denison Pender, who with her partner, Miss Walker, captured the title for the first time in 22 and very nearly home in 32 and very nearly home in 32 and very nearly home in 32.

Gloucestershire took the top four from Kent at the 23rd hole. The Gloucestershire pair won the fifth extra hole when the opposition were 1-2 down. Needing three singles to clinch the championship Kent secured four.

Norfolk win over Lancashire must give the Midlands great cause for satisfaction. For a team outside their own area they did remarkably well.

Gloucestershire 3 Kent 6. Gloucestershire (1st) 3 Kent 6. Gloucestershire (1st) 3 Kent 6. Gloucestershire (1st) 3 Kent 6. Gloucestershire (1st) 3 Kent 6. Gloucestershire (1st) 3 Kent 6.

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BOWLS. COUNCIL MATCH. Devon 103. Devon 103. Devon 103. Devon 103. Devon 103. Devon 103.

Tour de France

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Miss Goolagong & Virginia Wade are tumbled out

By LANCE TINGAY at Hoyalake
EVONNE GOOLAGONG, of Australia, the Wimbledon champion, was beaten in the Rothman's North of England Open lawn tennis championships yesterday evening, brought down in a gusty wind by Patti Hogan, the 21-year-old fifth-ranking American.

This setback to the newly-crowned champion is not entirely surprising. To sustain invincibility is always a difficult task for a new champion and never more so during the immediate period following success.

Yas Miss Goolagong, who yielded last week to her rival Margaret Court, failed to dig deep into her store of rich talents which were displayed so strikingly at Wimbledon. Miss Hogan worked admirably for her, but she was technically astute and always sure of shot.

She won 6-0, 4-6, 6-2. The astonishing first set—astonishing because Wimbledon champions rarely lose such a margin—signalled what followed.

Miss Hogan worked not to make her opponent run but to keep her as far as possible standing still. In this the negator the Australian's happy knack of finding a fine winning shot when fully stretched.

Miss Hogan went through the first set in only 20 minutes. There was a good deal of poverty on Miss Goolagong's part, a host of mistimed shots and muffed attempts at volley winners.

Double-faults. The second set had some fluctuation. It seemed that Miss Hogan had yielded her supremacy when she fell to a deficit in a disastrous game in which she double-faulted three times.

In turn Miss Goolagong, well positioned to take the set when she led 5-3, could only yield a love game. She did, though, take the set in the game that followed.

A final climb-back to victory of the Wimbledon champion which most expected did not come about. Miss Hogan, still profiting by her opponent's errors, by her own command of tactics took the final set 6-2.

With her win, she entered the semi-final of the women's singles, a stage she reached by Margaret Court, the former Wimbledon champion. She played well to beat her American rival, Julie Heldman, by 6-3, 6-2.

Miss Wade beaten. Virginia Wade was beaten by Billie Jean King of America, another former Wimbledon champion. She won 6-1, 6-0, 6-1. The first set representing a keen fluctuating struggle in which Miss Wade rallied to a 2-1 lead, but King took her to a deficit of 1-5. She led 6-5; but the serve-dominated sequence of games that followed

Essex Championships

DROBNY GOES OUT TO AMRITRAJ

By DAVID MILLER at Frinton
IF the Essex championships at Frinton lack top crowd-pullers the general standard has probably never been better. Five of yesterday's eight singles quarter-finals went to three sets, producing the possibility of a women's final between Christine James and her sister Nell Truman.

For the discerning spectator—who needs rather more information on results and order of play than at present provided—there were many excellent moments yesterday, the main, but not unexpected, disappointment being the departure of Jaroslav Drobny, beaten 6-2, 6-5 by Anand Amritraj, the young Indian No. 5.

In today's semi-final Amritraj, in more skilful use of the whole court for the former Wimbledon champion, meets second seed Hank Levine, who has himself pushed all the way by the improving John Feaver, winning 9-8, 4-6, 6-2.

Mrs James, no mean hitter, was on the receiving end of solid driving from the former Wimbledon champion, who took the second set and was within two points of a 2-0 lead in the final set before the end. Mrs James plays Kerry Harris, the Australian No. 5.

Miss Truman meets the French champion runner-up Helga Gournay, who dropped a set to Weedy Slaughter.

Mrs James' quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Mrs James (2nd) 6-3, 6-2, 6-0. Mrs James (3rd) 6-3, 6-2, 6-0. Mrs James (4th) 6-3, 6-2, 6-0. Mrs James (5th) 6-3, 6-2, 6-0.

Amritraj's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Amritraj (2nd) 6-3, 6-2, 6-0. Amritraj (3rd) 6-3, 6-2, 6-0. Amritraj (4th) 6-3, 6-2, 6-0. Amritraj (5th) 6-3, 6-2, 6-0.

Levine's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Levine (2nd) 6-3, 6-2, 6-0. Levine (3rd) 6-3, 6-2, 6-0. Levine (4th) 6-3, 6-2, 6-0. Levine (5th) 6-3, 6-2, 6-0.

Feaver's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Feaver (2nd) 6-3, 6-2, 6-0. Feaver (3rd) 6-3, 6-2, 6-0. Feaver (4th) 6-3, 6-2, 6-0. Feaver (5th) 6-3, 6-2, 6-0.

Harris's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Harris (2nd) 6-3, 6-2, 6-0. Harris (3rd) 6-3, 6-2, 6-0. Harris (4th) 6-3, 6-2, 6-0. Harris (5th) 6-3, 6-2, 6-0.

King's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. King (2nd) 6-3, 6-2, 6-0. King (3rd) 6-3, 6-2, 6-0. King (4th) 6-3, 6-2, 6-0. King (5th) 6-3, 6-2, 6-0.

Slaughter's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Slaughter (2nd) 6-3, 6-2, 6-0. Slaughter (3rd) 6-3, 6-2, 6-0. Slaughter (4th) 6-3, 6-2, 6-0. Slaughter (5th) 6-3, 6-2, 6-0.

Truman's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Truman (2nd) 6-3, 6-2, 6-0. Truman (3rd) 6-3, 6-2, 6-0. Truman (4th) 6-3, 6-2, 6-0. Truman (5th) 6-3, 6-2, 6-0.

James's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. James (2nd) 6-3, 6-2, 6-0. James (3rd) 6-3, 6-2, 6-0. James (4th) 6-3, 6-2, 6-0. James (5th) 6-3, 6-2, 6-0.

Hogan's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Hogan (2nd) 6-3, 6-2, 6-0. Hogan (3rd) 6-3, 6-2, 6-0. Hogan (4th) 6-3, 6-2, 6-0. Hogan (5th) 6-3, 6-2, 6-0.

Goolagong's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Goolagong (2nd) 6-3, 6-2, 6-0. Goolagong (3rd) 6-3, 6-2, 6-0. Goolagong (4th) 6-3, 6-2, 6-0. Goolagong (5th) 6-3, 6-2, 6-0.

Wade's quarter-final: G. Bate (1st) 6-3, 6-2, 6-0. Wade (2nd) 6-3, 6-2, 6-0. Wade (3rd) 6-3, 6-2, 6-0. Wade (4th) 6-3, 6-2, 6-0. Wade (5th) 6-3, 6-2, 6-0.

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Wimbledon

By LANCE TINGAY at Hoyalake
EVONNE GOOLAGONG, of Australia, the Wimbledon champion, was beaten in the Rothman's North of England Open lawn tennis championships yesterday evening, brought down in a gusty wind by Patti Hogan, the 21-year-old fifth-ranking American.

This setback to the newly-crowned champion is not entirely surprising. To sustain invincibility is always a difficult task for a new champion and never more so during the immediate period following success.

Yas Miss Goolagong, who yielded last week to her rival Margaret Court, failed to dig deep into her store of rich talents which were displayed so strikingly at Wimbledon. Miss Hogan worked admirably for her, but she was technically astute and always sure of shot.

She won 6-0, 4-6, 6-2. The astonishing first set—astonishing because Wimbledon champions rarely lose such a margin—signalled what followed.

Miss Hogan worked not to make her opponent run but to keep her as far as possible standing still. In this the negator the Australian's happy knack of finding a fine winning shot when fully stretched.

Miss Hogan went through the first set in only 20 minutes. There was a good deal of poverty on Miss Goolagong's part, a host of mistimed shots and muffed attempts at volley winners.

Double-faults. The second set had some fluctuation. It seemed that Miss Hogan had yielded her supremacy when she fell to a deficit in a disastrous game in which she double-faulted three times.

In turn Miss Goolagong, well positioned to take the set when she led 5-3, could only yield a love game. She did, though, take the set in the game that followed.

A final climb-back to victory of the Wimbledon champion which most expected did not come about. Miss Hogan, still profiting by her opponent's errors, by her own command of tactics took the final set 6-2.

With her win, she entered the semi-final of the women's singles, a stage she reached by Margaret Court, the former Wimbledon champion. She played well to beat her American rival, Julie Heldman, by 6-3, 6-2.

Motor-cycling

GOULD TRIES TO RECOVER BAD START

By TONY BUTLER
ROD GOULD, the 250 cc world champion, is making a determined effort to regain his title after a disastrous start to the season on the works Yamaha, due mainly to mechanical problems.

Riding a much-modified machine in the East German Grand Prix last Sunday, Gould picked up valuable championship points, finishing runner-up to Dieter Braun.

Norton-Villiers has been operating in an attempt to be made later this year by the American Sam Wheeler to break the record of 265.492 miles per hour set last year by Cal Rayburn on a Harley Davidson.

Heeler will ride a machine powered by a 1,000 cc Norton engine which has tests in progress in the year at the Wolverhampton factory.

New machine. John Banks and Andy Robertson, two of the 250 cc world champions, are to be axed in the closure of the Birmingham competition department, will ride Husavras in future.

Plot foiled. When Raymond Riote attacked with 58 miles to go, it seemed to be part of a plan for Barry Hoban to win a team colleague of the Wakefield rider.

Instead of Riote being the nucleus of a group of tough riders whose flight would not worry leader Merckx, the man in the yellow jersey decided to join in the party.

It was a typically audacious move by the Belgian, who worked with tremendous energy in company with Van Den Bergh, Swerts and Van Der Vleuten, all of whom while Riote was content to sit at the back and watch.

Yet Riote was still last in the Bordeaux sprint. Hoban received a prize for being the friendliest rider at the stage start, but at the end he was not so pally. He said: "The plan was to attack on the 17th. But who does he take with him? Merckx—who has now doubled his lead over an Impie. The latter is a member of the Hoban-Riote team."

Today—Bordeaux-Poitiers (152 miles) 11.30. Merckx (Belgium) 11.30. Hoban (Britain) 11.30. Van Den Bergh (Belgium) 11.30. Swerts (Belgium) 11.30. Van Der Vleuten (Belgium) 11.30. Riote (Belgium) 11.30. Ocaña (Spain) 11.30.

Millfield Reach Two Finals

By CHRISTINA WOOD
MILLFIELD, holders, are out for the double again in the Boys' Schools LTA championships at Wimbledon yesterday they reached the finals of the Clark Cup (seniors) and Milbourn Cup (juniors), under 15. Both finals are at 2 p.m. today.

It was not until yesterday that Millfield were extended in the Clark Cup. In the morning they had a 2-0 win over Felsted, who put out KCS the previous day.

Although Millfield again won their second round game, Winchester, also without losing a set, they were hard pressed. But the lawn tennis specialists beat two boys who are keep all-round games players.

Robin Frost, Millfield's left-handed first string, raced away to a 2-0 win against Alan Lovell at 6-1, then cross-court angled drives and reached three points for the second set at 5-2.

Frost hit his first ace and reached a match point at 6-5. Lovell saved this point, and two more, a 1-3, falling only at the fifth game, Peter Seabrook did well to extend Jonathan Smith to 6-4.

CLARK CUP.—4th Rpt. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2.

MILBOURN CUP.—4th Rpt. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2. Seabrook to Jonathan Smith 6-4, 6-2.

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VISION

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I.T.A. — LONDON

1.35 (not Wales). Dyfal. 1.40. Watch with er. 1.45-1.53. News. 2.00. Jumping from the national horse show. 2.05. 2.10. 2.15. 2.20. 2.25. 2.30. 2.35. 2.40. 2.45. 2.50. 2.55. 3.00. 3.05. 3.10. 3.15. 3.20. 3.25. 3.30. 3.35. 3.40. 3.45. 3.50. 3.55. 4.00. 4.05. 4.10. 4.15. 4.20. 4.25. 4.30. 4.35. 4.40. 4.45. 4.50. 4.55. 5.00. 5.05. 5.10. 5.15. 5.20. 5.25. 5.30. 5.35. 5.40. 5.45. 5.50. 5.55. 6.00. 6.05. 6.10. 6.15. 6.20. 6.25. 6.30. 6.35. 6.40. 6.45. 6.50. 6.55. 7.00. 7.05. 7.10. 7.15. 7.20. 7.25. 7.30. 7.35. 7.40. 7.45. 7.50. 7.55. 8.00. 8.05. 8.10. 8.15. 8.20. 8.25. 8.30. 8.35. 8.40. 8.45. 8.50. 8.55. 9.00. 9.05. 9.10. 9.15. 9.20. 9.25. 9.30. 9.35. 9

Say 'I love you' with an AVA SWISS WATCH

BIRTHS... CHRISTENINGS... GOLDEN WEDDINGS... MARRIAGES... SILVER WEDDINGS... OPAL WEDDINGS

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TAX MONEY FOR SIX PROPAGANDA ANGERS THE ANTIS

By ANDREW ALEXANDER

ANTI-MARKETEERS in the Commons, A depressed by the avalanche of pro-market propaganda being unloaded at Government expenses, took heart yesterday at the exciting if improbable suggestion that Ministers might have to foot the Bill personally.

The suggestion, which came from Mr Wilson, arose during questions on Commons business. Mr Jay (Lab., Battersea) had denounced the use of public money for printing the White Paper and the shortened version of it.

Mr Whitelaw, Leader of the House, was not disposed at first to show much concern. This set up vibrations on the Labour Front Bench, where Mr Wilson was flanked by both Marketeers and anti-Marketeers.

Mr Michael Foot, from the latter group, demanded a statement on this matter of importance. "Highly prejudiced" accounts of the Market situation were being disseminated at the taxpayers' expense.

Thomson's legs "Quite right, Michael," shouted Mr Peart, Shadow Leader of the House from the other end of the bench. Mr Peart in fact seemed in some difficulty yesterday.

He seemed to want to get to the Dispatch Box, but Mr Thomson, Shadow Defence Minister, and a fervent Marketeer, was resting his legs on the table and in Mr Peart's way.

No doubt it was all coincidence, however, and what Mr Peart muttered to Mr Thomson was probably about shadow defence matters, or Clause Four or something.

Mr Wilson took a hand, insisting that he was only interested in the constitutional principles. During his time as Prime Minister, he had been told that two Government documents could not be published as White Papers since they would have counted as an effect, propaganda.

He would be happy for the rules concerning those and the current cases explained to the House. Mr Whitelaw promised to look into the matter.

Only explaining But by now the anti-Marketeers were roused and would not leave the problem there. Even the pro-Marketeer Mr Thorpe, the Liberal, came to the aid of the anti-Marketeer by saying that it was undesirable for the Government money being used to give out propaganda at the post office.

Mr Whitelaw persevered with his claim that the documents were only explaining Government policy, and assured the House that he would look into the situation.

Mr St John-Stevens (C., Chelmsford) came to the Government's "rescue" by insisting that the Government was entitled to publish what it wanted in the way of information. He rebuked Sir Derek Walker-Smith (C., Luton, E.), who added to the pressure on Mr Whitelaw.

Mr Wilson pointed out to the Government that when the Labour Government had proposed to publish and distribute a certain document, it had not given an opinion, the constitutional authorities had warned him that if proceeded with, Ministers might be charged for its cost.

"Surcharge," surcharge, shouted delighted Labour anti-Marketeers.

"Getting so excited" A hard-pressed Mr Whitelaw, who eventually delighted the House by roaring "I don't know what everyone's getting so excited about," repeated his previous comments, though he added that he would not necessarily be him.

When this little bit of excitement had been sorted out it emerged that Mr Whitelaw merely meant that some Ministers would make a statement. It would not necessarily be him.

Mr Marten (C., Banbury) demanded to know if the shortened so-called popular version "was being distributed through the Conservative party machine. Mr Whitelaw knew little about that, though he thought the popularity of the version was undoubted. He asked for the number being asked for.

Who pays the bill, of course, remains to be seen. But no Minister was seen nervously clutching his wallet.

Parliament—P3

AIRMAN IS HELD OVER VIETNAM DEMO PROTEST

An American supporter of the United States Air Force lawyer fined \$416 for taking part in an anti-Vietnam war protest, was arrested yesterday while circulating a civil rights petition in the American base at Alconbury, near Huntingdon.

Airman First Class James Gardine was taken by a security policeman to the base security office and later released. A spokesman at the base said: "No charge has been brought at this time. The petition condemned a situation on dissent and protest activities, under which Capt. Gardine was convicted," as "jeopardising our freedom."

CBI 5 pc offer

It was being pointed out that industry was hardly likely to be prepared to give firm undertakings about exercising voluntary price restraints without some hints of further expansionary measures.

Mr Heath, the Prime Minister and key economic Ministers have kept in close touch about the development of the CBI initiative, provoked by a CBI initiative, provoked by a CBI initiative, provoked by a CBI initiative.

A policy statement from the CBI last night made it clear that industry would be in no position to fulfil its price bargain without an early expectation of a growth rate of some four per cent, in gross national product with the increase volume of output that this would bring.

Mr Adamson said last night that industry wanted a large part of the reflationary measures to stimulate consumption and about one-third in pushing up saving investment.

Mr Barber's forecast of a three per cent growth in the economy this year has been receding rapidly and the TUC and CBI have joined forces to urge further stimulus.

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NO PRIOR CONDITIONS, MALTA TOLD

By JOHN RIDLEY

Diplomatic Staff SIR ALEC DOUGLAS-HOME, Foreign and Commonwealth Secretary, made it clear yesterday that Britain had no desire to maintain forces in Malta against the will of the Government there.

Sir Alec said the 1964 defence and financial agreements with Malta, due to expire in 1974, gave Britain the right to station armed forces on the island, while the second agreement, which covered the defence agreement, covered the provision of British aid to Malta.

"As soon as he took office on June 17, Mr Mintoff informed us that he wished to replace these agreements, which, he said, were no longer valid.

"Then, in a series of messages, he asked that a Minister should come to Malta to negotiate a new agreement under which aid would be replaced by a form of rent for military facilities and these facilities would be redefined.

"He also said that the Minister should come on the basis that the 1964 defence and financial agreements were at an end and that the new negotiations should be completed before the end of July. Mr Mintoff would not elaborate any further on his proposals.

"They left us in doubt on a number of very important questions, for example Mr Mintoff's definition of the term 'rent' for our defence facilities and the financial implications.

Mr Heath had arranged to send Lord Carrington, Minister of State for Defence, to Malta to discuss Mr Mintoff's proposals with him. But Mr Mintoff had replied that he hoped the Maltese Government would not be caused the "additional embarrassment" of having to ignore the presence of a British Cabinet Minister on the island.

No prior conditions To this message Mr Heath replied: "Your message speaks for itself. I had hoped I had made clear that there cannot be prior conditions in a matter which is essentially one for negotiation.

"A negotiation requires that each of the parties should come to the table, with goodwill and without prejudice to their respective views, to discuss matters which are of common concern to them in an honest and genuine attempt to reach agreement.

"It was for this purpose and in this spirit that Lord Carrington would have come to Malta, and I am sure that your fresh arrangements which he could recommend the British Government to accept.

"Lord Carrington remains ready to come, but since you say that you would have to accept my earlier invitation that you yourself, or your representative, should come to London."

Sir Alec went on to say that Britain had made clear to Mr Mintoff that we had no desire to maintain forces against the will of the Malta Government.

Mr Healey, shadow Foreign Secretary, congratulated Sir Alec on the Government's calmness in this rather turbulent situation.

Cartoon—P4 Editorial Comment—P14

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